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BERGEN COUNTY  
BOARD OF CHOSEN FREEHOLDERS  
HACKENSACK, NEW JERSEY  
WORK SESSION  
WEDNESDAY, APRIL 4, 2018  
COMMENCING AT 4:40 P.M.

FREEHOLDERS PRESENT:

- THOMAS J. SULLIVAN, CHAIRMAN
- GERMAINE M. ORTIZ, VICE CHAIRWOMAN
- MARY J. AMOROSO, CHAIRWOMAN PRO TEMPORE
- DAVID L. GANZ
- DR. JOAN M. VOSS
- TRACY SILNA ZUR
- STEVEN A. TANELLI

FREEHOLDERS ABSENT:

NONE

KIM O. FURBACHER, C.C.R., R.M.R.  
P.O. BOX 213  
ROCHELLE PARK, NEW JERSEY 07662-0213  
201-336-6200

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ALSO PRESENT:

LARA RODRIGUEZ  
CLERK TO THE BOARD

LAURIE BIANCHI  
DEPUTY CLERK TO THE BOARD

JULIEN X. NEALS, ESQUIRE  
COUNTY ADMINISTRATOR

WILLIAM J. MASLO, ESQUIRE  
COUNSEL TO THE BOARD

MICHAEL SHEINFIELD  
DIRECTOR OF COMMUNICATIONS & POLICY

STORM WYCHE  
DEPUTY DIRECTOR OF COMMUNICATIONS & POLICY

KIM O. FURBACHER, C.C.R., R.M.R.  
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I N D E X

PAGE NO.

4:41 PM PRESENTATION: BergenforBusiness.com 5

Joanne Cimiluca, Executive Director  
Economic Development Corporation

Donna M. Spoto, Deputy Director  
Division of Economic Development

5:01 PM REVIEW OF RESOLUTIONS 21

5:05 PM REVIEW OF ORDINANCES 25

5:05 PM CLOSED SESSION 26

1                   CHAIRMAN SULLIVAN: I call the meeting  
2 to order at 4:40.

3                   Before we begin our meeting, I ask that  
4 everyone please take a minute to silence their  
5 cellphones.

6                   Thank you.

7                   Will the Clerk please read the Sen.  
8 Byron Baer Open Public Meetings Act.

9                   MS. RODRIGUEZ: In accordance with  
10 Section 5 of the Sen. Byron Baer Open Public Meetings  
11 Act, adequate notice of this meeting has been  
12 provided in the Annual Notice Schedule, which  
13 contained the time, date, and location of this  
14 meeting, copies of which Notices were forwarded to  
15 the official County newspapers, to wit: The Herald  
16 News; The Record; and the Star Ledger; and a copy of  
17 which was posted on the bulletin board in the Bergen  
18 County Justice Center and Administration Building,  
19 One Bergen County Plaza, Hackensack, New Jersey, and  
20 filed with the Office of the Bergen County Clerk.

21                   CHAIRMAN SULLIVAN: Will the Clerk  
22 please call the roll.

23                   (At this point in the proceeding roll  
24 call is taken with Freeholders Amoroso, Ganz,  
25 Tanelli, Voss, Silna Zur, Vice-Chairwoman Ortiz, and

1 Chairman Sullivan present.)

2 CHAIRMAN SULLIVAN: Evidence of a  
3 quorum is present.

4 Will you all please rise for the Pledge  
5 of Allegiance.

6 Ray Dressler, will you please lead us.

7 MR. DRESSLER: My pleasure.

8 (At this point in the proceeding all  
9 rise for a recitation of the Pledge of Allegiance,  
10 led by Mr. Dressler.)

11 CHAIRMAN SULLIVAN: Thank you, Ray.

12 4:41 PM PRESENTATION: BERGENforBUSINESS.COM

13 CHAIRMAN SULLIVAN: Before we begin our  
14 meeting tonight, we are pleased to have with us the  
15 Director of the Economic Development Corp.,  
16 Ms. Joanne Cimiluca, for a presentation on  
17 BergenforBusiness.com.

18 Will you please come to give your  
19 presentation.

20 And Donna Spoto will be joining her.

21 MS. SPOTO: Good afternoon, Mr.

22 Chairman, Ms. Vice-Chairwoman, and members of the  
23 Freeholder Board. Thank you.

24 So, as you know, we came before you  
25 last year to talk about GIS Planning, and we'd like

1 to show you what we've developed for our  
2 BergenforBusiness website.

3                   There was a lot of space, real estate  
4 in this case, and Joanne, with her advertising  
5 background, took opportunities to present Bergen  
6 County in every way possible. So I'll show you some  
7 of those different things that we've done.

8                   Here we go. We have our county seat  
9 here to explore Bergen County. We have some general  
10 information about the county here, facts about the  
11 work environment in the county, the median household  
12 income, the appropriations per household, things like  
13 that, as well as things about the quality of life.

14                   Did you know that there's well over  
15 2,300 restaurants in Bergen County?

16                   As well as some of the things about our  
17 shopping malls, and just general quality of life  
18 issues here.

19                   I'm sure you're familiar with the fact  
20 that we've done the "Discover Bergen County" in the  
21 New York Daily News. We've taken that opportunity to  
22 have links placed here, so that you can link onto the  
23 two issues of "Discover Bergen County" that we've  
24 done thus far, as well as the Meadowlands Regional  
25 Chamber of Commerce Relocation Guide. So, anybody

1 coming to the site can look well beyond what's here  
2 and see what other things there are about Bergen  
3 County.

4 Those little icons take you to  
5 different places that I will take you shortly.

6 GIS has offered to work with us. This  
7 was not part of their general template that we picked  
8 out. They let us do this. So we have taken  
9 different aspects of life in Bergen County, put them  
10 in this gallery of photos, and each one links to a  
11 site that would be pertinent to that photo.

12 The restaurants, again, as you could  
13 tell, I'm on a quest of not cooking lately, links to  
14 Busy Burbs.

15 We have the Hudson Lights in Fort Lee,  
16 the park. There's also links to the park. There's  
17 links to Bergen Community College. And this also  
18 links to Overpeck, the parks system in Bergen County.  
19 So it links us to all different things throughout.

20 Actually, the County Executive has just  
21 videotaped a 30 second spot that we will be placing  
22 here instead of the print on here. So he will have a  
23 personal message.

24 So that's the front page, the home  
25 page.

1                   I opened up all these icons already so  
2                   that you can see.

3                   So, these are the infographics. All  
4                   these infographics are exportable and can be shared  
5                   in social media. They take you through all different  
6                   aspects of the county, educational attainment, the  
7                   labor force, and each one of these sections also you  
8                   see here, you can download the image, you can also  
9                   then take it and put it, like I said, into social  
10                  media. These are some of the things that we're going  
11                  to talk about, ways that we can market Bergen County  
12                  as a result of this.

13                  Business and jobs, you can track  
14                  trends. So you can use this to extract data that  
15                  you'll want to use.

16                  We were able to see in that little clip  
17                  there that professional scientific and technical  
18                  services, that the jobs grew over the last couple of  
19                  years. That's something you'd want to send out maybe  
20                  in a social media blast, did you know in Bergen  
21                  County this sector has grown by such and such a  
22                  percentage over the course of this time.

23                  Each of our 70 communities has an  
24                  infographic also, so any one of the towns can do the  
25                  same digging.



1                   Joanne, you want to share some of the  
2 facts that maybe we found out like about social  
3 media.

4                   MS. CIMILUCA:    Sure.

5                   So, we have this data available because  
6 business owners or CFOs and site collectors have it  
7 available anytime they need. We have found that if  
8 you don't have this data available, you could be  
9 passed over.

10                  Amazon, the RFP that was put out, was  
11 one of the biggest examples that showed us how we  
12 really need this.

13                  I want to give you a short story on how  
14 this tool is used and why it's so important.

15                  So, a commercial bakery owner named  
16 Arnie called on Monday. He is in Brooklyn right now  
17 getting priced out. The landlord won't renew his  
18 lease, because the landlord wants to sell to a  
19 housing developer to make lofts. Arnie is growing  
20 out, and he wants to come to New Jersey. So he did  
21 his homework, which is what most likely happens, and  
22 went online and Googled Bergen County or Googled New  
23 Jersey in the areas that he wanted to see.

24                  He found our site. He went onto  
25 BergenforBusiness.com. He was able to extract data

1 from there that would tell him the employment pool  
2 that he can pull from, the numbers, where they came  
3 from, what their educational levels were. He was  
4 able to look at surrounding areas of the towns he was  
5 interested in to see what the household expenditures  
6 might be. He was able to compare communities,  
7 because he's also looking at Passaic County. So he  
8 found a site in Carlstadt right from  
9 BergenforBusiness.com and he also found one in  
10 Paterson. And there's a very big difference between  
11 the square footage price-wise. So he was able to  
12 take a look side-by-side at the comparisons.

13 Now, where Paterson may be a little bit  
14 less money per square foot than Bergen County,  
15 everything else outranked Paterson. So that made his  
16 tipping point right there. He got on the phone with  
17 us, and when we got with him, all of the rest of the  
18 information on Bergen County and why was confirmed.

19 So it's a tool that's necessary because  
20 not every site collector or CFO or business owner is  
21 going to call us and say, hey, Bergen County, we  
22 really wanted to get the inside scoop on your county  
23 and employment rates. They want to have this  
24 information available to them 24/7 at the convenience  
25 of their keyboard. So the data, it's robust, it's

1 not very obvious in some way, shape and form, but if  
2 you do dig and you look, you can tell how many  
3 restaurants Mahwah may have to how many restaurants  
4 Edgewater may have, if you're looking to see where  
5 you want to put your restaurant. If you're a shoe  
6 salesman and you want to open up a store, you can  
7 look and see that Garfield versus Tenafly how much  
8 they might spend on a parallel. So it really helps  
9 business owners understand. And the people who are  
10 going to these sites, site collector, CFO, CEOs, they  
11 already know what to look for, so it's not just the  
12 general public, although the general public can go to  
13 the site and look for it.

14 MS. SPOTO: Thank you.

15 Here's also something else. Our  
16 household income in Bergen is 57 percent more than  
17 the nation. I forget which town we've been going  
18 through and looking for facts all over the place,  
19 whether it was Alpine or Upper Saddle River, it was  
20 156 percent above the nation. So these are, again,  
21 little things that we would want to tout out there.

22 The other thing that we have here is it  
23 also has demographics in general. We could dig down  
24 more, it will present it in the graphs. We can go to  
25 race distribution, average household income. And,

1 again, these are all exportable and they will also  
2 show up on Heatmaps. They'll show up. I'll show you  
3 Heatmaps in a second. It's going to just show the  
4 map in general.

5 CHAIRMAN SULLIVAN: Excuse me, one of  
6 the Freeholders has a question.

7 FREEHOLDER TANELLI: How up-to-date is  
8 the data that's on there now and how often will it be  
9 updated?

10 MS. SPOTO: The demographic data is  
11 updated quarterly, which is certainly more current  
12 than the census, and the business data is updated  
13 every six months.

14 FREEHOLDER TANELLI: Okay.

15 MS. SPOTO: We can also do comparisons  
16 with other communities. So let's just take Essex.  
17 You can do a comparison on all that information as  
18 well. It will make these charts so you can see that  
19 Bergen County has more bachelor degrees than Essex  
20 County, and it will just go again right through all  
21 those subject matters. We can do business and  
22 industry searches.

23 In case you were wondering, today I  
24 found out that there are three times as many Dunkin  
25 Donuts in Bergen County than there are Starbucks.

1 FREEHOLDER AMOROSO: Wow! Who knew?

2 MS. SPOTO: Who knew? But these are  
3 just interesting.

4 CHAIRMAN SULLIVAN: I knew.

5 MS. SPOTO: I know Jared likes the  
6 Starbucks, but there's only 33 Starbucks in Bergen  
7 County and like 89 Dunkin Donuts. So, I mean, I was  
8 just looking for something just to see, you know,  
9 what kind of things are out there. So you can do  
10 business searches like that.

11 One of the favorite things we like to  
12 look up here, I'm going to tout my restaurants again,  
13 if we go to restaurants, other eating places, full  
14 search restaurants, there you go -- oh, why is it  
15 down to 1,916, I thought there was over 2,000.  
16 Again, it might depend, these are full service  
17 restaurants. If you put in bars and things like  
18 that, it brings it up. So what this does is each of  
19 the pinpoints will tell you what the restaurant is,  
20 how many employees there are, what their estimated  
21 sales are, and it will bring you to the website of  
22 each of the restaurants.

23 And then, of course, this is the main  
24 selling point for the site selectors. Real estate  
25 brokers can list their properties on here. They get

1 access to the back end to setup accounts for  
2 themselves. I give them permission, I could allow  
3 one person in the real estate office to setup  
4 multiple accounts for other people. It populates on  
5 here. You can search by your square footage  
6 requirements. Let's say you wanted a building with a  
7 minimum of 15,000 square feet. Right now we don't  
8 have that many on there, okay, with a minimum of  
9 15,000.

10 Here we go. So that will show the  
11 property, it will bring you to each of the real  
12 estate brokers' listings. It will give you details  
13 about the broker. It will give you -- you know how  
14 they have the flyers. They can upload the flyers on  
15 there as well.

16 One of the things we had, we added our  
17 Bergen County parks up here. So you can click on  
18 each of the little green icons, find out where the  
19 park is, what it's located near. You could do  
20 searches by radius, polygon pinpoints, and one other  
21 selection.

22 We've also added tutorials on here.  
23 GIS was kind enough to make brief recordings, so we  
24 added tutorials, so if people have difficulty finding  
25 things. The business search can be a little

1 difficult at times. It's a Google search, so you  
2 have to play with the words you're putting in there,  
3 but this explains it. And what I wanted to show you,  
4 this was one of the things we added. On each one of  
5 these tabs that open up, we have a fact about Bergen  
6 County and a quote. This we took back, we took a  
7 fact out here, because we have had to use it. But we  
8 have a quote about how it was being in Bergen County  
9 or working with the Economic Development team,  
10 somewhere on here we have about there's 10,000 Oreos  
11 made in the Nabisco factory per minute. Bergen  
12 County has the highest number of food manufacturers,  
13 137, and consequently the highest number of employees  
14 in food manufacturing, 4,560.

15 MS. CIMILUCA: To jump in, if you don't  
16 mind, Donna.

17 Freeholder Tanelli was asking how often  
18 is this updated.

19 From the back end, the GIS, they're  
20 going to be doing that updating, but we're going to  
21 be doing the updating ourselves. So the gallery that  
22 you see can change in three months, we can rotate  
23 other pictures in there. We could put Northern  
24 Trust, which is Barclay's that's coming in the  
25 summer. We can link to different places and spaces

1 and talk about what's new that came in. But the  
2 quotes on these pages could change, the factoids  
3 could change. So we have the ability ourselves to  
4 update it as well.

5 FREEHOLDER SILNA ZUR: The real estate  
6 listings, are those constantly updating?

7 MS. CIMILUCA: Yes.

8 If they don't get updated, the broker  
9 will get notification that will say this is about to  
10 expire in 26 days, so, yes.

11 MS. SPOTO: I mean, it's up to the  
12 broker, obviously, but they will get notification and  
13 they can update it, they can decide to delete it,  
14 they can do whatever they want with it, but it is up  
15 to the broker, it's basically their own platform.

16 I wanted to show you, I know this is a  
17 big thing as far as the governmental end of it, we  
18 will have the ability, this is what they're calling a  
19 little widget, okay, and this box or widget is  
20 basically a hyperlink to our site. So we are going  
21 to be offering the municipalities the ability to put  
22 this widget on their sites to link to our site. It  
23 will take the user directly to that municipality's  
24 site on there, okay. So it's not going to just take  
25 it to the whole Bergen County thing, it will take



1       them specifically to the town's site.

2                       The municipality will have the choice  
3       of colors that they get to use for the widget, they  
4       will have the ability to just do a county or a city  
5       search. They'll be able to customize it somewhat,  
6       it's not just that that's the only box they'll have.

7                       So we're going to be having an event on  
8       April 18th and asking the municipalities to do this.  
9       Of course, it will help draw traffic to our site.  
10      And, also, one of the things we want to tell the  
11      municipalities, you have empty storefronts on your  
12      Main Street, I see everybody is mumbling yes, I know  
13      we deal with that, well, be pro-active about it. You  
14      can go to your landlords and say, "Hey, put your  
15      properties on this site," and it will help get some  
16      business there.

17                      VICE-CHAIRWOMAN ORTIZ: Is this just  
18      strictly for commercial or do you do residential?

19                      MS. SPOTO: It's just commercial.

20                      MS. CIMILUCA: Commercial, industrial  
21      and office.

22                      CHAIRMAN SULLIVAN: Does anybody have  
23      any other questions?

24                      FREEHOLDER SILNA ZUR: This went live  
25      when?

1 MS. CIMILUCA: It's live now, but we're  
2 officially launching it.

3 MS. SPOTO: GIS is going to send out to  
4 the 16,000 site selectors. It's been on.

5 The other important part of it is that  
6 we do get back-end analytics. We get Google. We can  
7 see which properties are looked at the most, what's  
8 getting the most hits, but, more important than that,  
9 GIS also has this thing called "Regen," and I can go  
10 in and see who's looking at the site, it doesn't tell  
11 me the exact person, you have to do some research, of  
12 course, but I'll know the name of the company and  
13 they will provide you with some leads as far as who  
14 could be looking at it. So it takes sometime to  
15 call, try to see who's the right person to speak to  
16 in the company. I mean, I've seen Starwood Hotels is  
17 looking up in Alpine. This manufacturer I did see  
18 was looking on the site. I saw that. There's a  
19 couple of business schools from other counties that  
20 are looking to open in Bergen. So we engage in the  
21 conversation and follow-up, it's just going to take  
22 sometime.

23 CHAIRMAN SULLIVAN: I know you said  
24 you're going to get it out to municipalities. How do  
25 you do that?

1 MS. SPOTO: We are having an event on  
2 April 18th at Two Bergen County Plaza, and the email  
3 blast just went out yesterday.

4 CHAIRMAN SULLIVAN: Okay.

5 MS. SPOTO: So we ask for the BAs to  
6 pass it along to their mayors and their webmasters.

7 CHAIRMAN SULLIVAN: This is great.

8 MS. SPOTO: So we're going to explain  
9 this.

10 I just wanted to show you one more  
11 thing, if you don't mind.

12 CHAIRMAN SULLIVAN: Take your time.

13 MS. SPOTO: So, one of the things that  
14 we can do is with social media, we'll be able to  
15 blast out.

16 Now, GIS, or Zoom Prospector is the  
17 other company, the other end of it that they have,  
18 they will pick up on what we do. Like I did this on  
19 Twitter, Zoom Prospector was having a webinar, so I  
20 had tweeted out: "This webinar is what started us on  
21 our journey with GIS Planning. Check out  
22 BergenforBusiness.com, and reacquaint your business  
23 to Bergen County, New Jersey today."

24 Well, GIS then tweeted it out: "Thanks  
25 for the endorsement. We will actually be showing

1 some examples for BergenforBusiness.com in today's  
2 webinar."

3 They are using our site as their demo.  
4 They like our site so much with what we've done,  
5 they're using it as their demo. These are the kinds  
6 of things we're going to show municipalities to do as  
7 well.

8 I want to go back to that one. And  
9 this is the -- oh, okay. I'm looking at two things  
10 at once. I apologize.

11 This is the infographic, and GIS did  
12 this also on their LinkedIn. They took one of our  
13 facts about Bergen County education, "More than  
14 50 percent of residents in Bergen County, New Jersey  
15 have a college degree. Check out the community  
16 profile infographic on BergenforBusiness.com to see  
17 how they tell the story of this location."

18 So, these are the kinds of things we  
19 can go back and forth with them. They are huge,  
20 obviously, and we'll get it out that way as well.

21 I'm done.

22 CHAIRMAN SULLIVAN: Any questions by  
23 the Freeholder Board? Any other questions?

24 VICE-CHAIRWOMAN ORTIZ: No. It looks  
25 great!

1 FREEHOLDER VOSS: It's really good!

2 CHAIRMAN SULLIVAN: Thank you for the  
3 presentation.

4 MS. SPOTO: Thank you for your time.  
5 I'm sorry if we took a little extra.

6 CHAIRMAN SULLIVAN: I think we can see  
7 that BergenforBusiness is going to be a great  
8 resource for everybody in the county. It's another  
9 example of a successful initiative that our County  
10 Executive has rolled out along with you guys. It's  
11 really just going to be great for Bergen County.

12 Thank you.

13 MS. SPOTO: Thank you very much.

14 5:01 PM REVIEW OF RESOLUTIONS

15 CHAIRMAN SULLIVAN: Okay. We will now  
16 review the Resolutions to be voted on tonight.

17 Clerk.

18 MS. RODRIGUEZ: We have on the  
19 Resolution list, Resolutions #252-18 through #292-18.

20 CHAIRMAN SULLIVAN: Okay.

21 Page 1.

22 FREEHOLDER TANELLI: Chairman, can I  
23 please sponsor #259-18?

24 CHAIRMAN SULLIVAN: Yes, you may.

25 FREEHOLDER SILNA ZUR: Mr. Chairman,

1 can I sponsor #252 and #256?

2 CHAIRMAN SULLIVAN: #259, I'll  
3 co-sponsor that with you, Steve.

4 FREEHOLDER TANELLI: Okay.

5 CHAIRMAN SULLIVAN: I'm sorry,  
6 Freeholder Zur?

7 FREEHOLDER SILNA ZUR: #252 and #256.

8 CHAIRMAN SULLIVAN: #252 and #256,  
9 okay.

10 VICE-CHAIRWOMAN ORTIZ: Maybe the Body  
11 of the Whole can co-sponsor the grant?

12 CHAIRMAN SULLIVAN: Sure. I have no  
13 problem with that.

14 So, Body of the Whole will co-sponsor  
15 #256.

16 Does anyone want to co-sponsor #252  
17 with Freeholder Zur?

18 FREEHOLDER TANELLI: I'll co-sponsor  
19 that.

20 CHAIRMAN SULLIVAN: Okay.

21 FREEHOLDER AMOROSO: And, Chairman, may  
22 I sponsor #255 and #256, which are both Community  
23 Development?

24 FREEHOLDER VOSS: I'll co-sponsor.

25 FREEHOLDER SILNA ZUR: We just did

1 #256.

2 CHAIRMAN SULLIVAN: #255?

3 FREEHOLDER AMOROSO: #255, right.

4 CHAIRMAN SULLIVAN: Page 2.

5 FREEHOLDER AMOROSO: Chairman, can we  
6 do #265 as a Body of the Whole, Shared Services?

7 CHAIRMAN SULLIVAN: Does anybody have  
8 any objection?

9 FREEHOLDER AMOROSO: Revised.

10 CHAIRMAN SULLIVAN: So moved.

11 FREEHOLDER VOSS: Mr. Chairman, may I  
12 sponsor #260?

13 CHAIRMAN SULLIVAN: #260?

14 FREEHOLDER VOSS: Uh-huh.

15 CHAIRMAN SULLIVAN: Sure.

16 VICE-CHAIRWOMAN ORTIZ: I'll co-sponsor  
17 that with you.

18 CHAIRMAN SULLIVAN: That was a shocker,  
19 Freeholder.

20 FREEHOLDER VOSS: I love animals.

21 CHAIRMAN SULLIVAN: Of course you can.  
22 Is there anything else there on Page 2?

23 (No response.)

24 CHAIRMAN SULLIVAN: We'll go to Page 3.

25 I'd like to recommend #268 be by Body

1 of the Whole.

2 Any objection?

3 FREEHOLDER VOSS: No.

4 FREEHOLDER AMOROSO: No.

5 CHAIRMAN SULLIVAN: Anything else on

6 Page 3?

7 (No response.)

8 CHAIRMAN SULLIVAN: Page 4.

9 Page 5.

10 FREEHOLDER TANELLI: Chairman?

11 CHAIRMAN SULLIVAN: Yes.

12 FREEHOLDER TANELLI: We have been doing  
13 most of the agreements as a Body of the Whole, so I'm  
14 just curious if everybody would like to do #284-18  
15 together, if not, I'd like to sponsor it myself.

16 CHAIRMAN SULLIVAN: Is there any  
17 objection?

18 FREEHOLDER AMOROSO: No.

19 VICE-CHAIRWOMAN ORTIZ: No.

20 CHAIRMAN SULLIVAN: Body of the Whole.

21 FREEHOLDER TANELLI: Thank you.

22 CHAIRMAN SULLIVAN: Thank you,

23 Freeholder Tanelli.

24 Is there anything on this page,  
25 counsel, that needs to be done in Closed Session or



1 no?

2 ACTING COUNTY ADMINISTRATOR NEALS: Just  
3 a brief update, Chairman, in Closed Session.

4 CHAIRMAN SULLIVAN: Okay. Thank you.  
5 Page 6.

6 FREEHOLDER SILNA ZUR: Mr. Chairman,  
7 may I suggest that we do #292 as a Body of the Whole?

8 CHAIRMAN SULLIVAN: Any objection?

9 FREEHOLDER AMOROSO: No.

10 VICE-CHAIRWOMAN ORTIZ: No.

11 FREEHOLDER TANELLI: Chairman?

12 CHAIRMAN SULLIVAN: Yes, sir.

13 FREEHOLDER TANELLI: I'd also like to  
14 sponsor #291-18, please.

15 CHAIRMAN SULLIVAN: I'll do that with  
16 you. Of course I'll do that with Freeholder Tanelli.

17 5:05 PM REVIEW OF ORDINANCES

18 CHAIRMAN SULLIVAN: Okay. We have an  
19 ordinance. Is that going to be read this evening?

20 MS. RODRIGUEZ: Yes.

21 We have the First Reading and  
22 Introduction of Ordinance 18-04. It is for Northern  
23 Valley Regional High School District, Valley Program  
24 School Acquisition Project. It's a BCIA guaranty  
25 ordinance.

1 5:05 PM CLOSED SESSION

2 CHAIRMAN SULLIVAN: Okay. So we'll now  
3 go into Closed Session for approximately 20 minutes.  
4 Then we will return to the Public Session.

5 Will the attorney briefly state the  
6 matters for which we will be discussing in Closed  
7 Session.

8 MR. MASLO: Yes, sir.

9 There will be updates on some pending  
10 legal matters, including the agenda items #287-18 and  
11 #290-18.

12 CHAIRMAN SULLIVAN: May I have a motion  
13 to go into Closed Session?

14 FREEHOLDER SILNA ZUR: So moved.

15 VICE-CHAIRWOMAN ORTIZ: Second.

16 FREEHOLDER GANZ: A point of order.

17 CHAIRMAN SULLIVAN: Yes.

18 FREEHOLDER GANZ: When will you release  
19 data concerning the strategy?

20 MR. MASLO: I've been instructed that  
21 the answer is never.

22 FREEHOLDER AMOROSO: And that is the  
23 correct answer.

24 FREEHOLDER GANZ: Thank you. You win a  
25 prize.

1 CHAIRMAN SULLIVAN: All in favor?  
2 (All present Freeholders respond in the  
3 affirmative.)  
4 CHAIRMAN SULLIVAN: Opposed?  
5 (No response.)  
6 CHAIRMAN SULLIVAN: We are now in  
7 Closed Session at 5:06 p.m.  
8 (Whereupon, Closed Session is held.)  
9 (Open Session resumes at 5:12 p.m.)  
10 CHAIRMAN SULLIVAN: Okay. A motion and  
11 a second to come back to open?  
12 FREEHOLDER TANELLI: So moved.  
13 FREEHOLDER SILNA ZUR: Second.  
14 CHAIRMAN SULLIVAN: We will reconvene  
15 for our Public Meeting at 7:30 p.m.  
16 There being nothing further to come  
17 before this meeting, may I have a motion to adjourn?  
18 FREEHOLDER SILNA ZUR: So moved.  
19 VICE-CHAIRWOMAN ORTIZ: Second.  
20 CHAIRMAN SULLIVAN: All in favor?  
21 (All present Freeholders respond in the  
22 affirmative.)  
23 CHAIRMAN SULLIVAN: Opposed?  
24 (No response.)  
25 CHAIRMAN SULLIVAN: Carried.

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We are adjourned at 5:13 p.m.

Thank you.

(Whereupon the Work Session is  
adjourned at 5:13 p.m.)

C E R T I F I C A T I O N

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I, KIM O. FURBACHER, License No. XIO1042, a Certified Court Reporter, Registered Merit Reporter, Certified Realtime Court Reporter, and Notary Public of the State of New Jersey, hereby certify that the foregoing is a verbatim record of the testimony provided under oath before any court, referee, board, commission or other body created by statute of the State of New Jersey.

I am not related to the parties involved in this action; I have no financial interest, nor am I related to an agent of or employed by anyone with a financial interest in the outcome of this action.

This transcript complies with Regulation 13:43-5.9 of the New Jersey Administrative Code.

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KIM O. FURBACHER, CRCR, CCR, RMR  
License #XIO1042, and Notary Public  
of New Jersey

My Commission Expires:  
7/11/19