BERGEN COUNTY IMPROVEMENT AUTHORITY
(A COMPONENT UNIT OF THE COUNTY OF BERGEN)

COUNTY OF BERGEN, NEW JERSEY

FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

WITH INDEPENDENT AUDITOR'S REPORT

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Introductory Section

ROSTER OF OFFICIALS DECEMBER 31, 2018

<u>COMMISSIONERS</u>	<u>POSITION</u>	TERM EXPIRES
Cesar Gamio	Chairperson	2/1/2018
Jeffrey Alan Bader	Vice Chairperson	2/1/2021
John H. Bang	Commissioner	2/1/2019
Elizabeth Randall	Commissioner	2/1/2017
Jason Some	Commissioner	2/1/2020

Financial Section

Ferraioli, Wielkotz, Cerullo & Cuva, P.A.

Charles J. Ferraioli, Jr., MBA, CPA, RMA Steven D. Wielkotz, CPA, RMA James J. Cerullo, CPA, RMA Paul J. Cuva, CPA, RMA Thomas M. Ferry, CPA, RMA Certified Public Accountants 401 Wanaque Avenue Pompton Lakes, New Jersey 07442 973-835-7900 Fax 973-835-6631 Newton Office 100B Main Street Newton, N.J. 07860 973-579-3212 Fax 973-579-7128

INDEPENDENT AUDITOR'S REPORT

Honorable Chairperson and Commissioners Bergen County Improvement Authority 327 E. Ridgewood Avenue, 3rd Floor Paramus, NJ 07652

Report on the Financial Statements

We have audited the accompanying statements of net position of the Bergen County Improvement Authority as of December 31, 2018 and 2017, and the related statements of revenues, expenses, and changes in net position and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, the audit requirements prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey (the "Division"), and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.



Honorable Chairperson and Commissioners Bergen County Improvement Authority Page 2.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Basis for Modified Opinion on Financial Statements

The Authority's financial statements present its proportionate share of the net OPEB liability and other items and disclosures required by Governmental Auditing Standards Board Statement Number 75 based on the State of New Jersey State Health Benefits Plan Schedule of Employer and Non-Employer Allocations and Schedule of OPEB Accounts by Employer and Non-Employer for the fiscal year ended June 30, 2017. GASB Statement No. 75 requires that the net OPEB liability be measured as of a date no earlier than the end of the employer's prior fiscal year.

Modified Opinion

In our opinion, except for the effect of the matter described in the "Basis for Modified Opinion on Financial Statements" paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of the Bergen County Improvement Authority, as of December 31, 2018 and 2017, and the changes in financial position thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

Change in Accounting Principle

As discussed in Note 2 to the financial statements, during the year ended December 31, 2018, the Authority adopted Governmental Accounting Standards Board Statement No. 75, Accounting and Financial Reporting for Post Employment Benefits Other Than Pensions (an Amendment of GASB Statement No. 45). Our opinions are modified with respect to this matter.



Honorable Chairperson and Commissioners Bergen County Improvement Authority Page 3.

Prior Period Restatement

Because of the implementation of GASB Statement No. 75, the beginning net position on the statement of revenues, expenses and changes in net position has been restated for fiscal year December 31, 2017, as discussed in the notes to the financial statements. Our opinion is not modified with respect to this matter.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, and the schedule of the Authority's proportionate share of the net pension liability as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the basic financial statements that collectively comprises the Bergen County Improvement Authority's financial statements as a whole. The supplementary schedules listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The supplemental schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental schedules are fairly stated in all material respects in relation to the financial statements taken as a whole.



Honorable Chairperson and Commissioners Bergen County Improvement Authority Page 4

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 3, 2019 on our consideration of the Bergen County Improvement Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Bergen County Improvement Authority's internal control over financial reporting and compliance.

Very truly yours,

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FERRAIOLI, WIELKOTZ, CERULLO & CUVA, P.A. Certified Public Accountants
Pompton Lakes, New Jersey

July 3, 2019



Management Discussion and Analysis

As management of the Bergen County Improvement Authority, we offer the Authority's financial statements this narrative overview and analysis of the Authority's financial performance during the fiscal year ended December 31, 2018 and 2017. Please read this analysis in conjunction with the Authority's financial statements, which follow this section.

Financial Highlights

- The Authority's assets and deferred outflows of resources exceeded its liabilities and deferred inflows of resources by \$7,089,907 (net position) for the fiscal year reported. This compares to the restated previous year when liabilities and deferred inflows of resources exceeded assets and deferred outflows of resources by \$874,693.
- Total net position is comprised of the following:
 - (1) Capital assets, net of related debt of \$(58,386,480) includes property and equipment, net of accumulated depreciation, and reduced for outstanding debt related to the purchase or construction of capital assets.
 - (2) Net position of \$57,327,960 are restricted by constraints imposed from outside the Authority such as debt covenants, grantors, laws or regulations.
 - (3) Unrestricted net position of \$8,148,427 represent the portion available to maintain the Authority's continuing obligations to citizens and creditors.
- Total liabilities of the Authority increased by \$10,220,684 to \$125,675,445 during the fiscal year largely due to the issuance of additional project notes.

Overview of the Financial Statements

This annual report includes this management discussion, the independent auditor's report and the basic financial statements of the Authority. The financial statements also include notes that explain in more detail some of the information in the financial statements.

Required Financial Statements

The financial statements of the Authority report information of the Authority using accounting methods similar to those used by private sector companies. These statements offer short and long-term financial information about its activities. The *Statement of Net Position* includes all of the Authority's assets and liabilities and provides information about the nature and amounts of investments in resources (assets) and the obligations to Authority creditors (liabilities). It also provides the basis for evaluating the capital structure of the Authority and assessing the liquidity and financial flexibility of the Authority.

All of the current year's revenues and expenses are accounted for in the *Statement of Revenues, Expenses and Changes in Net Position*. This statement measures the results of the Authority's operations over the past year and can be used to determine whether the Authority has recovered all its costs through user fees and other charges, operational stability and credit worthiness.

The final required financial statement is the *Statement of Cash Flows*. This statement reports cash receipts and cash payments, and net changes in cash resulting from operations, investing and financing activities and provides answers to such questions as what operational sources provided cash, what was the cash used for, and what was the change in cash balance during the reporting period.

Notes to the Financial Statements

The accompanying notes to the financial statements provide information essential to a full understanding of the financial statements. The notes to the financial statements begin immediately following the basic financial statements.

Other Information

In addition to the basic financial statements and accompanying notes, this report presents certain required supplementary information. This supplementary information follows the notes to the financial statements.

Financial Analysis of the Authority

One of the most important questions asked about the Authority's finances is "Is the Authority as a whole better able to fulfill its mission as a result of this years activities?" The Statement of Net Position and the Statement of Revenues, Expenses and Changes in Net Position report information about the Authority's activities in a way that will help answer this question. These two statements report net position of the Authority and the changes in those assets. The reader can think of the Authority's net position – the difference between assets and deferred outflows of resources and liabilities and deferred inflows of resources – as one way to measure financial health or financial position. Over time, increases or decreases in the Authority's net position are one indicator of whether its financial health is improving or deteriorating. However, one will need to consider the non-financial factors such as changes in economic conditions, population growth, development, and new or changed government regulation.

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen) MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED) (UNAUDITED)

Net Position

As year-to-year financial information is accumulated on a consistent basis, changes in net position may be observed and used to discuss the changing financial position of the Authority as a whole.

The Authority's net position at fiscal year-end is \$7,089,907. This is a \$7,964,600 increase over last year's restated net position of \$(874,693). A summary of the Authority's statement of net position is presented in the following table:

Condensed Statement of Net Position

	FY 2018	FY 2017 (Restated)	Dollar Change	Percent Change
Asset: Current and Other Assets Capital Assets Total Assets	\$96,682,727 36,250,735 132,933,462	\$95,974,464 18,674,503 114,648,967	\$708,263 17,576,232 18,284,495	.74% 94.12% 15.95%
Deferred Outflows of Resources	166,679	211,826	<u>(45,147)</u>	(21.31)%
Liabilities: Long-term Debt Outstanding Other Liabilities Total Liabilities	14,978,257 110,697,188 125,675,445	77,228,944 38,225,817 115,454,761	(62,250,687) 72,471,371 10,220,684	(80.60)% 189.59% 8.85%
Deferred Inflows of Resources	334,789	280,725	_54,064	19.26%
Net Position: Invested in Capital Assets, Net of Related Debt Restricted Unrestricted	(58,386,480) 57,327,960 _8,148,427	(68,109,441) 65,569,778 1,664,970	9,722,961 (8,241,818) <u>6,483,457</u>	(14.28)% (12.57)% 389.40%
Total Net Position	<u>\$7,089,907</u>	<u>\$(874,693)</u>	<u>\$7,964,000</u>	910.56%

Net Position (Continued)

A summary of the Authority's prior year statement of net position is presented with comparative FY 2016 balances in the following table:

Condensed Statement of Net Position

	FY <u>2017</u>	FY 201 <u>6</u>	Dollar <u>Change</u>	Percent Change
Asset: Current and Other Assets Capital Assets Total Assets	\$95,974,464 18,674,503 114,648,967	\$26,681,628 <u>2,341,590</u> <u>29,023,218</u>	\$69,292,836 16,332,913 85,625,749	259.70% 697.51% 295.03%
Deferred Outflows of Resources	211,693	360,190	(148,497)	(41.23)%
Liabilities: Long-term Debt Outstanding Other Liabilities Total Liabilities Deferred Inflows of Resources	77,228,944 33,476,137 110,705,081	3,359,630 27,127,930 30,487,560	73,869,314 6,348,207 80,217,521 118,258	2,198.73% 23.40% 263.12% 100.00%
Net Position: Invested in Capital Assets, Net of Related Debt Restricted Unrestricted	(68,109,441) 65,569,778 _6,576,984	(3,040,596) 1,027,060 909,384	(65,068,845) 64,542,718 _5,667,600	2,140.00% 6,284.22% 623.24%
Total Net Position	<u>\$4,037,321</u>	\$(1,104,152)	<u>\$5,141,473</u>	465.64%

Net Position (Continued)

While the Statement of Net Position shows the change in financial position of net position, the Statement of Revenues, Expenses and Changes in Net Position provides answers as to the nature and source of these changes. As can be seen in the following table, net position increased by \$7,964,600.

Condensed Statement of Revenues, Expenses And Changes in Net Position

	FY 2018	FY 2017 (Restated)	Dollar <u>Change</u>	Percent <u>Change</u>
Operating Revenues Non-operating Revenues Total Revenues	\$230,100,233 1,170,192 231,270,425	\$221,208,806 <u>634,630</u> <u>221,843,436</u>	\$8,891,427 <u>535,562</u> <u>9,426,989</u>	4.02% 84.39% 4.25%
Depreciation and Amortization Other Operating Expense Other Non-Operating Expense Total Expenses	2,592,331 220,239,636 473,858 223,305,825	2,341,591 213,512,869 <u>847,503</u> 216,701,963	250,740 6,726,767 (373,645) 6,603,862	10.71% 3.15% (44.09)% 3.05%
Change in Net Position	7,964,600	5,141,473	2,823,127	54.91%
Beginning Net Position (Restated)	(874,693)	(6,016,166)	5,141,473	(85.46)%
Ending Net Position	<u>\$7,089,907</u>	<u>\$(874,693)</u>	<u>\$7,964,600</u>	910.56%

The Authority's operating revenues increased by \$8,891,427 to \$230,100,233 in fiscal year 2018 from \$221,208,806 in 2017. This increase is primarily due to an increase in revenue from Bergen Regional Medical Center service charges. Non-operating revenues increased by \$535,562 to \$1,170,192 from \$634,630 largely due to premiums on short-term notes and interest on a working capital loan to the Medical Center. Operating expenses increased by \$6,726,767 largely due to an increase in expenses relating to management of the Authority's hospital operating lease.

Net Position (Continued)

A summary of the Authority's prior year statement of revenues, expenses and change in net position is presented with comparative FY 2016 figures in the following table:

Condensed Statement of Revenues, Expenses And Changes in Net Position

	FY 2017	<u>FY 2016</u>	Dollar <u>Change</u>	Percent <u>Change</u>
Operating Revenues Non-operating Revenues Total Revenues	\$221,208,806 <u>634,630</u> <u>221,843,436</u>	\$235,744,019 23,854 235,767,873	$ \begin{array}{r} (14,535,213) \\ \underline{610,776} \\ (13,924,437) \end{array} $	(6.17)% 256.05% (5.91)%
Depreciation and Amortization Other Operating Expense Other Non-Operating Expense Total Expenses	2,341,591 213,512,869 <u>847,503</u> 216,701,963	7,493,430 232,580,298 <u>453,966</u> 240,527,694	(5,151,839) (19,067,429) <u>393,537</u> (23,825,731)	(68.75)% (8.20)% 86.69% (9.91)%
Change in Net Position	5,141,473	(4,759,821)	9,901,294	(208.02)%
Beginning Net Position	(1,104,152)	3,655,669	(4,759,821)	(130.20)%
Ending Net Position	<u>\$4,037,321</u>	\$(1,104,152)	<u>\$5,141,473</u>	(465.65)%

Budgetary Highlights

The State of New Jersey requires local authorities to prepare and adopt annual budgets in accordance with the Local Authorities Fiscal Control Law and regulations adopted by the Local Finance Board pursuant to this statute and codified as N.J.A.C. 5:31-1 et seq. The statutory budget was designed to demonstrate to the Bureau of Authority Regulation of the Division of Local Government Services that the cash flows of the Authority for the coming year will be sufficient to cover operating expenses, interest accruing on bonded indebtedness and cash payments of maturing bond and loan principal.

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen) MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED) (UNAUDITED)

Budgetary Highlights (Continued)

The following tables provides a FY 2018 and FY 2017 budget comparison:

Budget vs. Actual FY 2018

Hospital Fund:	Budget	Actual	Variance
Revenues: Operating Non-Operating Total Revenues	\$221,380,000 <u>220,000</u> <u>221,600,000</u>	\$226,361,938 	\$4,981,938 <u>821,661</u> <u>5,803,599</u>
Expenses: Operating Non-Operating Total Appropriations Budgetary Income/(Loss)	209,073,500 11,000,000 220,073,500 \$1,526,500	219,596,400 219,596,400 \$7,807,199	(10,522,900) <u>11,000,000</u> <u>477,100</u> \$6,280,699
General Fund:			
Revenues: Operating Non-Operating Total Revenues Expenses: Operating Total Appropriations Budgetary Income/(Loss)	313,000 520,000 833,000 697,500 697,500 \$135,500	461,421 828,218 1,289,639 616,895 616,895 \$672,744	148,421 308,218 456,639 80,605 80,605 \$537,244
Overpeck Landfill Project:			
Revenues: Operating Non-Operating Total Revenues	\$1,218,545 1,218,545	\$1,565,555 663 1,566,218	$$347,010$ $\frac{663}{347,673}$
Expenses: Non-Operating Total Appropriations	1,218,545 1,218,545	1,218,547 1,218,547	(2) (2)
Budgetary Income/(Loss)	<u>\$</u>	<u>\$347,671</u>	<u>\$347,671</u>

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Budgetary Highlights (Continued)

Budget vs. Actual FY 2017

Hospital Fund:	Budget	Actual	Variance
Revenues: Operating Non-Operating Total Revenues	\$215,301,761 20,000 215,321,761	\$220,478,418	\$5,176,657 127,115 5,303,772
Expenses: Operating Non-Operating Total Appropriations	211,511,499 <u>2,454,317</u> <u>213,965,816</u>	211,272,469 <u>2,994,446</u> 214,266,915	239,030 (540,129) (301,099)
Budgetary Income/(Loss)	<u>\$1,355,945</u>	<u>\$6,358,618</u>	<u>\$5,002,673</u>
General Fund:			
Revenues: Operating Non-Operating Total Revenues	274,054 520,000 794,054	293,603 520,624 814,227	19,549 <u>624</u> <u>20,173</u>
Expenses: Operating Non-Operating Total Appropriations	690,259 <u>24,400</u> <u>714,659</u>	357,231 24,400 381,631	333,028 333,028
Budgetary Income/(Loss)	<u>\$79,395</u>	<u>\$432,596</u>	\$353,201
Overpeck Landfill Project:			
Revenues: Operating Non-Operating Total Revenues	\$1,221,785 1,221,785	$$1,216,785$ $\frac{23}{1,216,808}$	\$(5,000) 23 (4,977)
Expenses: Operating Non-Operating Total Appropriations	5,000 <u>1,216,785</u> <u>1,221,785</u>	1,216,785 1,216,785	5,000 5,000
Budgetary Income/(Loss)	<u>\$ -0-</u>	<u>\$ 23</u>	<u>\$ 23</u>

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen)
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)
(UNAUDITED)

Capital Assets and Debt Administration

Capital Assets

The following schedule summarized the Capital Assets as of December 31, 2018 and 2017:

Bergen Regional Medical Center

2018	<u>2017</u>
\$88,861,224 (68,939,784)	\$66,347,453 (66,347,453)
27,888,519	10,636,780 10,636,780
8,037,723 324,493	8,037,723
	8,037,723 \$18,674,503
	\$88,861,224 (68,939,784) <u>7,967,079</u> 27,888,519

The Authority's capital assets increased \$20,168,563 from the previous year. Amortization expense for 2018 was \$2,592,331.

Additional information on the BCIA's capital assets can be found in the Notes to the Basic Financial Statements.

Debt Administration

While the Authority has been aggressive in attracting conduit debt issues, there is one debt issue that is their obligation. This issue is the Overpeck Project 2005 Serial Bonds in the amount of \$12,000,000, of which \$2,265,000 are outstanding as of December 31, 2018. The issue is guaranteed by the County of Bergen. Full details of the bond issue outstanding are found in Note 9 to the financial statements. In addition, the Authority has outstanding \$84,935,000 in Project Notes for the Medical Center Project and \$3,800,000 in Project Notes for the Emerson/Oradell Land Acquisition Project as of December 31, 2018.

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen) MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED) (UNAUDITED)

Debt Administration (Continued)

The following schedule summarized the Long Term Capital Debt, net of unamortized discounts and premiums, as of December 31, 2018 and 2017:

	2018	<u>2017</u>
Golf Course Project Notes	\$3,800,000	\$8,500,000
Medical Center Project Notes	84,935,000	74,935,000
Overpeck Landfill Project Bonds Payable	2,283,257	3,348,944
Project Bonds Payable, Net	<u>\$91,018,257</u>	\$86,783,944

Economic Factors, Future Years' Budgets and Rates

The Commissioners and management of the Authority consider many factors when preparing each year's budget. The main factors are growth in the Authority's customer base and the continued operation of the Bergen Regional Medical Center.

Contacting the Authority

This financial report is designed to provide our customers and creditors with a general overview of the Authority's finances and to demonstrate the Authority's accountability for the fees it receives. If you have any questions about this report or need additional information, contact the Bergen County Improvement Authority, 327 E. Ridgewood Avenue, 3rd Floor, Paramus, New Jersey 07652.

Basic Financial Statements

BERGEN COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Bergen) COMPARATIVE STATEMENTS OF NET POSITION AS OF DECEMBER 31, 2018 AND 2017

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	<u>2018</u>	2017 (<u>Restated)</u>
ASSETS		
Unrestricted Current Assets		
Operating Accounts		
Cash and Cash Equivalents	\$ 8,919,377	\$ 23,375,480
Accounts Receivable (net of allowance for uncollectibles)	112,014	48,701
Due From Restricted Accounts	1,453,019	
Due From Medical Center	4,691,682	
Due From State of New Jersey		2,798
Due From County of Bergen	4,128,960	1,128,960
Total Unrestricted Current Assets	19,305,052	24,555,939
Restricted Current Assets		
Debt Service Fund		
Cash and Cash Equivalents	1,154,808	414,106
Due From County of Bergen	347,011	
Construction Fund		
Cash and Cash Equivalents	1,916	1,889
Series 2017 Project Fund		
Cash and Cash Equivalents	24,872,921	43,564,085
Series 2017 Cost of Issuance Fund		
Cash and Cash Equivalents	9,725	21,410
Series 2017 Working Capital Fund		
Cash and Cash Equivalents	6,501,478	1,614,136
Accrued Interest Receivable	125,960	85,684
Working Capital Loan Receivable	25,000,653	20,000,000
Medical Center Escrow		
Cash and Cash Equivalents	19,358,700	5,713,005
Unemployment Trust Fund		
Cash and Cash Equivalents	4,503	4,210
Total Restricted Current Assets	77,377,675	71,418,525
Total Current Assets	96,682,727	95,974,464
Non-Current Assets		
Capital Assets		
Land	8,037,723	8,037,723
Leasehold Improvements-Bergen Regional Medical Center	88,861,224	66,347,453
Accumulated Amortization	(68,939,784)	(66,347,453)
Construction in Progress	8,291,572	10,636,780
Total Non-Current Assets	36,250,735	18,674,503
Total Assets	132,933,462	114,648,967
DEFERRED OUTFLOWS OF RESOURCES		
Deferred Outflows - Pension Related	166,546	211,693
Deferred Outflows - OPEB Related	133	. 133
Total Deferred Outflows of Resources	166,679	211,826
Total Assets and Deferred Outflows of Resources	\$ 133,100,141	\$114,860,793

BERGEN COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Bergen) COMPARATIVE STATEMENTS OF NET POSITION AS OF DECEMBER 31, 2018 AND 2017

	<u>2018</u>		2017 (Restated)
LIABILITIES			
Current Liabilities (Payable from Unrestricted Assets)			
Accounts Payable	\$ 348,391	\$	466,229
Accounts Payable - PERS	26,042		23,446
Contracts Payable			12,336,035
Due to Medical Center	2,004,241		
Due to County of Bergen	7,045,683		8,045,683
Escrow Deposit Payable	40,223		
Accrued Liabilities - Landfill Closure/Postclosure	 191,037	_	191,037
Total Current Liabilities Payable from Unrestricted Assets	 9,655,617	-	21,062,430
Current Liabilities (Payable from Restricted Assets)			
Revenue Bonds Payable	1,105,000		1,055,000
Project Notes Payable	74,935,000		8,500,000
Contracts Payable	1,250,054		
Accounts Payable	179,655		
Escrow Deposit Payable	19,358,700		5,713,005
Due to Unrestricted Accounts	1,453,019		
Prepaid Revenue	736,230		
Accrued Interest on Bonds and Notes	 691,015	_	483,764
Total Current Liabilities Payable from Restricted Assets	 99,708,673	_	15,751,769
Total Current Liabilities	 109,364,290	-	36,814,199
Non-Current Liabilities			
Compensated Absences Payable	38,946		44,013
Net Pension Liability	515,498		589,151
Net OPEB Liability	778,454		778,454
Project Notes Payable	13,800,000		74,935,000
Revenue Bonds Payable (net)	1,178,257		2,293,944
Total Non-Current Liabilities	 16,311,155	_	78,640,562
Total Liabilities	 125,675,445	_	115,454,761
DEFERRED INFLOWS OF RESOURCES			
Deferred Inflows - Pension Related	172,322		118,258
Deferred Inflows - OPEB Related	162,467		162,467
Total Deferred Inflows of Resources	 334,789	-	280,725
Total Liabilities and Deferred Inflows of Resources	 126,010,234	_	115,735,486
NET POSITION			
Net Investment in Capital Assets	(58,386,480)		(68,109,441)
Restricted For:	(30,300,100)		(00,105,111)
Debt Service	817,940		307,708
Construction Fund	24,863,388		43,191,357
Unemployment Trust	4,503		4,210
Working Capital Fund	31,628,091		21,699,820
Golf Course Project	14,038		366,683
Unrestricted:	- 1,000		200,003
Designated - Medical Center	9,531,717		4,042,379
Undesignated	 (1,383,290)	_	(2,377,409)
Total Net Position	\$ 7,089,907	\$ ==	(874,693)

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen)

COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

		2010		2017
		<u>2018</u>		(Restated)
OPERATING REVENUES	ø	212 465 744	\$	100 100 477
Service Charges - Bergen Regional Medical Center	\$	212,465,744 12,198,622	Ф	198,109,477 13,168,225
Bergen County Contributions		4,974,446		9,364,442
Rent		4,974,440		273,059
Solomon Health Group Oversight		461,421		293,603
Miscellaneous	-	401,421		293,003
Total Operating Revenues	-	230,100,233	_	221,208,806
OPERATING EXPENSES				
Administration				
Salaries and Wages		496,439		405,580
Fringe Benefits		197,741		274,563
Other Expenses		611,739		330,647
Cost of Providing Services				-16 554 050
Other Expenses		218,933,717		210,661,950
Reimbursements to Bergen County				1,840,129
Depreciation/Amortization of Leasehold Improvements	-	2,592,331	_	2,341,591
Total Operating Expenses	_	222,831,967	_	215,854,460
OPERATING INCOME (LOSS)	_	7,268,266	_	5,354,346
NON-OPERATING REVENUES (EXPENSES)				
Interest Income		606,303		62,270
Interest on Working Capital Loan		467,213		85,492
Premium on Notes		85,990		486,868
Note Issuance Costs		(121,335)		(488,188)
Interest Expense		(352,523)		(222,557)
Amortization of Discounts, Premiums, Deferred Losses		10,686	_	(136,758)
Total Non-Operating Income (Expenses)		696,334	_	(212,873)
CHANGE IN NET POSITION		7,964,600	-	5,141,473
Net Position, January 1, as previously reported		(874,693)		(1,104,152)
Prior Period Adjustments:				
Adjustment for repayment of prior year rents and other items				(3,971,226)
Cumulative Effect of Change in Accounting Principle -				(0.10. #00)
Implementation of GASB Statement No. 75			-	(940,788)
Net Position, January 1, as restated		(874,693)	-	(6,016,166)
Net Position, December 31,	\$	7,089,907	\$_	(874,693)

See accompanying Notes to Financial Statements

BERGEN COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Bergen) COMPARATIVE STATEMENTS OF CASH FLOWS AS OF DECEMBER 31, 2018 AND 2017

		<u>2018</u>		2017 (Restated)
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash Received from Customers	\$	226,111,439	\$	203,822,482
Cash Received from Bergen County		15,851,612		21,852,303
Cash Received from Landfill Fund		105,911		
Cash Received from Medical Center		282,764		9,637,501
Cash Received from Miscellaneous Fees		398,108		326,759
Escrow Deposits Received		40,223		
Cash Paid to Bergen County				(1,840,129)
Cash Paid to General Fund		(10,631,407)		
Cash Paid To Hospital Fund		(14,716,534)		
Cash Paid to Suppliers and Others		(212,924,914)		(226,309,010)
Cash Paid to Employees	-	(496,439)	_	(405,580)
Net Cash Provided by Operating Activities	-	4,020,763	_	7,084,326
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES				
Project Notes Issued		10,000,000		83,435,000
Premium Received		85,990		486,868
 		(121,335)		(488,188)
Issuance Costs Paid		(5,755,000)		(2,170,000)
Principal Payments on Bonds and Notes		(374,866)		(225,501)
Interest Paid on Bonds	-	(374,800)	-	(223,301)
Net Cash Used for Capital and Related Financing Activities	-	3,834,789		81,038,179
CASH FLOWS FROM INVESTING ACTIVITIES				
Working Capital Loans		(5,000,653)		(20,000,000)
Acquisition of Capital Assets		(17,773,031)		(18,252,995)
Interest Received		1,033,239		62,078
Net Cash Provided by Investing Activities		(21,740,445)	_	(38,190,917)
Net Increase (Decrease) in Cash and Cash Equivalents		(13,884,893)		49,931,588
Cash and Cash Equivalents, January 1,		74,708,321		24,776,733
Cash and Cash Equivalents, December 31,	\$	60,823,428	\$_	74,708,321
ANALYSIS OF BALANCE AT DECEMBER 31				
Unrestricted - Cash and Cash Equivalents		8,919,377		23,375,480
Restricted - Cash and Cash Equivalents		51,904,051	-	51,332,841
	\$	60,823,428	\$ =	74,708,321

See accompanying Notes to Financial Statements

COMPARATIVE STATEMENTS OF NET POSITION AS OF DECEMBER 31, 2018 AND 2017

Reconciliation of Operating Income (Loss) to Net Cash Provided by Operating Activities:		2018		2017 (Restated)
Operating Income (Loss)	\$	7,268,266	\$	5,354,346
Adjustments to Reconcile Operating Income (Loss) to Net Cash				
Provided by Operating Activities:				
Depreciation/Amortization of Leasehold Improvements		2,592,331		2,341,591
Adjustment to Pension Expense		26,341		43,040
Prior Period Adjustment		(3,971,226)		
(Increase)/Decrease in Accounts Receivable		(63,313)		33,156
(Increase)/Decrease in Due From Bergen County		(3,347,010)		684,078
(Increase)/Decrease in Due From General Fund		13,263,515		
(Increase)/Decrease in Due From Landfill Fund		44,420		
(Increase)/Decrease in Due From State of New Jersey		2,798		7,202
(Increase)/Decrease in Due From Medical Center		(4,691,682)		
Increase/(Decrease) in Due To General Fund		1,408,599		
Increase/(Decrease) in Accounts Payable		(116,025)		(535,269)
Increase/(Decrease) in Compensated Absences Payable		(5,067)		5,067
Increase/(Decrease) in Contracts Payable		(6,360,568)		(14,561,795)
Increase/(Decrease) in Escrow Deposits		13,685,918		5,713,005
Increase/(Decrease) in Due to Bergen County		(1,000,000)		8,000,000
Increase/(Decrease) in Payroll Taxes Payable				(95)
Increase/(Decrease) in Due to Medical Center	_	(14,716,534)		*** 110
Total Adjustments		(3,247,503)	_	1,729,980
Net Cash Provided by Operating Activities	\$	4,020,763	\$_	7,084,326

Notes to Financial Statements

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Entity

The Bergen County Improvement Authority (the "Authority") is a public body politic, corporate, organized and existing under the County Improvement Authorities Law, constituting Chapter 183 of the Pamphlet Laws of 160, as Amended and Supplemented (the "Act"), N.J.S.A. 40:37A-1, et. seq., and was created by virtue of an ordinance of the County of Bergen, New Jersey (the "County"), adopted June 10, 1986. Prior to 1993, the Authority was inactive, and did not adopt a budget or have any transactions.

The Authority has broad powers under the Act including, among others, the following: to retain, operate and administer its property; to provide for bonds and to secure their payment and rights of holders thereof; to charge and collect service charges for the use of its facilities and to revise such service charges to ensure that the revenues of the Authority will at all times be adequate to pay all operating and maintenance and expenses, including reserves, insurance, extensions and replacements, and to pay the principal of and the interest on any bonds or loans, and to maintain such reserves or sinking funds therefore as may be required by the terms of any contract of the Authority; and to make and enforce rules and regulations for the management of its business and affairs.

The Authority is governed by a Board of Commissioners (the "Board") consisting of five members appointed by the County of Bergen Board of Chosen Freeholders. An Executive Director is appointed by the Board and functions as Chief Executive Officer responsible for the daily operations of the Authority. A Chief Financial Officer is appointed by the Board and oversees the fiscal affairs of the Authority.

Component Unit

In evaluating how to define the Authority for financial reporting purposes, management has considered all potential component units. The decision to include any potential component units in the financial reporting entity was made by applying the criteria set forth in GASB Statements No. 14, The Financial Reporting Entity, as amended by GASB Statement No. 39, Determining Whether Certain Organizations are Component Units, and GASB Statement No. 61, The Financial Reporting Entity: Omnibus - an amendment of GASB Statements No. 14 and No. 34. Blended component units, although legally separate entities, are in-substance part of the government's operations. Each discretely presented component unit would be or is reported in a separate column in the financial statements to emphasize that it is legally separate from the government.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Entity

Component Unit, (continued)

The basic-but not the only-criterion for including a potential component unity within the reporting entity is the governing body's ability to exercise oversight responsibility. The most significant manifestation of this ability is financial interdependency. Other manifestations of the ability to exercise oversight responsibility include, but are not limited to, the selection of governing authority, the designation of management, the ability to significantly influence operations, and accountability for fiscal matters. A second criterion used in evaluating potential component units is the scope of public service. Application of this criterion involves considering whether the activity benefits the government and/or its citizens.

A third criterion used to evaluate potential component units for inclusion or exclusion from the reporting entity is the existence of special financing relationships, regardless of whether the government is able to exercise oversight responsibilities. Finally, the nature and significance of a potential component unit to the primary government could warrant its inclusion within the reporting entity.

Based upon the application of these criteria, the Authority has no component units and is a component unit of the County of Bergen.

B. Measurement Focus, Basis of Accounting and Financial Statement Presentation

The accounts of the Authority are organized on the basis of funds, in accordance with the various Bond Resolutions (see Note 3), each of which is considered a separate accounting activity. The operations of each system are accounted for with a separate set of self-balancing accounting records that comprise its assets, deferred inflows and outflows, liabilities, net position, revenues and expenses. Government resources are allocated and accounted for in individual funds based upon the purposes for which they are to be spent and the means by which spending activities are controlled. The various activities are grouped into one generic fund type and one broad fund category, as follows:

Proprietary Fund Type

<u>Enterprise Fund</u> - The Enterprise Fund is used to account for governmental operations which are financed and operated in a manner similar to private enterprises, where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to its users on a continuing basis be financed or recovered primarily through user charges.

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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, (continued)

B. <u>Measurement Focus, Basis of Accounting and Financial Statement Presentation,</u> (continued)

The accounting and financial reporting treatment is determined by the applicable measurement focus and basis of accounting. Measurement focus indicates the type of resources being measured such as current financial resources or economic resources. The basis of accounting indicates the timing of transactions or events for recognition in the financial statements.

The Authority's financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. All assets, all deferred inflows and outflows and all liabilities associated with these operations are included on the Statement of Net Position. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The Authority's financial transactions are recorded in accounts that are created by various resolutions adopted by the Authority to meet bond or note covenant requirements (more fully defined in Note 3).

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management of the Authority to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Estimates are used to determine useful lives of leasehold improvements and certain claims and judgment liabilities, among other accounts. Accordingly, actual results could differ from those estimates.

Reclassifications

Certain reclassifications have been made to the December 31, 2017 balances to conform to the December 31, 2018 presentation.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

C. Assets, Deferred Inflows and Outflows, Liabilities and Net Position

Cash, Cash Equivalents and Investments

Cash and cash equivalents are considered to be cash on hand, cash in banks, certificates of deposit, deposits with the New Jersey Cash Management Fund and all short-term investments with original maturities of three months or less from the date of purchase. Investments are reported at market value and except for the operating accounts are limited by the 1997 Bond Resolution as amended and supplemented thereto. Operating account investments are limited by NJSA 40A:5-15.1 et seq.

Inventory

The costs of inventories are deemed immaterial and are recognized as expenses when purchased rather than when consumed. The Authority does not record inventory on its statement of net position.

Accounts Receivable

All receivables are reported at their gross value and where appropriate, are reduced by the estimated portion that is expected to be uncollectible. Changes in the allowance for uncollectibles is recorded as an adjustment to revenue or as bad debt expenses depending on its effect on current year or prior year allowance amounts and the results of those changes.

Interfunds Receivable and Payable

During the course of its operations, the Authority has numerous transactions between funds (accounts) to finance operations, provide services, construct assets, and retire debt. To the extent that certain transactions between the accounts had not been paid or received as of the balance sheet dates, balances of interfund amounts receivable and payable have not been recorded.

Restricted Assets

Certain assets are classified as restricted on the statement of net position because they are maintained in separate bank accounts and their use is limited by the various Bond Resolutions as amended and supplemented thereto or are held in trust for state unemployment compensation insurance benefits.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, (continued)

C. Assets, Deferred Inflows and Outflows, Liabilities and Net Position, (continued)

Capital Assets

All capital assets acquired or constructed by the Authority are reported as expenses in the account that finances the acquisition of the assets and are capitalized in the Operating Accounts. Capital assets are defined by the Authority as assets with an individual cost of \$2,000 and an estimated useful life, of at least two years. Such capital assets are valued at historical costs.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Construction costs are charged to construction in progress until such time as they are completed and certified by the Authority's consulting engineers, at which time they are transferred to their respective asset category and are then depreciated over their useful lives. Interest incurred during the construction phase of capital assets is included as part of the capitalized value of the assets constructed. The total net interest expense incurred by the Authority for the years ended December 31, 2018 and 2017 was \$582,115 and \$644,066, respectively. \$229,592 and \$421,509 of these amounts were included as part of the cost of capital assets under construction for these years.

All capital assets are depreciated on the straight-line method based on their asset class and estimated useful lives as follows:

IT Upgrades 7 Years Infrastructure 30 Years

Depreciation is charged as an expense against operations.

Deferred Outflows and Deferred Inflows of Resources

The Statement of Net Position reports separate sections for deferred outflows of resources and deferred inflows of resources. Deferred outflows of resources, reported after total assets, represents a reduction of net position that applies to a future period(s) and will be recognized as an outflow of resources (expense) at that time. Deferred inflows of resources, reported after total liabilities, represents an acquisition of net position that applies to a future period(s) and will be recognized as an inflow of resources (revenue) at that time.

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, (continued)

C. Assets, Deferred Inflows and Outflows, Liabilities and Net Position, (continued)

<u>Deferred Outflows and Deferred Inflows of Resources</u>, (continued)

Transactions are classified as deferred outflows of resources and deferred inflow of resources only when specifically prescribed by the Governmental Accounting Standards Board (GASB) standards. The Authority is required to report the following as deferred outflows of resources and deferred inflows of resources:

Defined Benefit Pension Plans/Other Postemployment Benefits - The difference between expected (actuarial) and actual experience, changes in actuarial assumptions, net difference between projected (actuarial) and actual earnings on pension plan investments, changes in the Authority's proportion of expenses and liabilities to the pension as a whole, differences between the Authority's pension contribution and its proportionate share of contributions, and the Authority's pension contributions subsequent to the pension valuation measurement date.

Compensated Absences

Sick leave, personnel time, compensatory time and salary related payments and in certain instances vacation benefits are accrued as a liability as the benefits are earned if the employee's rights to receive compensation are attributable to services already rendered and it is probable that the Authority will compensate the employee for the benefits.

Long-Term Obligations

Long-term debt and other long-term obligations are reported as liabilities in the statement of net position. Bond premiums and discounts are deferred and amortized over the life of the bonds. Bonds payable are reported net of the applicable bond premium or discount.

Net Position

Restricted net position is limited to outside third-party restrictions either by law or by other organizations or persons external to the Authority. Unrestricted net position represents the net position neither restricted nor invested in capital assets, net of related debt.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, (continued)

C. Assets, Deferred Inflows and Outflows, Liabilities and Net Position, (continued)

Net Position Flow Assumption

Sometimes the Authority will fund outlays for a particular purpose from both restricted (e.g., restricted bond or grant proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted — net position and unrestricted — net position in the financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the Authority's policy to consider restricted — net position to have been depleted before unrestricted— net position is applied.

D. Revenues and Expenses

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Authority are charges to customers for services. Operating expenses include the cost of operations and services, administrative expenses and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses. State and federal grants for the operation of the Authority are considered operating revenues. Transactions or other events that are both unusual in nature and infrequent in occurrence are reported as extraordinary items.

2. STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

Budgets and Budgetary Accounting

The Authority annually prepares operating budgets for the General Fund, Bergen Regional Medical Center and Overpeck Landfill. The budgets are prepared in accordance with the Budget Manual for Local Public Authorities as promulgated by the Division of Local Government Services, Bureau of Authority Regulation, which differs in certain respects from accounting principles generally accepted in the United States of America. The budgets serve as a plan for expenses and the proposed means for financing them. Budgetary control is exercised within the respective system. Unexpended appropriations lapse at year end.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

2. STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY, (continued)

The annual budgets are approved at least sixty days prior to the beginning of the fiscal year. The budgets must be approved by the Board and submitted to the Division of Local Government Services, Bureau of Authority Regulation for approval prior to adoption. Budget adoptions and amendments are recorded in the Authority's minutes.

Six Year Capital budgets are also prepared for each system. Included within the budgets are individual projects along with their estimated cost, completion date and source of funding.

The encumbrance method of accounting is utilized by the Authority for budgetary purposes. Under this method purchase orders, contracts and other commitments for expenditures of resources are recorded to reserve a portion of the applicable budget appropriation.

In accordance with accounting principles generally accepted in the United States of America, outstanding encumbrances at year-end for which goods or services are received, are classified to expenses and accounts payable. All other encumbrances in the annual budgeted funds are designated at year-end and are either cancelled or are included as reappropriations of unrestricted net position for the subsequent year. Encumbrances at year-end in funds that are budgeted on a project basis automatically carry forward along with their related appropriations and are not subject to annual cancellations and reappropriations.

Designated Unrestricted Net Position

The Authority is permitted under budgetary accounting practices promulgated by the Division of Local Government Services to designate unrestricted net position. The Authority Board of Commissioners may formally dedicate net position to establish designations of unrestricted net position to meet policy adopted by the Board. As of December 31, 2018 and 2017, the Authority has \$9,531,717 and \$8,013,605 of net position designated for the Medical Center.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

3. CREATION OF FUNDS

In accordance with the bond resolution, the Authority has established the following accounts for the following restricted purposes:

Account

Use for Which Restricted

General Fund:

Debt Service Fund

Principal and interest on the Authority's bonds.

Construction Fund

Various capital projects of the Authority.

Hospital Fund:

Debt Service Fund

Principal and interest on the Authority's bonds

and notes.

Construction fund

Various capital projects of the Authority.

Working Capital Fund

Working capital loans to Medical Center facilities.

Overpeck Landfill:

Debt Service Fund

Principal and interest on the Authority's bonds.

In addition, the Authority has established trust accounts to be held in reserve for payroll and related liabilities, such as State Unemployment Insurance.

4. DEPOSITS AND INVESTMENTS

Deposits - The Authority's deposits are insured through either the Federal Deposit Insurance Corporation (FDIC), Securities Investor Protection Corporation (SIPC) or New Jersey's Governmental Unit Deposit Protection Act (GUDPA). The Authority is required to deposit their funds in a depository which is protecting such funds pursuant to GUDPA. The New Jersey Governmental Unit Deposit Protection Act requires all banks doing business in the State of New Jersey to pledge collateral equal to at least 5% of the average amount of its public deposits and 100% of the average amount of its public funds in excess of the lessor of 75% of its capital funds or \$200 million for all deposits not covered by the FDIC.

Bank balances are insured up to \$250,000 in the aggregate by the FDIC for each bank. SIPC replaces cash claims up to a maximum of \$250,000 for each failed brokerage firm. At December 31, 2018 and 2017, the book value of the Authority's deposits were \$60,823,428 and \$74,708,321, respectively, and bank balances of the Authority's eash and deposits amounted to \$57,897,594 and \$74,753,518, respectively.

<u>(A Component Unit of the County of Bergen)</u>

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

4. <u>DEPOSITS AND INVESTMENTS</u>, (continued)

The Authority's deposits which are displayed on the balance sheet as "cash and cash equivalents" are categorized as:

	2018	<u> 2017</u>
Depository Account		
Insured:		
Restricted	\$51,904,051	\$51,332,841
Unrestricted	8,919,377	23,375,480
	<u>\$60,823,428</u>	<u>\$74,708,321</u>

Custodial Credit Risk - Deposits - Custodial credit risk is the risk that in the event of a bank failure, the government's deposits may not be returned to it. The Authority does not have a formal policy for custodial credit risk. As of December 31, 2018 and 2017, none of the Authority's bank balances were exposed to custodial credit risk.

Investments

The Authority's investment practices are governed by New Jersey State Statute 40A:5-15, Statutes authorize the Authority to invest in certificates of deposit, repurchase agreements, passbooks, and other available bank investments provided that approved securities are pledged to secure those funds on deposit in an amount equal to the amount of those funds and a maturity date not greater than 12 months from the date of purchase. In addition, the Authority can invest in direct debt securities of the United States or obligations guaranteed by the United States, bonds and other obligations of the local municipality or bonds or obligations of school districts of which the Authority is a part or within which the Authority is located unless such investments are expressly prohibited by law.

Monies in the funds established under the Bond Resolutions may be invested at the Authority's direction in Investment Securities, which are defined by the Bond Resolutions as:

- (1) Bonds or other obligations of the United States of America or obligations guaranteed by the United States of America.
- (2) Government money market mutual funds.
- (3) Any obligation that a federal agency or a federal instrumentality has issued in accordance with an act of Congress, which security has a maturity date not greater than 397 days from the date of purchase, provided that such obligation bears a fixed rate of interest not dependent on any index or other external factor.

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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

4. <u>DEPOSITS AND INVESTMENTS</u>, (continued)

Investments, (continued)

- (4) Bonds or other obligations of the local unit or bonds or other obligations of school districts of which the local unit is a part or within which the school district is located.
- (5) Bonds or other obligations having a maturity date not more than 397 days from the date of purchase, approved by the Division of Investment of the State Department of the Treasury for investment by local units.
- (6) Local government investment pools.
- (7) Deposits with the State Cash Management Fund established pursuant to Section 1 of P.L. 1977, c.281 (N.J.S.A. 52:18A-90.4).
- (8) Certain agreements for the repurchase of fully collateralized securities, as defined in the Bond Resolutions.

As of December 31, 2018 and 2017, the Authority had no investments.

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Authority's investment maturities are limited by its bond indenture as a means of managing its exposure to interest rate risk. Additionally, New Jersey Statutes 40A:5-15.1(a) limits the length of time for most investments to 397 days.

Monies in the funds established under the Resolutions may be invested at the Authority's discretion in Investment Obligations, which are defined by the Resolutions.

Credit Risk - The Bond Resolution and State law (N.J.S.A. 40A:5-15.1) limits investments as noted above. The Authority does not have an investment policy that would further limit its investment choices.

Concentration of Credit Risk - The Authority places no limit in the amount the Authority may invest in any one issuer.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

5. RESTRICTED ASSETS

Bond covenants of the Authority require portions of the debt proceeds as well as other resources to be set aside for various purposes under the control of the Bond Trustee. These amounts are reported as restricted assets, Cash and investments restricted for debt service payment on bonds are segregated in the "Debt Service Fund" accounts. Cash and investments restricted for use in construction are segregated in the "Construction Fund" accounts.

In addition, the Authority has established trust accounts to be held in reserve for payroll and related liabilities, such as State Unemployment Insurance.

The Authority's 2017 Project Notes establish the following restricted accounts:

Construction Fund –	Restricted for the portion of the costs of the Project pertaining to various capital improvements to the facilities.
Working Capital Fund -	Restricted for the portion of the costs of the Project pertaining to working capital loans to the Medical Center facilities.
Debt Service Fund -	Restricted for interest and principal payments on the Notes.
Cost of Issuance Fund –	Restricted for payment of the costs of issuance on the Notes.

6. USER CHARGES AND OTHER FEES RECEIVABLE

User charges and other fees receivable at December 31, 2018 and 2017 consisted of the following:

	December 31, 2018	December 31, 2017
Accounts Receivable - Financing Fees Other Fees Receivable	\$111,610 404	\$48,297 404
Gross Accounts Receivable	<u>\$112,014</u>	<u>\$48,701</u>
	December 31, 2017	December 31, 2016
Accounts Receivable - Financing Fees Other Fees Receivable	\$48,297 404	\$81,453 404
Gross Accounts Receivable	<u>\$48,701</u>	<u>\$81,857</u>

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

7. <u>CAPITAL ASSETS</u>

The Authority has acquired a Leasehold Interest in the Bergen Regional Medical Center. The Leasehold Interest is being amortized on a straight-line basis, over a 19 year period.

Capital asset activity for the years ended December 31, 2018 and 2017 was as follows:

	Balance January 1,			Balance December 31,
<u>2018</u>	<u>2018</u>	Increases	<u>Decreases</u>	<u>2018</u>
Capital assets, not being depreciated:				
Land	\$8,037,723	\$	\$ -	\$8,037,723
Construction in Progress	10,636,780	20,168,563	<u>22,513,771</u>	8,291,572
Total Capital Assets, not being depreciated	<u>18,674,503</u>	20,168,563	<u>22,513,771</u>	16,329,295
Capital assets, being depreciated:				
Leasehold Improvements	66,347,453			66,347,453
IT Upgrades		16,670,354		16,670,354
Infrastructure		4,012,766		4,012,766
Elevator Project		1,696,102		1,696,102
Wave 2 Improvements		<u>134,549</u>		134,549
Total capital assets being depreciated	66,347,453	22,513,771		<u>88,861,224</u>
Less accumulated depreciation for:				
Leasehold improvements	(66,347,453)			(66,347,453)
IT Upgrades		(2,381,479)		(2,381,479)
Infrastructure		(133,759)		(133,759)
Elevator Project		(57,872)		(57,872)
Wave 2 Improvements		(19,221)		(19,221)
Total accumulated depreciation	(66,347,453)	(2,592,331)		(68,939,784)
Total capital assets, being depreciated, net		19,921,440		19,921,440
Total capital assets, net	<u>\$18,674,503</u>	<u>\$40,090,003</u>	<u>\$22,513,771</u>	<u>\$36,250,735</u>
	Balance			Balance
2017	January 1, 2017	Increases	Decreases	December 31, 2017
2017 Capital assets, not being depreciated:	<u>2017</u>	<u>increases</u>	Decreases	<u>2017</u>
Land	\$ -	\$8,037,723	\$ -	\$8,037,723
Construction in Progress	1,460,554	10,636,780	1,460,554	10,636,780
Total Capital Assets, not being depreciated	1,460,554	18,674,503	<u>1,460,554</u>	18,674,503
Capital assets, being depreciated:				
Leasehold Improvements	64,886,898	1,460,555	-	<u>66,347,453</u>
Total capital assets being depreciated	64,886,898	1,460,555		<u>66,347,453</u>
Less accumulated depreciation for:				
Leasehold improvements	(64,005,862)	(2,341,591)		(66,347,453)
Total accumulated depreciation	(64,005,862)	(2,341,591)		(66,347,453)
Total capital assets, being depreciated, net	<u>881,036</u>	(881,036)		-
Total capital assets, net	<u>\$2,341,590</u>	<u>\$17,793,467</u>	<u>\$1,460,554</u>	<u>\$18,674,503</u>
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BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>

The Authority has issued debt on behalf of third-party entities. The Authority has no obligation for the debt beyond the resources provided by the related leases or loans, and, accordingly, the debt is not reflected as a liability in the accompanying financial statements.

The Authority's conduit debt activity for the year ending December 31, 2018 is as follows:

	Balance				Balance
	Dec.31, 2017	<u>Issued</u>	Retired	Adjustments	Dec.31, 2018
Series 2001 Bonds (Note 8A)	\$21,000,000	\$	\$	\$	\$21,000,000
Series 2002 Bonds (Note 8B)	245,000		45,000		200,000
Series 2003 Bonds (Note 8C)				215,000	215,000
Series 2005 Bonds (Note 8D)	148,349,854		36,045,336	1,015,482	113,320,000
Series 2006 Bonds (Note 8E)	17,375,000		15,515,000		1,860,000
Series 2007 Bonds (Note 8F)	31,855,000		3,500,000		28,355,000
Series 2008 Bonds (Note 8G)	840,000		840,000	26,325,000	26,325,000
Series 2009 Bonds (Note 8H)	13,329,405		40,858		13,288,547
Series 2010 Bonds (Note 8I)	58,467,000		5,597,000		52,870,000
Series 2011 Bonds (Note 8J)			190,000	2,470,000	2,280,000
Series 2012 Bonds (Note 8K)	44,275,000		4,710,000	, ,	39,565,000
Series 2013 Municipal Banc			, ,		,- ·- , - ·- , · · · ·
Leasing Program (Note 8L)	15,000,000				15,000,000
Series 2014 Pooled Bonds - Series A&B (Note 8M)	62,770,000		2,545,000		60,225,000
Series 2014 Admin. Complex	3,120,000		3,120,000		0
Series 2014 School District Revenue			, ,		_
Bonds (Note 8N)	26,220,000		1,520,000		24,700,000
Series 2014 Saddle Brook Refunding (Note 8O)			875,000	14,955,000	14,080,000
Series 2015 (Felician College) (Note 8P)	29,315,000		840,000	,,	28,475,000
Series 2016C Bonds (Note 8R)	64,760,000		65,000		64,695,000
Series 2016 Bonds (Note 8Q)	43,525,000		3,700,000		39,825,000
Series 2016 (CAP Project) Bonds (Note 8S)	13,065,000		415,000		12,650,000
Series 2017 Gov't Loan Revenue Bonds			, ,		25,125,000
(Note 8T)	32,680,000		7,555,000		20,120,000
Series 2018C Gov't Loan Revenue Bonds			, ,		
(Note 8U)		14,825,000			14,825,000
	\$626,191,259	\$14,825,000	\$87,118,194	\$44,980,482	\$598,878,547

A. Series 2001 Bonds

In September, 2001 the BCIA issued bonds in the amount of \$21,000,000 with a final maturity of March 15, 2034.

The Bonds were issued to provide funding for a loan, the proceeds of which are to be used to pay: (i) costs of a redevelopment project, specifically the development of a 160-unit multifamily residential project (the Kentshire Apartment Project) which will be located in Midland Park, New Jersey, (ii) certain costs of issuance of the Bonds, and (iii) capitalized interest on the Bonds through April 1, 2003.

The Authority is to receive 10 basis points per year on the bonds outstanding in accordance with this bond issuance.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

B. Series 2002 Bonds

In March, 2002, the BCIA issued bonds in the amount of \$7,305,000, with a final maturity date of March 1, 2022, and an interest rate varying from 2.00% to 5.00%. The Bond consists of the \$2,575,000 County Guaranteed Capital Equipment Lease Revenue Bonds, Series 2002A (the "Series 2002A Bonds"), \$730,000 County Guaranteed Revenue Bonds, Series 2002B (the "Series 2002B Bonds") and the \$4,000,000 County Guaranteed Governmental Loan Revenue Bonds, Series 2002C (the "Series 2002C Bonds").

Proceeds of the Series 2002A Bonds were used to: (i) finance the acquisition and installation of certain items of equipment to be simultaneously leased to certain governmental units, which include the Borough of Wood-Ridge, the Borough of Lodi, the Garfield Board of Education, the Pascack Valley Board of Education, the Dumont Board of Education, the Maywood Board of Education, the Ramapo-Indian Hills Regional Board of Education, and the Fair Lawn Board of Education; and (ii) pay certain costs incurred in connection with the issuance and delivery of the Series 2002A Bonds.

The Series 2002B Bonds were issued to provide funds to make a loan to the Housing Development Corporation of Bergen County to: (i) refinance a portion of the costs of the construction of a low income residential building and; (ii) pay certain costs of issuance incurred in connection with the issuance and delivery of the Series 2002B Bonds.

The Series 2002C Bonds were issued to provide funds to make loans to the County of Bergen to finance improvements to the Bergen Regional Medical Center.

C. Series 2003 Bonds

In September 2003, the BCIA issued bonds in the amount of \$19,395,000 with a final maturity date of May 1, 2009 and various interest rates. The \$19,395,000 principal amount of Revenue Bonds, Series 2003 (the "Bonds") consists of the \$1,480,000 County Guaranteed Capital Equipment Lease Revenue Bonds, Series 2003A (the "Series 2003A Bonds") and the \$17,915,000 County Taxable Project Revenue Bonds, Series 2003B (the "Series 2003B Bonds").

The Series 2003A Bonds were issued for the purposes of: (i) financing the acquisition and installation, as applicable, of certain equipment to be simultaneously leased to the municipalities; and (ii) paying certain costs incurred in connection with the issuance and delivery of the Series 2003A Bonds.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

D. Series 2005 Bonds

In January 2005, the Authority issued \$8,380,000 principal amount of Village of Ridgewood, New Jersey guaranteed Revenue Bonds. The \$8,380,000 principal amount of Revenue Bonds, Series 2005 consists of \$8,205,000 Village of Ridgewood Guaranteed Revenue Bonds, Series 2005 A and \$175,000 Taxable Village of Ridgewood Guaranteed Revenue Bonds, Series 2005 B (Ridgewood Senior Citizens Housing Corporation, Inc. Project). The Series A Bonds consist of \$8,205,000 serial bonds having a final maturity of February 1, 2025 and interest rates ranging from 2.50% to 4.60%. The Series B Bonds consist of \$175,000 3.36% Term Bonds due February 1, 2006.

The bonds were issued to make a loan to the Ridgewood Senior Citizens Housing Corporation for the purpose of (1) refinancing an outstanding mortgage between the Ridgewood Senior Citizens Housing Corporation and the United States Department of Housing and Urban Development relating to a project consisting of the acquisition of land and the construction of a 130 unit residential apartment complex for low-income handicapped persons and senior citizens in the Village of Ridgewood, New Jersey; (2) financing certain capital improvements to the Ridgewood Senior Citizens Housing Corporation's facility, and (3) paying certain costs of issuance with respect to the Bonds. To evidence its obligation to repay such loan, the Ridgewood Senior Citizens Housing Corporation and the Authority will enter into a loan agreement dated January 1, 2005. Payment of the principal and interest on the Bonds are further secured by a full, unconditional and irrevocable guaranty of the Village of Ridgewood, New Jersey.

In August 2005, the Authority issued \$30,075,000 principal amount of County of Guaranteed Revenue Bonds, Series 2005 (County Administration Complex). These bonds are serial bonds having a final maturity date of November 15, 2026 and interest rates ranging from 4.00% to 5.00%. These bonds were issued for the purpose of (1) advance refunding all of the New Jersey Economic Development Authority's Lease Revenue Bonds (Bergen County Administration Complex), Series 1998, and (2) paying costs and expenses associated with the issuance of the Bonds. Payment of principal and interest on the Bonds are further secured by a full, unconditional and irrevocable guaranty of the County of Bergen to pay, when due, the principal (including sinking fund installments, if any) and interest on the Bonds.

In November 2005, the Authority issued \$37,985,000 Senior Special Purpose Limited Obligation Revenue Bonds, Series 2005 B (EnCap Golf Holdings, LLC Project). The 2005 B bonds are special limited obligations of the Authority, the principal, purchase and/or redemption price of and interest on which are payable by the Authority solely from the 2005

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

D. Series 2005 Bonds, (continued)

A & B Trust Estate, which includes the payments to be made by EnCap Golf Holdings, LLC. under a loan agreement dated the date of delivery of the 2005 B Bonds. EnCap Golf Holdings, LLC's payment obligations under the 2005 B Loan Agreement are (1) as they relate to the payment of the principal, purchase and/or redemption price, if any, on the 2005 B Bonds, obligations of the borrower payable from the Series 2005 B Bonds pledged rights and revenues, (2) as they relate to the payment of interest on the 2005 B Bonds, obligations of the borrower defined Company Revenues, and (3) as they relate to the payment of administrative expenses. The Payment of principal, purchase price and/or redemption price of or interest on the 2005 B Bonds are supported by an irrevocable direct pay letter of credit issued in favor of the BCIA Bond Trustee by Wachovia Bank National Association.

The Authority also issued \$26,770,000 Subordinate Purpose Limited Obligation Revenue Bonds, Series C and \$38,230,000 Subordinate Special Purpose Limited Obligation Revenue Bonds, Series 2005 D (EnCap Golf Holdings, LLC Project). The 2005 C & D Bonds are special, limited obligations of the Authority, the principal, purchase and/or redemption price of and interest on which are payable by the Authority solely from the 2005 C & D Trust Estate, which includes the payments to be made by EnCap Golf Holdings, LLC, a limited liability company established pursuant to the laws of the State of Delaware (the "Borrower"), under a Loan Agreement dated the date of delivery of the 2005 C & D Bonds (the "2005 C & D Loan Agreement"), by and between the Authority and the Borrower. The Borrower's payment obligations under the 2005 C & D Loan Agreement are, (1) as they relate to the payment of principal, purchase an/or redemption price, if any, on the 2005 C & D Bonds. obligations of the Borrower payable from the Series 2005 C & D Bonds pledged rights and revenues, (2) as they relate to the payment of interest on the 2005 C & D Bonds, obligations of the Borrower payable from the hereinafter defined Company Revenues, and (3) as they relate to the payment of administrative expenses, a general obligation of the Borrower. The payment of the principal, purchase and/or redemption price of or interest on each series of the 2005 C & D Bonds are supported by a corresponding irrevocable, direct pay letter of credit (each, a "Letter of Credit" and together, the "Letters of Credit") issued in favor of the BCIA Bond Trustee by Wachovia Bank, National Association.

Additionally, the Authority issued \$49,136,016 principal amount of County of Bergen Guaranteed Governmental Loan Revenue Bonds consisting of \$24,100,000 Current Interest Bonds (Series 2005A); \$15,316,016 Capital Appreciation Bonds (Series 2005B); and \$9,720,000 Current Interest Bonds (Series 2005C). Proceeds of the Series 2005A, B and C Bonds were used to provide funds to make loans to certain municipalities which include the

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

D. Series 2005 Bonds, (continued)

Borough of North Arlington, the City of Englewood, and the Borough of Paramus (Borrowers). The Authority has entered into Borrower Purchase Agreements to secure the Borrowers Loans. Pursuant to the Borrower Purchase Agreements, the Authority purchased a Borrower Bond in the principal amount equal to the loan that the Authority makes to each borrower. Each borrower is required to make the loan repayments to the Authority pursuant to its Borrower Bond. The aggregate of the Loan Repayments made by the Borrowers will be sufficient to enable the Authority to pay the principal or Redemption Price, if any, of and interest on each series of the Bonds. The payment of the principal of (including sinking fund installments, if any) and interest on the Bonds are further secured by the County Guaranty, an unconditional and irrevocable obligation of the County. The County has the power and obligation, if necessary, to cause the levy of ad valorem taxes upon all the taxable property within the County without limitation as to rate or amount for the payment of its obligations under the County Guaranty.

E. Series 2006 Bonds

In March 2006, the Authority issued \$22,905,000 principal amount of County Guaranteed Governmental Loan Bonds, Series 2006. The bonds bear interest at various rates between 3.5% and 5.00% and have a final maturity of September 1, 2030.

The Series 2006 Bonds were issued to provide funds to make a loan to the Township of Saddle Brook in the County of Bergen, New Jersey for the purpose of (1) permanently financing the principal and interest on \$21,050,000 bond anticipation notes of the Township maturing March 15,2006; (2) providing for various capital improvements; (3) providing funds for the payment of capitalized interest on the 2006 bonds through September 1, 2006; and (4) paying certain costs of issuance on the 2006 Bonds.

To evidence its obligation to repay such loan, the Township issued and delivered to the Authority \$22,905,000 principal amount of its General Obligation Bonds, Series 2006 (the "Borrower Bond"). Payment of the principal of (including sinking fund payments, if any) and interest on the 2006 Bonds are further secured by a full, unconditional and irrevocable guaranty of the County of Bergen, New Jersey.

Additionally, in June of 2006, the Authority issued \$2,900,000 principal amount of County Guaranteed Governmental Loan Bonds, Series 2006. The bonds bear interest at a rate of 5.00% and have a final maturity of December, 2031.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

E. Series 2006 Bonds, (continued)

These bonds were issued to provide funds to permanently finance the bonds of the Township of Lyndhurst, County of Bergen, New Jersey, which were issued simultaneously with the Governmental Loan bonds. The bonds will be issued to finance the construction of a shared services building between the Township of Lyndhurst and the Lyndhurst Board of Education, as well as other capital improvement projects. The Township issued bonds and sold the bonds directly to the Authority. The Authority funded the purchase through the sale of Governmental Loan Bonds.

The Governmental Loan Bonds are secured by the general obligation payments of the Township of Lyndhurst pursuant to the Township of Lyndhurst's Bond. Payments of principal and interest on the Governmental Loan Bonds are fully, unconditionally and irrevocably guaranteed by the County of Bergen, New Jersey.

F. Series 2007 Bonds

In May 2007, the Authority issued \$31,855,000 principal amount of County of Bergen Guaranteed Revenue Bonds, Series 2007A and \$33,955,000 County of Bergen Guaranteed Revenue Bonds, Series 2007B. The Series 2007 Bonds were issued to make a loan to the Bergen County Utilities Authority for the purpose of financing (1) the current refunding of \$31,235,000 principal amount of the Utilities Authority's 1997 Water Pollution Control System Revenue Bonds, Series A which are callable on June 15, 2007 (the "2007A Project"); (2) the current refunding of \$35,455,000 principal amount of the Authority's 1998 Water Pollution Control System Revenue Bonds, Series A on a forward delivery basis, which bonds are callable on December 15, 2007 (the "2007B Project"); and (3) the payment of certain costs of issuing the Bonds.

To evidence its obligation to repay such loan, the Utilities Authority issued and delivered to the Authority \$31,855,000 principal amount of its 2007 Water Pollution Control System Revenue Refunding Bonds, Series A and \$33,955,000 principal amount of its 2007 Water Pollution Control System Revenue Refunding Bonds, Series B (Forward Delivery). Simultaneously, when the issuance of the Utilities Authority Revenue Refunding Bonds, the Utilities Authority and the Authority entered into a loan agreement dated May 1, 2007. Payment of the principal and interest on the Bonds are further secured by a full, unconditional and irrevocable guaranty of the County of Bergen, New Jersey.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

G. Series 2008 Bonds

In April 2008, the Authority issued \$29,600,000 principal amount of County of Bergen Guaranteed Revenue Bonds, Series 2008. The bonds were issued to make a loan to Bergen County Utilities Authority for the purpose of financing (i) the cost of various improvements to the Utilities Authority water pollution control system; (ii) capitalized interest on the bonds; and (iii) the payment of certain costs of issuing the bonds.

To evidence its obligation to repay such loan, the Utilities Authority has issued and delivered to the Bergen County Improvement Authority \$29,600,000 principal amount of its 2008 Water Pollution Control System Revenue Bonds. Simultaneously with the issuance of the Utilities Authority Bonds, the Utilities Authority and the Authority entered into a Loan Agreement setting forth the rights and obligations of the parties thereto. Payment of the principal and interest on the Bonds are further secured by a full, unconditional and irrevocable guaranty of the County of Bergen, New Jersey.

H. Series 2009 Bonds

In February 2009, the Authority issued \$7,095,000 principal amount of County of Bergen Guaranteed Governmental Loan Revenue Bonds. The bonds are serial bonds that bear interest at various rates between 2.00% and 4.11% and have a final maturity of August 15, 2024. These bonds were issued to provide funds to make a loan to the Northwest Bergen County Utilities Authority to (1) finance various improvements to the Northwest Bergen County Utilities Authority's sewer system; (2) fund capitalized interest on the Series 2009 Bonds; and (3) pay certain costs of issuance of the Series 2009 Bonds. The Series 2009 Bonds will be payable from and are secured by payments made on Revenue Bonds of the Northwest Bergen County Utilities Authority. The Northwest Bergen County Utilities Authority Bonds will be sold to the Authority pursuant to a Bond Purchase Agreement entered into between the Bergen County Improvement Authority and the Northwest Bergen County Utilities Authority. As additional security for the Series 2009 Bonds, payment of the principal and interest on the Series 2009 Bonds is fully, unconditionally and irrevocably guaranteed by the County of Bergen, New Jersey.

In June 2009, the Authority issued \$26,944,000 principal amount of County of Bergen Guaranteed Loan Revenue Bonds, Series 2009A. The bonds are serial bonds that bear interest at various rates between 1.50% and 5.00% and have a final maturity of August 15, 2024.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

H. Series 2009 Bonds, (continued)

The Bonds were issued to provide funds to make loans to the Borough of Fairview in the County of Bergen, New Jersey ("Fairview"), the Borough of Little Ferry in the County of Bergen, New Jersey ("Little Ferry"), the Borough of Upper Saddle River in the County of Bergen, New Jersey ("Upper Saddle River"), the Village of Ridgefield Park in the County of Bergen, New Jersey ("Ridgefield Park"), the Borough of Edgewater in the County of Bergen, New Jersey ("Edgewater"), the Haworth Board of Education in the Borough of Haworth, County of Bergen, New Jersey ("Haworth BOE"), and the Borough of Rutherford in the County of Bergen, New Jersey ("Rutherford" and together with Fairview, Little Ferry, Upper Saddle River, Ridgefield Park, Edgewater and Haworth BOE, the "Borrowers") to (i) refund certain outstanding bonds of Fairview, Little Ferry, Upper Saddle River, Ridgefield Park, Edgewater and Haworth BOE; (ii) finance certain projects in Edgewater and Rutherford; and (iii) pay certain costs of issuance of the Bonds and Borrower Bonds.

The Bonds constitute direct and special obligations of the Authority and are secured only by those revenues of the Authority which are derived by the Authority from the loan repayments (the "Loan Repayments") made by the Borrowers pursuant to the general obligation bond of each Borrower purchased by the Authority pursuant to each Bond Purchase Agreement between the Authority and each Borrower, to evidence each respective loan from the Authority to such Borrower. The Loan Repayments made pursuant to the Borrower Bonds are pledged by the Authority for the payment of the principal of, redemption premium, if any, and interest on the Bonds.

The Bonds are further secured by a full, irrevocable and unconditional guaranty from the County of Bergen, New Jersey to pay, when due, the principal of and interest on the Bonds. The County has the power and the obligation to cause the levy of ad valorem taxes upon all taxable property within the County without limitation as to rate or amount for the payment of its obligations under the County Guaranty.

In November of 2009, the Authority issued \$10,200,000 Revenue Bonds (Yeshivat Noam, Yeshiva of Bergen County, Inc. Project), Series 2009. The Bonds are initially issued in a single denomination of \$10,200,000. The bond is dated November 9, 2009 and has a final maturity of December 31, 2034.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

H. Series 2009 Bonds, (continued)

The Bonds were issued for the purpose of (1) refinancing existing debt which was originally incurred to finance or refinance costs of the acquisition, construction, renovation and equipping of certain of the Borrower's facilities located in the Borough of Paramus and the Borough of Bergenfield, County of Bergen and State of New Jersey; and (2) to fund the costs of issuance of the Bonds. The Authority, the Borrower and TD Bank, N.A. (the Purchaser"), have entered into a Bond Agreement dated as of November 1, 2009 (the "Agreement") providing, among other things, for the making of a loan (the "Loan") to the Borrower in order to finance the Project. The Authority, the Borrower and the Purchaser have also executed the Authority's Assignment dated November 9, 2009 (the "Assignment"), pursuant to which the Authority has assigned to the Purchaser, as security for the payment of the Bonds, certain of its rights under the Agreement (subject to the Authority's Reserved Rights) and the other loan documents executed by the Borrower in conjunction with the Agreement, which are made a part of the record of proceedings (the "Loan Documents").

The Series 2009 Bonds are secured by a Mortgage and Security Agreement dated November 9, 2009 from the Borrower to the Authority, creating a lien upon the Borrower's interest in the premises and certain other collateral.

I. Series 2010 Bonds

In March of 2010, the Authority issued \$20,555,000 County Secured Lease Revenue Bonds, Series 2010 (Bergen County Community College Building Project). The Bonds consist of \$5,335,000 County Secured Lease Revenue Bonds, Series 2010A and \$15,220,000 County Secured Lease Revenue Bonds, Series 2010B. The Bonds have a final maturity of June 1, 2040 and pay interest semiannually on June 1 and December 1 of each year commencing June 1, 2010.

The Bonds were issued to provide funds for various improvements to the facilities of The Bergen Community College including (1) the acquisition, reconstruction, alteration and renovation of a building in the Township of Lyndhurst, New Jersey to be used as a satellite campus for the College and for financing other capital projects of the College; and (2) the payment of certain costs of issuance of the Bonds.

The Bonds constitute special obligations of the Authority and are secured primarily by revenues derived by the Authority from rentals to be paid by the Bergen Community College pursuant to a lease agreement by and between the Authority and the College dated as of March 1, 2010.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. CONDUIT DEBT OBLIGATIONS, (continued)

I. Series 2010 Bonds, (continued)

As additional security for the Bonds, payment of principal and interest on the Bonds is fully, unconditionally and irrevocably guaranteed by the County of Bergen, New Jersey pursuant to a guaranty resolution adopted on August 12, 2009 by the County. The County guarantee shall remain in effect until the Bonds have been paid in full.

In April of 2010, the Authority issued \$17,000,000 County of Bergen Guaranteed Revenue Bonds, Series 2010 (East Rutherford Project). The Bonds bear interest at various rates between 2.00% and 5.00% and have a final maturity of June 1, 2039.

The Bonds were issued to make a loan to the Borough of East Rutherford in the County of Bergen, New Jersey for the purpose of financing the cost associated with the construction of a new police headquarters and municipal court building for use by the Borough and the acquisition of all materials and equipment and completion of all work related thereto, and to fund certain costs associated with the issuance of the Bonds.

To evidence its obligation to pay such loan, the Borough issued and delivered to the Authority \$17,000,000 principal amount of its General Obligation Bonds which the Borough shall be obligated to levy ad valorem taxes upon all taxable property within the Borough for the payment of principal and interest on the Borough Bonds.

Payment of the principal of and interest on the Authority Bonds are further secured by a full, unconditional and irrevocable guaranty of the County of Bergen, New Jersey.

In April of 2010, the Authority issued \$30,165,000 Governmental Loan Revenue Bonds, Series 2010. The Bonds bear interest at various rates between 2.00% and 5.00% payable February 15 and August 15 of each year commencing February 15, 2011 and have a final maturity of 2025.

The Series 2010 Bonds were issued to provide funds to make loans to the Borough of Closter, the Borough of Fort Lee and the Borough of Oradell to (1) finance general improvements of the borrowers; (2) refinance certain outstanding bond anticipation notes of the borrowers; and (3) pay certain costs of issuance of the Series 2010 Bonds.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. CONDUIT DEBT OBLIGATIONS, (continued)

I. Series 2010 Bonds, (continued)

The Series 2010 Bonds are payable and are secured by payments made on general obligation bonds of each of the borrowers. The Borrower Bonds were sold to the Authority pursuant to separate Bond Purchase Agreements entered into between the Authority and each of the borrowers. The Borrower Bonds shall be direct and general obligations of each of the Borrowers payable from ad valorem taxes levied upon all the taxable property within the jurisdiction of each borrower.

As additional security for the Series 2010 Bonds, payment of the principal and interest on the Series 2010 Bonds is fully, unconditionally and irrevocably guaranteed by the County of Bergen, New Jersey which shall remain in effect until the Series 2010 Bonds have been paid in full.

J. Series 2011 Bonds

In July 2011, the Authority issued \$2,800,000 County of Bergen Guaranteed Revenue Bonds, Series 2011 (Bergen County Community Action Partnership, Inc. Project). The Bonds bear interest at various rates between 2.00% and 4.625% and have a final maturity of December 1, 2034.

The Bonds were issued to make a loan to the Bergen County Community Action Partnership, Inc., a New Jersey non-profit corporation, for the purpose of (1) permanently financing the costs of construction and expansion of a Head Start facility located at the Borrower's Garfield, New Jersey site, including all necessary materials, improvements, appurtenances, and site work related thereto; (2) paying the costs of the construction and upgrading of certain classroom facilities located in Garfield, New Jersey site, for occupational and educational training, including all necessary materials, improvements, appurtenances, and site work related thereto; and (3) paying the costs of issuance with respect to the issuance and sale of the 2011 Bonds.

To purchase its obligations to repay such 2011 loan, the Borrower and the Authority entered into a Trust Amendment to Loan Agreement dated as of August 1, 2011.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

K. Series 2012 Bonds

In May 2012, the Authority issued \$19,410,000 County Guaranteed Loan Refunding Revenue Bonds, Taxable Series 2012 (Pooled ERI Unfunded Liability Project — Federally Taxable). The Bonds bear interest at various rates between .430% and 3.259% and have a final maturity of September 15, 2023.

The Refunding Bonds were issued to provide funds to make a loan to the County of Bergen, New Jersey (the "County") and certain municipalities and school districts in the County (together with the County, the "Series 2012 Local Units") (i) to fund an escrow the proceeds of which are to be used for the purpose of advance refunding a portion of the Authority's County Guaranteed Governmental Loan Revenue Bonds, Taxable Series 2003A (Pooled ERI Unfunded Liability Project) originally issued in the aggregate principal amount of \$31,210,000 (the "Refunded Bonds"), which Refunded Bonds were issued to provide funds to make loans to the Series 2012 Local Units to raise funds sufficient to retire the present value of the Series 2012 Local Units' respective unfunded accrued liability for early retirement incentive benefits previously granted by the State to each Series 2012 Local Unit, and (ii) to pay certain of the costs of issuance of the Refunding Bonds and the Series 2012 Local Unit Refunding Bonds (as hereinafter defined).

The Refunding Bonds are payable from and are secured by payments made on general obligation refunding bonds of each of the Series 2012 Local Units (each a "Series 2012 Local Unit Refunding Bond" and, collectively, the "Series 2012 Local Unit Refunding Bonds"). The Series 2012 Local Unit Refunding bonds were sold to the Authority pursuant to separate Bond Purchase Agreements entered into between the Authority and each of the Series 2012 Local Units. The Series 2012 Local Unit Refunding Bonds shall be direct and general obligations of each of the Series 2012 Local Units.

In August 2012, the Authority issued \$18,450,000 County Guaranteed School District Revenue Bonds (Fort Lee Board of Education Project) Series 2012. The Bonds bear interest at various rates between 1.25% and 4.00% and have a final maturity of December 1, 2031.

The proceeds thereof were used to make a loan to the Board of Education of the Borough of Fort Lee, in the County of Bergen, a school district of the State of New Jersey, for the purpose of (i) financing the School Project; and (ii) paying the costs of issuance with respect to the issuance and sale of the 2012 Bonds.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

K. Series 2012 Bonds, (continued)

To evidence its obligation to repay such 2012 Loan, the Borrower and the Authority entered into a Loan Agreement, dated as of August 16, 2012, setting forth the rights and obligations 6f the parties thereto. In order to secure and evidence its payment obligations under the Loan Agreement, the Borrower has delivered or will deliver, to secure the repayment obligation under the Loan Agreement, its general obligation bond under which it irrevocably pledges its full faith and credit for the payment of the principal of and interest on the Board Bond, which Board Bond is additionally secured by the New Jersey School Bond Reserve Act, 1980 N.J. Laws c, 72, as amended.

In August 2012, the Authority issued \$14,970,000 County Guaranteed Refunding Bonds (Englewood Board of Education Refunding Project) Series 2012. The Bonds bear interest at various rates between 1.50% and 5,00% and have a final maturity of April 1, 2024.

The Refunding Bonds were issued to: (i) advance refund and redeem \$15,360,000 of the Authority's County of Bergen Guaranteed School District Revenue Bonds, Series 2004 (Englewood City Board of Education Project) maturing on April 1 in the years 2015 through 2024, inclusive, which 2004 Refunded Bonds are callable on April 1, 2014; and (ii) pay certain costs and expenses incidental to the issuance, sale and delivery of the Refunding Bonds. The principal of and interest on the Refunding Bonds shalt be secured by the pledge of the Trust Estate (as defined in the Bond Resolution) by the Authority to the Trustee, which Trust Estate shall include, among other things: a portion of the loan payments made by the Board of Education of the City of Englewood, in the County of Bergen, New Jersey, pursuant to an Amended and Restated Loan Agreement, dated as of September 6, 2012 by and between the Authority and the Board of Education, which Loan Payments are secured by a General Obligation Bond issued by the Board of Education to the Authority dated July 14, 2004, as amended on the date of delivery of the Refunding Bonds. Payment of the School District Bond shall be made from the levy of ad valorem taxes upon all the taxable property within the jurisdiction of the School District, without limitation as to rate or amount, and which Loan Payments shall be assigned by the Authority to the Trustee for the payment of the principal (including sinking fund payments, if any) of and interest on the Refunding Bonds in accordance with the terms of the Bond Resolution and the Amended and Restated Loan Agreement.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

K. Series 2012 Bonds, (continued)

In August 2012, the Authority issued \$10,515,000 of County Guaranteed Refunding Revenue Bonds, Series 2012 (Fair Lawn Community Center, Inc. Project). The Bonds bear interest at various rates between 1.50% and 5.00% and have a final maturity of September 15, 2034.

The Refunding Bonds were issued to (i) advance refund \$10,115,000 outstanding principal amount of County of Bergen Guaranteed Revenue Bonds, Series 2004 (Fair Lawn Community Center, Inc. Project) maturing on September 15, in the years 2015 through 2021, inclusive, 2025 and 2034 (the "Refunded Bonds"); and (ii) pay certain costs of issuing the Refunding Bonds. The Refunded Bonds were issued to make a loan to the Fair Lawn Community Center, Inc. for the purpose of financing (a) the construction and equipping of an approximately 42,000 square foot recreational and community center, located in the Borough of Fair Lawn, New Jersey; and (b) the payment of certain costs of issuing the Refunded Bonds. To evidence its obligation to repay such loan and secure the Refunding Bonds, the Borrower and the Authority entered into a First Amendment to Loan Agreement dated as of September 1, 2012, setting forth the rights and obligations of the parties thereto. The Borough will make payments under the First Amendment to Lease Agreement dated as of September 1, 2012 between the Borough and the Borrower in amounts sufficient to enable the Borrower to meet its payment obligations under the Amended Loan Agreement. Payment of the principal of (including sinking fund payments, if any) and interest on the Refunding Bonds are further secured by a full, unconditional and irrevocable guaranty of the County of Bergen, New Jersey.

L. Series 2013 Municipal Banc Leasing Program

In October 2013 the Bergen County Improvement Authority entered into a Master Lease Purchase Agreement with the Bank of America Public Capital Corp. to provide financing in the amount not to exceed \$15,000,000, which includes the full faith and credit guarantee of the County of Bergen.

The program provides tax-exempt lease financing for various local governments which includes municipalities, school districts, utility authorities and sewerage authorities in the County of Bergen in order to fund for certain capital equipment and other personal or real property.

Under the program the Authority enters into a sublease with participants, whereby the participant would make lease payments under the sublease. Upon the expiration of the lease term, the Authority sells the capital items financed thereby to the participant for \$1.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

M. Series 2014 Bonds Pooled Loan Revenue Bonds Series A &B

On April 30, 2014, the Authority issued \$10,125,000 County Guaranteed Pooled Loan Revenue Bonds, Series 2014A and \$59,995,000 County Guaranteed Pooled Loan Revenue Bonds, Series 2014B. The Bonds bear interest at various rates between 2.00% and 5.00% and have final maturity of February 15, 2039.

The Series 2014 Bonds were issued to provide funds to make loans to the County of Bergen (the "County"), the Bergen County Utilities Authority (the "Utilities Authority Borrower"), and the Borough of East Rutherford, New Jersey (the "Municipal Borrower") and together with the County and the Utilities Authority Borrower, (the "Borrowers") to (i) advance refund certain outstanding bonds of the Utilities Authority Borrower; (ii) permanently finance certain general improvements of the Borrowers; and (iii) pay certain of the costs of issuance of the Series 2014 Bonds, and the Borrower Bonds.

N. Series 2014 School District Revenue Bonds

In July 2014, the Authority issued \$30,565,000 County Guaranteed School District Revenue Bonds (Elmwood Park Board of Education Project), Series 2014. The Bonds bear interest at various rates between 1.00% and 5.00% and have final maturity of August 1, 2034.

The Series 2014 Bonds were issued to provide funds to make a loan to the Elmwood Park Board of Education (the "Borrower"). The Borrower is using the proceeds of the bonds (i) to make improvements to the Board's Schools in Elmwood Park, NJ; (ii) to currently refund the Board's 2004 School Bonds outstanding in the amount of \$23,382,000 maturing on or after August 1,2015; and (iii) pay certain costs of issuance of the Series 2014 Bonds.

O. Series 2014 Saddle Brook Refunding

In December 2014, the Authority issued \$16,030,000 County Guaranteed Governmental Loan Refunding Bonds, Series 2014. The bonds bear interest of rates ranging from 2.00% to 5.00% and have a final maturity of September 1, 2030.

The Refunding Bonds are being issued to provide funds to the Authority to make a loan to the Township of Saddle Brook (the "Borrower") in the County of Bergen, New Jersey (the "County") to (i) fund an escrow, the proceeds of which are to be used to advance refund a portion of the Authority's outstanding County Guaranteed Governmental Loan Bonds, Series 2006 (Saddle Brook Township Project) issued March 14, 2006 (the "Series 2006 Bonds"), specifically all of the Series 2006 Bonds maturing on September 1 in the years 2017 through 2030, inclusive, and (ii) pay certain of the costs of issuance of the Refunding Bonds.

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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

P. Series 2015 County Guaranteed Revenue Bonds (Felician Services, Inc.)

On September 17, 2015, the Authority issued \$30,000,000 Revenue Bonds, Series 2015 (Felician Services, Inc.). The proceeds of the sale of the Series 2015 Bonds will be loaned by the Authority to Felician Services, Inc. The Bonds are being issued to (i) pay all or a portion of the costs of the project consisting of financing various capital improvements at the Lodi, New Jersey campus and at the Rutherford, New Jersey campus of the College, (ii) to pay all or a portion of the costs of refinancing/restructuring the Borrower's outstanding New Jersey Educational Facilities Authority Revenue Refunding Bonds, Felician College Issue, Series I, (iii) to pay the termination fee on swap entered into at the time of issuance of the 2006 Bonds, (iv) to pay off a line of credit to the College that was used to finance various capital projects of the College, and (v) to pay certain costs associated within the issuance of the bonds.

To evidence its obligation to repay the loan, the Borrower issued to the Authority its Promissory Note, Series 2015-1, dated September 17, 2015, in the principal amount of \$30,000,000 pursuant to the loan agreement.

Q. Series 2016 County of Bergen Guaranteed Governmental Loan Revenue Bonds

In March of 2016, the Authority issued \$49,580,000 principal amount of County Guaranteed Governmental Loan Revenue Bonds, Series 2016. The Bonds are serial bonds that bear interest in varying rates from 2.00% to 5.00% and have a final maturity of August 15, 2037.

The Bonds are being issued to provide funds to make loans to the Borough of North Arlington, in the County of Bergen, New Jersey ("North Arlington"), the Borough of Ridgefield, in the County of Bergen, New Jersey ("Ridgefield"), and the Borough of Rutherford, in the County of Bergen, New Jersey ("Rutherford" and together with North Arlington and Ridgefield, the "Municipal Borrowers"), and the Bergen County Utilities Authority, County of Bergen, New Jersey (the "BCUA"; and together with the Municipal Borrowers, the "Borrowers") to (i) refund certain outstanding bonds of the Borrowers; and (ii) pay certain costs of issuance of the Bonds and the Borrower Bonds.

R. Series 2016C County of Bergen Guaranteed Governmental Loan Revenue Bonds

In October of 2016, the Authority issued \$65,150,000 principal amount of County Guaranteed Governmental Loan Revenue Bonds, Series 2016C. The Bonds are serial bonds that bear interest in varying rates from 2.00% to 5.00% and have a final maturity of August 15, 2026.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. CONDUIT DEBT OBLIGATIONS, (continued)

R. Series 2016C County of Bergen Guaranteed Governmental Loan Revenue Bonds, (continued)

The Bonds are being issued to provide funds to make loans to the County of Bergen, New Jersey, the Borough of Edgewater, New Jersey, the Borough of Fort Lee, New Jersey, and the Northwest Bergen County Utilities Authority, County of Bergen, New Jersey to (i) refund certain outstanding bonds of the Borrowers; and (ii) pay certain costs of issuance of the Bonds and the Borrower Bonds.

Pursuant to the Bond Purchase Agreements, and in accordance with applicable law, each of the Borrowers will issue and sell its Borrower Bond to the Authority in the principal amounts shown below. The Borrower Bonds will be purchased by the Authority and the Loan Repayments will be pledged by the Authority to secure the Bonds.

S. Series 2016 County Guaranteed Revenue Bonds (CAP Project)

In December of 2016, the Authority issued \$13,380,000 principal amount of County Guaranteed Revenue Bonds (CAP Project), Series 2016. The Bonds are serial bonds that bear interest in varying rates from 2.00% to 5.00% and have a final maturity of December 1, 2046.

The 2016 Bonds are being issued by the Authority and the proceeds from the sale thereof are being used by the Authority to provide a loan to the Greater Bergen Community Action, Inc. for the purpose of: (a) paying the costs of the construction of new classroom facilities and parking lot improvements; (b) financing improvements for the development of an early childhood education school for low-income children at the Borrower's facility at 529 Midland Avenue in Garfield, New Jersey and the acquisition of real property and facility improvements thereon to be used for non-profit direct-client service activities and administrative purposes, located at 392 Main Street, in Hackensack, New Jersey ((a) and (b) being referred to as the "Project"); (c) refinancing and defeasing all of the Authority's outstanding County Guaranteed Revenue Bonds (Bergen County Community Action Program, Inc. Project), Series 2004A and all of the Authority's outstanding County Guaranteed Revenue Bonds (Bergen County Community Action Partnership, Inc. Project), Series 2011; (d) funding capitalized interest on the 2016A Bonds related to the Project; (e) funding of working capital to provide transition funds until the Project is placed in service; (f) funding of a bond reserve fund for the 2016A Bonds; and (g) payment of certain costs incidental to the issuance and sale of the 2016 Bonds.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. <u>CONDUIT DEBT OBLIGATIONS</u>, (continued)

T. Series 2017C County Guaranteed Governmental Loan Revenue Bonds

During 2017, the Authority issued \$32,680,000 principal amount of County Guaranteed Governmental Loan Revenue Bonds, Series 2017. The Bonds bear interest in varying rates from 2.00% to 4.00% and have a final maturity of February 15, 2030.

The Bonds are being issued to provide funds to make loans to the Township of Lyndhurst, New Jersey ("Lyndhurst"), the Borough of Oradell, New Jersey ("Oradell", and together with Lyndhurst, the "Municipal Borrowers"), and the Bergen County Utilities Authority, County of Bergen, New Jersey (the "BCUA", and together with the Municipal Borrowers, the "Borrowers") to (i) refund certain outstanding bonds of the Borrowers; and (ii) pay certain costs of issuance of the Bonds.

The Bonds constitute special obligations of the Authority and are secured only by those revenues of the Authority which are derived by the Authority from the loan repayments (the "Loan Repayments") made by the Borrowers pursuant to the general obligation bond of each Municipal Borrower purchased by the Authority (collectively, the "Municipal Bonds") and a revenue bond of the BCUA purchased by the Authority (the "BCUA Bonds", and together with the Municipal Bonds, the "Borrower Bonds") pursuant to each Bond Purchase Agreement between the Authority and each Borrower (collectively, the "Bond Purchase Agreements"), to evidence each respective loan from the Authority to such Borrower. The Loan Repayments made pursuant to the Borrower Bonds are pledged by the Authority for the payment of the principal of, redemption premium, if any, and interest on the Bonds.

The Bonds are further secured by a full, irrevocable and unconditional guaranty (the "County Guaranty") from the County of Bergen, New Jersey (the "County"), to pay, when due, the principal of and interest on the Bonds. The County has the power and the obligation, if necessary, to cause the levy of *ad valorem* taxes upon all taxable property within the County without limitation as to rate or amount for the payment of the principal of and interest on the Bonds.

U. Series 2018 County Guaranteed Government Loan Revenue Bonds

On September 20, 2018, the Authority issued \$14,825,000 principal amount of County Guaranteed Governmental Loan Revenue Bonds, Series 2018. The bonds bear interest at 5.00% and have a final maturity of August 15, 2034.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

8. CONDUIT DEBT OBLIGATIONS, (continued)

U. Series 2018 County Guaranteed Government Loan Revenue Bonds, (continued)

The Bonds are being issued to provide funds to make loans to the Borough of East Rutherford and The Bergen County Utilities Authority, County of Bergen, New Jersey to (i) finance certain capital improvements for the Borrowers; and (ii) pay certain costs of issuance of the Bonds and the Borrower Bonds.

The Bonds constitute special obligations of the Authority and are secured only by those revenues of the Authority which are derived by the Authority from the loan repayments made by the Borrowers pursuant to the general obligation bond of the Municipal Borrower purchased by the Authority and a revenue bond of the BCUA purchased by the Authority pursuant to each Bond Purchase Agreement between the Authority and each Borrower, to evidence each respective loan from the Authority to the Borrowers. The Loan Repayments made pursuant to the Borrower Bonds are pledged by the Authority for the payment of the principal of, redemption premiums, if any, and interest on the Bonds.

The Bonds are further secured by a full, irrevocable and unconditional guaranty from the County of Bergen, New Jersey, to pay, when due, the principal of and interest on the Bonds. The County has the power and the obligation, if necessary, to cause the ley of *ad valorem* taxes upon all taxable property within the county without limitation as to rate or amount for the payment of the principal of and interest on the Bonds.

9. LONG-TERM DEBT

COUNTY GUARANTEED TAXABLE REVENUE BONDS (OVERPECK PROJECT), SERIES 2005

On September 8, 2005, the Authority issued County-Guaranteed Taxable Revenue Bonds, Series 2005, in the amount of \$12,000,000. The bonds have a final maturity date of September 15, 2020 and bear interest rates ranging from 4.80% to 5.375%. The proceeds of the Series 2005 Bonds will be used, together with other available funds to pay: (1) the principal and interest on the Authority's 2004 Notes at maturity and (2) certain costs incidental to the issuance of the Series 2005 Bonds. The 2004 Notes were issued to pay the Authority's 2003 Notes at maturity, the proceeds of which were used to finance a capital improvement program for the Overpeck Project (Described further in Note 17 to the financial statements). The Bonds are direct and special obligations of the Authority payable solely from the revenues (as defined in the Trust Indenture dated as of September 1, 2005 between the Authority and the Trustee. The Bonds are further secured by a full, irrevocable and unconditional guaranty from the County of Bergen, New Jersey.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

9. **LONG-TERM DEBT**, (continued)

COUNTY GUARANTEED TAXABLE REVENUE BONDS (OVERPECK PROJECT), SERIES 2005, (continued)

A summary for the activity for the Authority's County Guaranteed Taxable Revenue Bonds Series 2005 is presented below:

Balance			Balance
December 31		Refunded/	December 31,
<u>2017</u>	<u>Issued</u>	<u>Retired</u>	<u>2018</u>
92.220.000	Ф Д	#1 055 000	#2.2 47.000
<u>\$3,320,000</u>	<u>\$ -0-</u>	<u>\$1,055,000</u>	<u>\$2,265,000</u>

The maturities of the County Guaranteed Taxable Revenue Bonds (Overpeck Project) are as follows:

Description	Original Issue Date	Original <u>Issue Amount</u>	Rate(%)	Maturity <u>Date</u>	Maturity <u>Amount</u>	Balance Dec. 31, 2018
Series Bonds	09/08/05	\$12,000,000	4.900%	9/15/2019	\$1,105,000	
			5.020%	9/15/2020	1,160,000	
						\$2,265,000
		Increased by: Unamortized Premi	ium			<u> 18,257</u>
		Net Carrying Amoun	t of Debt			<u>\$2,283,257</u>
		Current Portion of Bo	onds Payable			1,105,000
		Long Term Portion o	f Bonds Payable			1,178,257
						<u>\$2,283,257</u>

Revenue Bonds

Revenue Bonds outstanding at December 31, 2018 and 2017, consist of the following:

<u>2018</u> 2017

Overpeck Landfill

\$12,000,000 County Guaranteed Taxable Revenue Bonds, Series 2005, 4.80% to 5.375%, due in annual installments of \$1,005,000 to \$1,160,000 on September 15, 2018 to 2020

\$2,265,000

\$3,320,000

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

9. LONG-TERM DEBT, (continued)

COUNTY GUARANTEED TAXABLE REVENUE BONDS (OVERPECK PROJECT), SERIES 2005, (continued)

The Authority's schedule of principal and interest requirements for long-term debt issued and outstanding as of December 31, 2018 is as follows:

Years Ending	Project/Rev	enue Bonds	
December 31,	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2019 2020	\$1,105,000 _1,160,000	\$112,376 58,232	\$1,217,376 1,218,232
	\$2,265,000	<u>\$170,608</u>	\$2,435,608

Changes in Long-Term Liabilities

The Authority's long-term liability activity for the years ended December 31, 2018 and 2017 are as follows:

Overpeck Landfill

2018	Balance January 1, <u>2018</u>	Additions	<u>Deductions</u>	Balance December 31, 2018	Due Within <u>One Year</u>
Revenue Bonds Plus: Issuance Premiums	\$3,320,000 <u>28,944</u>	\$ -0- 	(\$1,055,000) (10,687)	\$2,265,000 18,257	\$1,105,000
Total Bonds Payable	<u>\$3,348,944</u>	\$ -0-	(\$1,065,687)	<u>\$2,283,257</u>	\$1,105,000
<u>2017</u>	Balance January 1, <u>2017</u>	<u>Additions</u>	<u>Deductions</u>	Balance December 31, 2017	Due Within <u>One Year</u>
Revenue Bonds Plus: Issuance Premiums	\$4,325,000 <u>39,630</u>	\$ -0- 	(\$1,005,000) (10,686)	\$3,320,000 <u>28,944</u>	\$1,055,000
Total Bonds Payable	<u>\$4,364,630</u>	\$ -0-	<u>(\$1,015,686)</u>	<u>\$3,348,944</u>	<u>\$1,055,000</u>

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

10. PROJECT NOTES PAYABLE

On September 1, 2017, the Authority issued \$74,935,000 principal amount of County Guaranteed Project Notes (Medical Center Project), Series 2017 consisting of \$54,950,000 County Guaranteed Project Note, Series 2017A and \$19,985,000 County Guaranteed Project Note, Series 2017B. The Notes are being issued to provide funding for various capital improvements, equipment and working capital for the Medical Center and paying the cost of issuance of the Notes. The Notes have an interest rate of 2.25% and mature on March 1, 2019. Interest on the Notes is payable on March 1 and September 1, commencing March 1, 2018 until maturity.

Additionally during 2017, the Authority issued \$8,500,000 principal amount of County Guaranteed Project Notes (Emerson/Oradell Land Acquisition Project), Series 2017. These Notes are being issued to provide funds for the acquisition of approximately 135 acres of land within the Boroughs of Emerson and Oradell in the County of Bergen, and paying the cost of issuance of the Notes. The Notes have an interest rate of 2.50% and mature on December 12, 2018.

A summary of the Authority's Project Notes for the years ended December 31, 2018 and 2017 is as follows:

	Balance Jan. 1,			Balance Dec. 31,	Due Within
Medical Center	2018	<u>Issued</u>	<u>Retired</u>	<u>2018</u>	One Year
Project Notes	\$74,935,000	\$10,000,000	\$ -0-	\$84,935,000	\$74,935,000
Golf Course			0.500.005		
Project Notes	8,500,000	3,800,000	8,500,000	3,800,000	
Total Notes Payable	<u>\$83,435,000</u>	<u>\$13,800,000</u>	<u>\$8,500,000</u>	<u>\$88,735,000</u>	<u>\$74,935,000</u>
	Balance			Balance	Due
	Jan. 1,			Dec. 31,	Within
Medical Center	<u>2017</u>	Issued	Retired	<u>2017</u>	One Year
Project Notes	\$ -0-	\$74,935,000	\$ -0-	\$74,935,000	\$ -0-
Golf Course					
Project Notes	0	8,500,000	0-	8,500,000	8,500,000
Total Bonds Payable	<u>\$ -0-</u>	\$83,435,000	\$ -0-	\$83,435,000	\$8,500,000

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

11. MEDICAL CENTER

Bergen New Bridge Medical Center

The County executed a Lease and Agreement, dated December 17, 1997 (the "County/Authority Agreement"), with the Authority, pursuant to which the County transferred the license for the operation of the Medical Center to the Authority, conveyed to the Authority a 19-year leasehold interest in the Medical Center, and delegated to the Authority the responsibility for managing, administering, operating and maintaining the Medical Center. The Authority thereupon executed a Lease and Operating Agreement, dated December 17, 1997, as amended and supplemented (collectively the "1997 Authority Lease and Operating Agreement") with Solomen Health Group, L.L.C. ("Solomen"), pursuant to which the Authority conveyed to Solomen a 19-year subleasehold interest in the Medical Center and delegated to Solomen the day to day responsibility for managing, administering, operating and maintaining, at its sole expense (except for capital improvements) and for and on behalf of the Authority and as its agent, the Medical Center. The County/Authority Agreement and the 1997 Authority Lease and Operating Agreement each became effective on March 15, 1998. Solomon thereupon assigned its interest in the 1997 Authority Lease and Operating Agreement to a related entity, Bergen Regional Medical Center, L.P. (the "Manager"), which assumed all of Solomen's rights and obligations under the Authority Lease and Operating Agreement. Under such Assignment, Solomen remained a guarantor of such entity's performance thereunder.

The original expiration date of the 1997 Authority Lease and Operating Agreement of March 14, 2017 was extended by way of an amendment to the 1997 Authority Lease and Operating Agreement to September 30, 2017. By way of a separate agreement, the accounts receivable loan repayment by the Manager to the Authority, with an original maturity date of March 2020, was accelerated to December 31, 2017, with a corresponding discount and reduction in the principal and accrued interest due and owing by the Manager on the accounts receivable loan, so that the total amount due and owing on the accounts receivable loan in \$22,500,000. Payments by the Manager on the accounts receivable loan commenced on February 5, 2017 and all amounts due and owing to the Authority shall be paid by the Manager by the maturity date of December 31, 2017.

In anticipation of the expiration of the BCIA Lease and the LOA, on April 10, 2015 Executive Order No. 2015-03 was signed by the County Executive ordering and directing the establishment of a fifteen (15) member Healthcare Advisory Committee to explore how the BRMC may: (1) provide quality healthcare to residents of Bergen County and northern New Jersey; (2) provide a healthcare safety net for the elderly, indigent and those in need of emergency services; (3) provide for Veteran services; (4) adapt to changes in the healthcare market; and (5) provide quality healthcare services in a cost efficient manner.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

11. MEDICAL CENTER, (continued)

Bergen New Bridge Medical Center, (continued)

On April 27, 2016, the Healthcare Advisory Committee issued the Healthcare Advisory Committee Report identifying guiding principles and establishing goals and objectives related to the future operations of BRMC and the selection of a tenant-operator or third-party operator, as follows:

- (i) Strong Capabilities in Acute Care, Behavioral Health and LTC,
- (ii) Maintenance, Improvement and Growth of Patient Services,
- (iii) Structure of Governance and Appropriate Oversight,
- (iv) Transparency & Collaboration with the BCIA and Other Stakeholders,
- (v) Alignment of Strategic Interests,
- (vi) Access for Bergen County Residents and the Underserved,
- (vii) Capital Commitments and Financial Considerations,
- (viii) Employee Retention, Advancement and Workplace Safety, and
- (ix) Sustainable and Viable Relationship

The BCIA and the County approved an amendment to the BCIA Lease on February 23, 2017, so that the Lease Term Closing Date would be coterminous with that of the LOA as changed by the Sixth Supplement.

The County and the BCIA desire to enter into this Agreement in order to establish the terms and conditions relating to the lease of the BRMC to the BCIA, who will then sublet BRMC through a Sublease, Lease and Operating Agreement with a Tenant-Operator.

By a Sublease, Lease and Operating Agreement dated July 14, 2017 between the Bergen County Improvement Authority (the "Sublessor") and Care Plus Bergen, Inc., a New Jersey nonprofit corporation (the "Tenant-Operator"), the Sublessor desires to sublease certain buildings located on the Property and lease certain assets to the Tenant-Operator and for the Tenant-Operator to operate the Facility, and the Tenant-Operator desires to sublease certain buildings located on the Property and lease certain assets from the Sublessor and to operate the Facility for a period of nineteen (19) years with a commencement date of October 1, 2017.

As of the Commencement Date, the Tenant-Operator assumed the full operation of the Facility, including the responsibility for the maintenance and repair of the facilities and equipment including, but not limited to, the heating, ventilation and air conditioning systems, plumbing, electrical systems, sprinkler systems and the IT Systems (which shall include updates and upgrades to hardware and software to maintain the same in accordance with the IT Standards throughout the Term).

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

11. MEDICAL CENTER, (continued)

Bergen New Bridge Medical Center, (continued)

Under Section 11.1 of the Lease and Operating Agreement, Rent shall be equal to ninety percent (90%) of EBITDAR (total operating revenue minus total operating expenses recorded pursuant the GAAP, plus interest expense, income taxes, depreciation, amortization and the lease expense for the Subleased Premises and the Leased Assets (not excluding any other operating lease expense), less interest income and investment income), payable on a monthly basis commencing October 31, 2017 and continuing on or before the last business day of each month thereafter during the term. Under Section 11.2 of the LOA, During the Term, the Tenant-Operator will pay all expenses associated with the operation of the Facility, including, but not limited to, all utilities, supplies, purchased services (including management fees), professional service fees, employee compensation and benefits, Pastoral Care Services, applicable property taxes (including payments in lieu of taxes or any other government impositions) and insurance costs.

Under Section 11.3 of the LOA, The Tenant-Operator shall require up to Twenty Million (\$20,000,000) Dollars prior to and on the Commencement Date to fund all of the Tenant-Operator's working capital (including twenty-one (21) days of DCOH (Days Cash on Hand) and other transaction expenses (the "Initial Cash Requirements") as follows:

- (a) Up to Two Million (\$2,000,000) Dollars for transaction expenses actually incurred by the Tenant-Operator (the "Transaction Expense"); and
- (b) Working Capital of Eighteen Million (\$18,000,000) Dollars ("the Working Capital Escrow").

The Sublessor shall fund the Initial Cash Requirements through a loan in accordance with the terms of a promissory note made by the Tenant-Operator in favor of the Sublessor. Interest on the Sublessor Loan shall accrue at a rate equal to the Sublessor's actual interest expense. The Tenant-Operator shall not be permitted to borrow money other than through the Sublessor Loan or as otherwise approved by the Sublessor in writing.

Under Section 11.5 (a) of the LOA all cash receipts related to patient service revenue generated by the Tenant-Operator shall be collected by the Sublessor except for professional medical services provided by Rutgers Physicians and that are billed by Rutgers and/or its agent; (b) On each of (1) the fifteenth (15th) day of each month (or the first business day following the fifteenth (15th) day of the month) and (2) the last business day of each month, the Sublessor shall remit the lessor of: (i) actual cash receipts collected or (ii) fifty percent (50%) of monthly budgeted operating expenses (excluding Total Rent Payments, Accrued Rent Interest and interest expense related to the Sublessor Loan), net of budgeted professional fee collections that the Tenant-Operator is expected to receive from Rutgers.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

11. MEDICAL CENTER, (continued)

Bergen New Bridge Medical Center, (continued)

The Authority (BCIA) issued County Guaranteed Project Notes (Medical Center Project), Series 2017 totaling \$74,935,000 consisting of \$54,950,000 County Guaranteed Project Note, Series 2017A and \$19,985,000 County Guaranteed Project Note, Series 2017B at 2.25% interest and maturing on March 1, 2019. Proceeds of the Series 2017A Note will be used to provide funds to the Authority to (i) finance various capital improvements and equipment for the Bergen Regional Medical Center including, but not limited to, parking lot improvements, assessment and improvements to electrical power supply systems, HVAC, electrical vault, and air ventilation shaft improvements, boiler replacement and information technology improvements and (ii) pay the Series 2017A Note costs of issuance. Proceeds of the Series 2017B Note will be used to provide funds to the Authority to (i) provide working capital with respect to the Medical Center, and (ii) pay the Series 2017B Note costs of issuance.

Under a Promissory Note dated October 2017, Care Plus Bergen, Inc. owes \$20,000,000 to the Authority for a "Working Capital Loan Receivable". The Borrower shall make principal and interest payments consisting of accrued and unpaid interest, in arrears, and the outstanding principal balance beginning on October 1, 2017 in accordance with Section 11 of the LOA, and the principal balance shall be paid no later than the termination date set forth in Section 15.1 of the LOA.

12. <u>FUTURE CAPITAL PROJECTS</u>

Certain types of capital projects of the Hospital will be the responsibility of the County or the Authority, under the terms of the Lease Agreement. Various capital projects are presently in progress funded by appropriations of the County. The Authority has engaged a Construction Manager to oversee all the capital projects at the Hospital. Additionally, a reserve is being established which is being contributed to by both the County and the Manager to finance certain joint projects in the future. Project requests for the year 2018 are being prepared by the Hospital for review by the Authority and the County.

13. EMERSON/ORADELL LAND ACQUISITION PROJECT

As described in Note 10, the Authority has issued notes to fund the purchase of certain real property, approximately 135 acres of which are located within the Boroughs of Emerson and Oradell, in the County of Bergen. The real property is currently the site of the Emerson Golf Club, a private 18-hole golf course, as well as other undeveloped parcels.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

13. EMERSON/ORADELL LAND ACQUISITION PROJECT, (continued)

The Authority intends to lease the Property to the County pursuant to a Lease Agreement with the County (the "Lease Agreement"). The County intends to continue to use the Property as a County run 18-hole golf course.

14. <u>LITIGATION</u>

We are advised by the Authority's Counsel of the following matters:

Bergen County Improvement Authority v. Bergen Regional Medical Center, LP Docket No.: BER-C-314-16

The litigation involved an Order to Show Cause filed by the Bergen County Improvement Authority making a request for the court to compel the manager/operator of Bergen Regional Medical enter to provide documentation and access to personnel needed in connection with public bid and transition efforts involving further management/operation of Bergen Regional Medical Center. This litigation has been resolved by Consent Order filed on January 17, 2017, without any financial obligation on behalf of Bergen County Improvement Authority.

BRMCLP v. the BCIA - Federal Lawsuit

On November 30, 2017, Bergen Regional Medical Center, LP ("BRMCLP") filed a federal action against the Bergen County Improvement Authority (the "BCIA") alleging, among other things, breach of contract and making false statements to effectively fraudulently induce BRMCLP to enter into a contractual arrangement. Accordingly, BRMCLP seeks payment of funds allegedly owed under its agreements with the BCIA, an order voiding certain agreements between the parties, and compensatory and punitive damages as the court sees fit. The Complaint alleges the damages exceed \$28 million. In response, the BCIA moved to dismiss the matter based upon a provision in the agreements between the parties requiring such litigation to be filed in New Jersey Superior Court rather than federal court. That motion to dismiss is currently pending and has yet to be scheduled for any oral argument (if permitted by the court). If the motion is granted, we anticipate the litigation will be refiled and litigated in New Jersey Superior Court. The parties have yet to participate in any discovery given the pending motion.

Progressive Health Care, LLC

On October 2, 2017, Progressive Health Care LLC filed a New Jersey Tort Claims Act Notice of Claim. The Notice included Bergen County Improvement Authority and Bergen County as potential defendants.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

14. LITIGATION, (continued)

The potential claimant is a for-profit corporation that is a disappointed bidder in a contract to lease and operate the hospital now known as New Bridge Medical Center. The Notice alleges, among other things, that in awarding the contract to Care Plus Bergen, Inc., a non-profit corporation, defendants unlawfully waived requirements of the Request for Proposal (RFP) and provided misleading or false information. The Notice alleges \$215,848,830.25 in expenses and losses. Of that amount, \$215,630,012 is attributed to lost profits over the 19-year life of the contract.

No answer to the Notice is required and no litigation has been filed to date. Due to the ambiguous allegations in the Notice of Claim and the absence of any complaint, any discussion of potential loss or available insurance would be speculative.

BCMC, LLC

On December 28, 2017, Bergen County Medical Center, LLC filed a New Jersey Tort Claims Act Notice of Claim. The Notice included Bergen County Improvement Authority and Bergen County as potential defendants.

The potential claimant is a for-profit corporation that is a disappointed bidder in a contract to lease and operate the hospital now known as New Bridge Medical Center. The Notice alleges, among other things, that in awarding the contract to Care Plus Bergen, Inc., a non-profit corporation, defendants unlawfully waived requirements of the Request for Proposal (RFP) and provided misleading or false information. The Notice alleges \$313,359,651.15 in expenses and losses. Of that amount, \$312,701,800 is attributed to lost profits over the 19-year life of the contract.

No answer to the Notice is required and no litigation has been filed to date. Due to the ambiguous allegations in the Notice of Claim and the absence of any complaint, any discussion of potential loss or available insurance would be speculative.

BCIA, et al. v. Amerigroup

On January 17, 2018, BRMCLP filed litigation in the United States District Court for the District of New Jersey against Amerigroup New Jersey, Inc. alleging that the hospital was underpaid for custodial nursing facility services by Amerigroup based upon the contract rate for such services. That action was subsequently voluntarily dismissed via stipulation from federal court and on May 31, 2019 refiled in the Superior Court of New Jersey, Law Division. BRMCLP alleges it is

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

14. <u>LITIGATION</u>, (continued)

owed over \$300,000 for services rendered prior to October 1, 2017 and the hospital's current operator, CarePlus Bergen has yet to quantify the value of the post-October 1, 2017 services. Additionally, it is alleged that Amerigroup owes an undetermined amount of money to the BCIA relating to its failure to pay for particular detox claims.

Horizon Detox Claim

In 2018, we were assisting the BCIA in analyzing, assessing and strategizing regarding the failure of several managed care companies, including Horizon New Jersey Health, that had failed to compensate the hospital for specific types of detox services that were rendered to their insureds. Ultimately, in early 2019 a settlement was reached with Horizon. However, valid claims still exist as to Amerigroup, Aetna, United, and Wellcare. The Amerigroup claims are part of pending litigation and we are unaware of any action or other steps being taken against Aetna, United or Wellcare at this time.

15. **CONTRIBUTIONS**

Various expenses are paid by the County of Bergen on behalf of the Hospital including capital improvements which are recorded as capital contributions and medical insurance costs applicable to retired employees which are recorded as operating contributions. Capital and operating contributions recorded in the Hospital Fund for the years ended December 31, 2018 and 2017 are \$4,921,748 and \$11,431,440, respectively.

16. RELATED -PARTY TRANSACTIONS

As discussed in Note 11, the Authority entered into a lease and agreement for Bergen Pines County Hospital, now known as the Bergen Regional Medical Center, with the County, and a lease and operating agreement for Bergen Pines County Hospital, now known as the Bergen Regional Medical Center, with Solomon Health Group, LLC. These agreements require the Authority to provide certain administrative and financial services in conjunction with the implementation of these agreements. The County provides personnel to act on behalf of the Authority in fulfillment of the obligations undertaken by the Authority pursuant to these agreements. During 2018 and 2017 the Authority reimbursed the County \$131,334 and \$180,037, respectively, for these personnel services.

In addition, the County provides office space and various administrative services to the Authority. The County and the Authority have agreed that the Authority pay the cost for such services. For 2018 and 2017, the cost was \$75,000 and \$75,000, respectively.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

16. RELATED -PARTY TRANSACTIONS, (continued)

The funds that County Nursing Facilities providers receive, as reimbursement for the services provided to Medicaid beneficiaries, come partly from the State and partly from the Federal government, and intergovernmental transfers may be used as a means of partially satisfying the State's share of Medicaid costs.

The County entered into the Agreement in order to provide additional Medical Assistance payments to qualifying County Nursing Facilities providers that participate in the Medicaid program. All expenses of these issuances including interest are paid for by the State of New Jersey.

During 2004, the County of Bergen has transferred the responsibility for implementing the operation of the Bergen County Equestrian Center to the Bergen County Improvement Authority. During 2012, the Authority transferred the responsibility for the operation of the Bergen Equestrian Center back to the County of Bergen – Parks Division.

Additionally, the County of Bergen, through a grant agreement with the Bergen County Improvement Authority, has transferred the responsibility for implementing the closure and redevelopment of the Overpeck County Park Landfill to the BCIA.

17. OVERPECK COUNTY PARK DEVELOPMENT AGREEMENT

The County of Bergen owns Overpeck County Park, which had been a municipal sanitary landfill from 1952 to 1975. Four hundred acres of the site remain undeveloped. The site was conveyed to the County by the Village of Ridgefield Park, Township of Teaneck, Borough of Leonia, Borough of Palisades Park and City of Englewood for the purpose of development as a public park. The site to be developed includes land in Ridgefield Park, Teaneck, Leonia, and Palisades Park.

The County entered into an amended final judgement on October 1, 2002 that requires the redevelopment of portions of the site by September 30, 2009. The natural forces of erosion have caused the site to deteriorate. It is necessary to close the landfill under present D.E.P. requirements to develop the park facilities in the future.

The County had, by letter dated March 20, 2003, indicated to the BCIA its desire that the BCIA take on the responsibility, on behalf of the County, of engaging in such landfill operations at the Site of the Project as will ultimately enable the BCIA, on behalf of the County, to improve, further and promote the recreational attractiveness of the County through the planning, acquisition, construction, improvement, maintenance and operation, at the Site of the Project, of facilities for the recreation and entertainment of the citizens of the County.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

17. OVERPECK COUNTY PARK DEVELOPMENT AGREEMENT, (continued)

By resolution dated March 31, 2003 (Resolution No. 03-19), the BCIA has authorized and directed its commissioners and officers, for and on behalf of the BCIA, to take such action, and to execute and deliver in the name of the BCIA such documents, as may be necessary or appropriate to cause the BCIA to undertake on behalf of the County the responsibility for such landfill redevelopment operations at the Site.

In connection with the BCIA's undertaking the Project at the Site, the BCIA will be required to retain professionals and/or contractors to provide bank stabilization; to install such environmental monitoring and control devices as may be necessary to close the former landfill; to provide wetlands mitigation as required; to obtain and deposit beneficially reusable material on Site and grade the same in accordance with the requirements of the Amended Final Judgment; to develop active and passive park facilities at the Site for use by the public; and to obtain all Federal, State and Local permits and approvals that may be required for the completion of such tasks.

In order to enable the BCIA to undertake the responsibilities of the County under the Amended Final Judgment, including the issuance of bonds that may be required in order to finance the closing of the landfill in accordance with law, the County and the BCIA entered into an agreement dated June 20, 2003 entitled "Overpeck County Park Development Agreement", a copy of which is on file with the BCIA.

18. <u>DEFERRED LANDFILL LICENSING RIGHTS AND OTHER COSTS</u>

As described in Note 17, the County has transferred the responsibility for the closure and redevelopment of the landfill to the Authority through the Overpeck County Park Development Agreement between the County and the Authority. As part of this agreement, the BCIA has issued bonds and notes in the amount of \$12,000,000 which are cross-collateralized by the County of Bergen.

Pursuant to the Agreement, the BCIA has paid \$8,500,000 to the County as a licensing fee payment. The balance of the funds will be used for expenses relating to the project including but not limited to professional fees, licensing and permitting costs and costs of bond issuance.

19. CLOSURE AND POSTCLOSURE CARE COSTS

State and federal laws and regulations require the Authority to place a final cover on its landfill site and to perform certain maintenance and monitoring functions at the site for thirty years after closure of its entire landfill operations. Although closure and postclosure care costs will be paid in the future, the Authority reports a portion of these closure and postclosure care costs as an operating expense in each period based on capacity used as of each net position date.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

19. CLOSURE AND POSTCLOSURE CARE COSTS, (continued)

Governmental Accounting Standards Board Statement Number 18 requires the costs associated with the closure of the landfill be recognized based on the landfill's use rather than on the passage of time, using a formula provided by the GASB statement.

An analysis of the cost estimates for the closure and post closure of the landfill was performed. The report, which was received in April of 2008, estimated the total costs of closure to be \$10,800,000 and the estimated post closure cost for thirty years in \$9,800,000. Bergen County has taken the responsibility for direct payment of the post-closure costs. The remaining costs accrued through December 31, 2018 based on a percentage of the capacity filled at December 31, 2018 was \$191,037. In accordance with GASB No. 18 the Authority has recognized a liability for 2018 of \$191,037.

While the Authority has accrued such expenses as of December 31, 2018, the County of Bergen will be providing the ultimate funding of these costs. On December 20, 2006, the County of Bergen adopted Ordinance 06-35 which provides for a portion of the closure costs. The Authority has recorded a receivable from the County for \$123,580 to recognize their obligation for these costs.

20. RESERVES REQUIRED BY BOND RESOLUTION

The following accounts are required by the Authority's bond resolution:

		Debt Service Fund	
December 31, 2018	Overpeck <u>Landfill</u>	Hospital <u>Fund</u>	<u>Total</u>
Required Balances Cash and Receivables	\$322,292 322,292	\$495,648 <u>495,648</u>	\$817,940 <u>817,940</u>
Excess or (Deficit)	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
	_Debt Se	rvice Fund	
December 31, 2017	Overpeck <u>Landfill</u>	<u>Total</u>	
Required Balances Cash and Investments	\$307,708 	\$307,708 	
Excess or (Deficit)	(\$300,322)	<u>(\$300,322)</u>	

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

21. PENSION PLANS

Description of Plans:

Authority employees participate in the State of New Jersey Public Employees' Retirement System (PERS) contributory, defined benefit public employee retirement systems or the Defined Contribution Retirement Program (DCRP), a tax-qualified defined contribution money purchase pension plan under Internal Revenue Code (IRC) 401(a).

Public Employees' Retirement System (PERS)

Plan Description

The State of New Jersey Public Employees' Retirement System (PERS) is a cost-sharing multiple-employer defined benefit pension plan administered by the State of New Jersey, Division of Pensions and Benefits (the "Division"). For additional information about the PERS, please refer to the Division's Comprehensive Annual Financial Report (CAFR) which can be found at www.state.nj.us/treasury/pensions/annrpts.shtml.

Benefits Provided

The vesting and benefit provisions are set by N.J.S.A. 43:15A. PERS provides retirement, death and disability benefits. All benefits vest after ten years of service, except for medical benefits, which vest after 25 years of service or under the disability provisions of PERS. The following represents the membership tiers for PERS:

<u>Tier</u>	Definition
1	Members who were enrolled prior to July 1, 2007
2	Members who were eligible to enroll on or after July 1, 2007 and prior to November 2, 2008
3	Members who were eligible to enroll on or after November 2, 2008 and prior to May 22, 2010
4	Members who were eligible to enroll on or after May 22, 2010 and prior to June 28, 2011
5	Members who were eligible to enroll on or after June 28, 2011

Service retirement benefits of 1/55th of final average salary for each year of service credit is available to Tiers 1 and 2 members upon reaching age 60 and to Tier 3 members upon reaching age 62. Service retirement benefits of 1/60th of final average salary for each year of service credit is available to Tier 4 members upon reaching age 62 and to Tier 5 members upon reaching age 65. Early retirement benefits are available to Tiers 1 and 2 members before reaching age 60, to Tiers 3 and 4 before age 62 with 25 or more years of service credit and Tier 5 with 30 or more years of

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

21. PENSION PLANS, (continued)

service credit before age 65. Benefits are reduced by a fraction of a percent for each month that a member retires prior to the age at which a member can receive full early retirement benefits in accordance with their respective tier. Tier 1 members can receive an unreduced benefit from age 55 to age 60 if they have at least 25 years of service. Deferred retirement is available to members who have at least 10 years of service credit and have not reached the service retirement age for the respective tier.

<u>Defined Contribution Retirement Program</u>

Prudential Financial jointly administers the DCRP investments with the NJ Division of Pensions and Benefits. If an employee is ineligible to enroll in the PERS, the employee may be eligible to enroll in the DCRP. DCRP provides eligible members with a tax-sheltered, defined contribution retirement benefit, along with life insurance and disability coverage. Vesting is immediate upon enrollment for members of the DCRP.

The State of New Jersey, Department of the Treasury, Division of Pensions and Benefits, issues publicly available financial reports that include the financial statements and required supplementary information of the DCRP. The financial reports may be obtained by writing to the State of New Jersey, Department of the Treasury, Division of Pensions and Benefits, PO Box 295, Trenton, New Jersey, 08625-0295.

Employers are required to contribute at an actuarially determined rate. Employee contributions are based on percentages of 5.50% for DCRP of employees' annual compensation, as defined. The DCRP was established July 1, 2007, under the provisions of Chapter 92, P.L. 2007 and expanded under the provisions of Chapter 89, P.L. 2008. Employee contributions for DCRP are matched by a 3% employer contribution.

Contribution Requirements

The contribution policy is set by laws of the State of New Jersey and, in most retirement systems, contributions are required by active members and contributing employers. Plan member and employer contributions may be amended by State of New Jersey legislation. The pension funds provide for employee contributions based on 5.5% for PERS. This amount will increase to 6.5% plus an additional 1% phased in over 7 years beginning 2012, of the employee's annual compensation, as defined by law. Employers are required to contribute at an actuarially determined rate in all Funds. The actuarially determined employer contribution includes funding for cost-of-living adjustments and noncontributory death benefits in the PERS.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

21. PENSION PLANS, (continued)

Contribution Requirements, (continued)

The Authority's contribution to the various plans, equal to the required contributions for each year, were as follows:

<u>Year</u>	<u>PERS</u>	<u>DCRP</u>
2018	\$26,042	\$-0-
2017	23,446	-0-
2016	20,546	-0-

Public Employees Retirement System (PERS)

At December 31, 2018, the Authority had a liability of \$515,498 for its proportionate share of the PERS net pension liability. The net pension liability was measured as of June 30, 2018, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The Authority's proportion of the net pension liability was based on a projection of the Authority's long-term share of contributions to the pension plan relative to the projected contributions of all participating governmental entities, actuarially determined. At June 30, 2018, the Authority's proportion was .00261814 percent, which was an increase of .0000872492 percent from its proportion measured as of June 30, 2017.

For the year ended December 31, 2018, the Authority recognized pension expense of \$52,383. At December 31, 2018, deferred outflows of resources and deferred inflows of resources related to PERS from the following sources:

	Deferred Outflows of <u>Resources</u>	Deferred Inflows of <u>Resources</u>
Difference between expected and actual experience	\$9,831	\$2,658
Changes of assumptions	84,946	164,829
Net difference between projected and actual earnings on pension plan investments Changes in proportion and differences between the Authority's contributions and proportionate share		4,835
of contributions	<u>71,769</u>	
Total	<u>\$166,546</u>	<u>\$172,322</u>

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

21. PENSION PLANS, (continued)

Amounts reported as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date (June 30, 2018) will be recognized as a reduction of the net pension liability in the subsequent year. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions (excluding changes in proportion) will be recognized in pension expense as follows:

Year ended December 31:	
2019	\$3,578
2020	(4,953)
2021	(35,521)
2022	(30,790)
2023	(9,859)

Changes in Proportion

The previous amounts do not include employer specific deferred outflows of resources and deferred inflows of resources related to changes in proportion. These amounts should be recognized (amortized) by each employer over the average of the expected remaining service lives of all plan members, which is 5.63, 5.48, 5.57, 5.72 and 6.44 years for 2018, 2017, 2016, 2015 and 2014 amounts, respectively.

Additional Information

Local Group Collective balances at December 31, 2018 and 2017 are as follows:

	Dec. 31, 2018	Dec. 31, 2017
Collective deferred outflows of resources	\$4,684,852,302	\$6,424,455,842
Collective deferred inflows of resources	7,646,736,226	5,700,625,981
Collective net pension liability	19,689,501,539	23,278,401,588
Authority's Proportion	.00261814%	.0025308908%

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

21. PENSION PLANS, (continued)

Actuarial Assumptions

The collective total pension liability for the June 30, 2018 measurement date was determined by an actuarial valuation as of July 1, 2017, which rolled forward to June 30, 2018. This actuarial valuation used the following assumptions, applied to all periods in the measurement.

Inflation

Salary Increases:

Through 2026 1.65-4.15 Percent (based on age)

2.25 Percent

Thereafter 2.65-5.15 Percent (based on age)

Investment Rate of Return 7.00 Percent

The actuarial assumptions used in the June 30, 2017 valuation were based on the results of an actuarial experience study for the period July 1, 2011 to June 30, 2014. It is likely that future experience will not exactly conform to these assumptions. To the extent that actual experience deviates from these assumptions, the emerging liabilities may be higher or lower than anticipated. The more the experience deviates, the larger the impact on future financial statements.

Mortality Rates

Pre-retirement mortality rates were based on the RP-2000 Employee Pre-retirement Mortality Table for male and female active participants. For State employees, mortality tables are set back 4 years for males and females. For local employees, mortality tables are set back 2 years for males and 7 years for females. In addition, the tables provide for future improvements in mortality from the base year of 2013 using a generational approach based on the Conduent modified 2014 projection scale. Post-retirement mortality rates were based on the RP-2000 Combined Healthy Male and Female Mortality Tables (setback 1 year for males and females) for service retirements and beneficiaries of former members. In addition, the tables for service retirements and beneficiaries of former members provide for future improvements in mortality from 2012 to 2013 using Projection Scale AA and using a generational approach based on the Conduent 2014 projection scale thereafter. Disability retirement rates used to value disabled retirees were based on the RP-2000 Disabled Mortality Table (set back 3 years for males and set forward 1 year for females).

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

21. PENSION PLANS, (continued)

Long-Term Rate of Return

In accordance with State statute, the long-term expected rate of return on plan investments (7.00% at June 30, 2018) is determined by the State Treasurer, after consultation with the Directors of the Division of Investments and Division of Pensions and Benefits, the board of trustees and the actuaries. The long-term expected rate of return was determined using a building block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in PERS's target asset allocation as of June 30, 2018 are summarized in the following table:

		Long-Term
	Target	Expected Real
Asset Class	Allocation	Rate of Return
Risk Mitigation Strategies	5.00%	5.51%
Cash equivalents	5.50%	1.00%
U.S. Treasuries	3.00%	1.87%
Investment grade credit	10.00%	3.78%
High yield	2.50%	6.82%
Global diversified credit	5.00%	7.10%
Credit oriented hedge funds	1.00%	6.60%
Debt related private equity	2.00%	10.63%
Debt related real estate	1.00%	6.61%
Private real asset	2.50%	11.83%
Equity related real estate	6.25%	9.23%
U.S. equity	30.00%	8.19%
Non-U.S. developed markets equity	11.50%	9.00%
Emerging markets equity	6.50%	11.64%
Buyouts/venture capital	8.25%	13.08%
-		

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

21. PENSION PLANS, (continued)

Discount Rate

The discount rate used to measure the total pension liability was 5.66% as of June 30, 2018. This single blended discount rate was based on the long-term expected rate of return on pension plan investments of 7.00% and a municipal bond rate of 3.87% as of June 30, 2018 based on the Bond Buyer GO 20-Bond Municipal Bond Index, which includes tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current member contribution rates and that contributions from employers will be made based on the contribution rate in the most recent fiscal year. The State employer contributed 50% of the actuarially determined contributions and the local employers contributed 100% of their actuarially determined contributions. Based on those assumptions, the plan's fiduciary net position was projected to be available to make projected future benefit payments of current plan members through June 30, 2046. Therefore, the long-term expected rate of return on plan investments was applied to projected benefit payments through June 30, 2046 and the municipal bond rate was applied to projected benefit payments after that date in determining the total pension liability.

Sensitivity of the Collective Net Pension Liability to Changes in the Discount Rate

The following presents the collective net pension liability of the participating employers as of June 30, 2018, respectively, calculated using the discount rate as disclosed above as well as what the collective net pension liability would be if it was calculated using a discount rate that is 1 - percentage point lower or 1- percentage-point higher than the current rate:

	June 30, 2018		
	1%	At Current	1%
	Decrease <u>4.66%</u>	Discount Rate 5.66%	Increase <u>6.66%</u>
Authority's proportionate share of the pension liability	\$648,180	\$515,498	\$404,187

Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued Financial Report for the State of New Jersey Public Employees Retirement System (PERS). The financial report may be accessed at www.state.nj.us/treasury/pensions.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

22. OTHER POST EMPLOYMENT BENEFITS (OPEB)

In addition to the pension described in Note 21, the Authority provides post employment health care benefits as part of the State Health Benefits Local Government Retired Employments Plan.

General Information about the OPEB Plan

The State Health Benefit Local Government Retired Employees Plan (the Plan) is a cost-sharing multiple-employer defined benefit other postemployment benefit (OPEB) plan with a special funding situation. It covers employees of local government employers that have adopted a resolution to participate in the Plan. The plan meets the definition of an equivalent arrangement as defined in paragraph 4 of GASB Statement No. 75, Accounting and Financial Reporting for the Postemployment Benefits Other Than Pensions (GASB Statement No. 75); therefore, assets are accumulated to pay associated benefits. For additional information about the Plan, please refer to the State of New Jersey (the State), Division of Pensions and Benefits' (the Division) Comprehensive Annual Financial Report (CAFR), which can be found at https://www.state.nj.us/treasury/pensions/financial-reports.shtml.

The Plan provides medical and prescription drug to retirees and their covered dependents of the employers. Under the provisions of Chapter 88, P.L. 1974 and Chapter 48, P.L. 1999, local government employers electing to provide postretirement medical coverage to their employees must file a resolution with the Division. Under Chapter 88, local employers elect to provide benefit coverage based on the eligibility rules and regulations promulgated by the State Health Benefits Commission. Chapter 48 allows local employers to establish their own age and service eligibility for employer paid health benefits coverage for retired employees. Under Chapter 48, the employer may assume the cost of postretirement medical coverage for employees and their dependents who: 1) retired on a disability pension; or 2) retired with 25 or more years of service credit in a State or locally administered retirement system and a period of service of up to 25 years with the employer at the time of retirement as established by the employer; or 3) retired and reached the age of 65 with 25 or more years of service credit in a State or locally administered retirement system and a period of service of up to 25 years with the employer at the time of retirement as established by the employer; or 4) retired and reached age 62 with at least 15 years of service with the employer. Further, the law provides that the employer paid obligations for retiree coverage may be determined by means of a collective negotiations agreement.

Pursuant to Chapter 78, P.L. 2011, future retirees eligible for postretirement medical coverage who have less than 20 years of creditable service on June 28, 2011 will be required to pay a percentage of the cost of their health care coverage in retirement providing they retire with 25 or more years of pension service credit. The percentage of the premium for which the retiree will be responsible will be determined based on the retiree's annual retirement benefit and level of coverage.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

22. OTHER POST EMPLOYMENT BENEFITS (OPEB), (continued)

Total OPEB Liability

At December 31, 2018, the Authority had a liability of \$778,454 for its proportionate share of the non-special funding net OPEB liability. The net OPEB liability was measured as of June 30, 2017 and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of that date. The Authority's proportion of the net OPEB liability was based on a projection of the Authority's long-term share of contributions to the OPEB plan relative to the projected contributions of all participating employers in the plan. At June 30, 2017 the Authority's proportion was .003813 percent which was a decrease of .0004 percent from its proportion measured as of June 30, 2016.

For the year ended December 31, 2018, the Authority recognized OPEB expense of \$42,412. At December 31, 2018, deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred Outflows of <u>Resources</u>	Deferred Inflows of Resources
Changes of assumptions		\$86,402
Net difference between projected and actual earnings		
on OPEB plan investments	133	
Changes in proportion and differences between the Authority's		
contributions and proportionate share of contributions	·	<u>76,065</u>
Total	<u>\$133</u>	<u>\$162,467</u>

Amounts reported as deferred outflows of resources related to OPEB resulting from contributions subsequent to the measurement date will be recognized as a reduction of the OPEB liability in the subsequent year. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB (excluding changes in proportion) will be recognized in OPEB expense as follows:

Year ended June 30:	
2018	\$(12,240)
2019	(12,240)
2020	(12,240)
2021	(12,273)
Thereafter	(25,036)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

22. OTHER POST EMPLOYMENT BENEFITS (OPEB), (continued)

Changes in Proportion

The previous amounts do not include employer specific deferred outflows of resources and deferred inflows of resources related to changes in proportion. These amounts should be recognized (amortized) by each employer over the average of the expected remaining service lives of all plan members, which is 8.04 years for 2017 amounts.

Actual Assumptions and Other Inputs

The total OPEB liability for the June 30, 2017 measurement date was determined by an actuarial valuation as of July 1, 2016, which rolled forward to June 30, 2017. The total OPEB liability as of June 30, 2016 was determined by an actuarial valuation as of June 30, 2016. The actuarial assumptions vary for each plan member depending on the pension plan the member is enrolled in. This actuarial valuation used the following actuarial assumptions, applied to all periods in the measurement.

Inflation rate 2.50%

Salary increases*:

Through 2026

1.65 - 8.98%

Thereafter

2.65 - 9.98%

Preretirement mortality rates were based on the RP-2006 Headcount-Weighted Healthy Employee Male/Female mortality table with fully generational mortality improvement projections from the central year using the MP-2017 scale. Postretirement mortality rates were based on the RP-2006 Headcount-Weighted Health Annuitant Male/Female mortality table with fully generational improvement projections from the central year using the MP-2017 scale. Disability mortality was based on the RP-2006 Headcount-Weighted Disabled Male/Female mortality table with fully generational improvement projections from the central year using the MP-2017 scale.

100% of active members are considered to participate in the Plan upon retirement.

^{*} Salary increases are based on the defined benefit plan that the member is enrolled in and his or her age.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

22. OTHER POST EMPLOYMENT BENEFITS (OPEB), (continued)

Health Care Trend Assumptions

For pre-Medicare preferred provider organization (PPO) medical benefits, this amount initially is 5.9% and decreases to a 5.0% long-term trend rate after nine years. For self-insured post-65 PPO medical benefits, the trend rate is 4.5%. For health maintenance organization (HMO) medical benefits, the trend rate is initially 5.9% and decreases to a 5.0% long-term trend rate after nine years. For prescription drug benefits, the initial trend rate is 10.5% decreasing to a 5.0% long-term trend rate after eight years. For the Medicare Part B reimbursement, the trend rate is 5.0%. The Medicare Advantage trend rate is 4.5% and will continue in all future years.

Discount Rate

The discount rate for June 30, 2017 and 2016 was 3.58% and 2.85%, respectively. This represents the municipal bond return rate as chosen by the Division. The source is the Bond Buyer Go 20-Bond Municipal Bond Index, which includes tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. As the long-term rate of return is less that the municipal bond rate, it is not considered in the calculation of the discount rate, rather the discount rate is set at the municipal bond rate.

Sensitivity of Net OPEB Liability to Changes in the Discount Rate

The following presents the Authority's proportionate share of the net OPEB liability as of June 30, as well as what the Authority's proportionate share of the net OPEB liability would be if it were calculated using a discount rate that is 1-percentage point lower or 1 percentage point higher than the current rate:

	June 30, 2017		
	1%	At Current	1%
	Decrease	Discount Rate	Increase
	<u>2.58%</u>	<u>3.58%</u>	<u>4.58%</u>
Authority's proportionate share of			
Net OPEB liability	\$918,210	\$778,454	\$667,560

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

22. OTHER POST EMPLOYMENT BENEFITS (OPEB), (continued)

Sensitivity of Net OPEB Liability to Changes in the Healthcare Trend Rates:

The following presents the Authority's proportionate share of the net OPEB liability as of June 30, as well as what the Authority's proportionate share of the net OPEB liability would be if it were calculated using a healthcare trend rate that is 1-percentage point lower or 1 percentage point higher than the current rate:

	June 30, 2017		
	1%	Healthcare Cost	1%
	<u>Decrease</u>	trend Rate	<u>Increase</u>
Authority's proportionate share of Net OPEB liability	\$646,918	\$778,454	\$949,729

23. FEDERAL ARBITRAGE REGULATIONS

The Authority is subject to Section 148 of the Internal Revenue Code as it pertains to the arbitrage rebate on all tax-exempt obligations, both long and short-term debt. Under the 1986 Tax Reform Act, the Internal Revenue Service (IRS) required that all excess earnings from investment proceeds be rebated to the IRS. Arbitrage, for purposes of these regulations, is defined as the difference between the yield on the investment and the yield on the obligations issued. If there are excess earnings, this amount may be required to be rebated to the IRS. At December 31, 2018 and 2017, the Authority had no estimated arbitrage earnings due to the IRS.

24. RECENT ACCOUNTING PRONOUNCEMENTS

In November 2016, the Government Accounting Standards Board issued <u>GASB Statement No. 83</u>, *Certain Asset Retirement Obligations*. This Statement establishes criteria for determining the timing and pattern of recognition of a liability and a corresponding deferred outflows of resources for asset retirement obligations (AROs). The Authority does not believe this Statement will have any effect on future financial statements.

In January 2017, the Government Accounting Standards Board issued <u>GASB Statement No. 84</u>, *Fiduciary Activities*. This Statement establishes criteria for identifying fiduciary activities of all state and local governments. The focus on the criteria generally is on (1) whether a government is controlling the assets of the fiduciary activity and (2) the beneficiaries with whom a fiduciary relationship exists. Separate criteria are included to identify component units and postemployment benefit arrangements that are fiduciary activities. The Authority is currently evaluating the effects, if any, this Statement may have on future financial statements.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

24. RECENT ACCOUNTING PRONOUNCEMENTS, (continued)

In March 2017, the Government Accounting Standards Board issued <u>GASB Statement No. 85</u>, *Omnibus 2017*, which addresses practice issues that have been identified during the implementation and application of certain GASB statements. This Statement addresses a variety of topics including issues relating to blending component units, goodwill, fair value measurement and application, and postemployment benefits. The Authority is currently reviewing what effect, if any, this Statement might have on future financial statements.

In May 2017, the Governmental Accounting Standards Board issued <u>GASB Statement No. 86</u>, Certain Debt Extinguishment Issues, which improves consistency in accounting and financial reporting for in-substance defeasance of debt by providing guidance for transactions in which cash and other monetary assets acquired with only existing resources—resources other than the proceeds of refunding debt—are placed in an irrevocable trust for the sole purpose of extinguishing debt. This Statement also improves accounting and financial reporting for prepaid insurance on debt that is extinguished and notes to financial statements for debt that is defeased in substance. The requirements of this Statement are effective for reporting periods beginning after June 15, 2017. The Authority is currently reviewing what effect, if any, this Statement might have on future financial statements.

In June 2017, the Governmental Accounting Standards Board issued <u>GASB Statement No. 87</u>, <u>Leases</u>, which is intended to increase the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, as a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about the government's leasing activities. The Authority is currently reviewing what effect, if any, this Statement might have on future financial statements.

The Government Accounting Standards Board issued <u>GASB Statement No. 88</u>, Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placement. The objective of this Statement is to improve consistency in the information that is disclosed in notes to government financial statements related to debt, including direct borrowings and direct placements, and to provide financial statement users with additional essential information about debt. This Statement is effective for reporting periods beginning after June 15, 2018. The Authority believes this may impact the disclosures relating to debt in the notes to the financial statements.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

24. RECENT ACCOUNTING PRONOUNCEMENTS, (continued)

In June 2018, the Government Accounting Standards Board issued GASB Statement No. 89, Accounting for Interest Cost Incurred before the End of a Construction Period. This Statement requires that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. As a result, interest cost incurred before the end of a construction period will not be included in the historical cost of a capital asset reported in a business-type activity or enterprise fund. This Statement also reiterates that in financial statements prepared using the current financial resources measurement focus, interest cost incurred before the end of a construction period should be recognized as an expenditure on a basis consistent with governmental fund accounting principles. This Statement is effect for fiscal years beginning after December 15, 2019, though earlier application is encouraged. The Authority believes this Statement may impact the reporting of certain interest payments previously recorded as capital expenditures.

In August 2018, the Government Accounting Standards Board issued <u>GASB Statement No. 90</u>, Majority Equity Interests—An Amendment of GASB Statements No. 14 and No. 61. This Statement improves the consistency and comparability of reporting a government's majority equity interest in a legally separate organization and improves the relevance of financial statement information for certain component units. The Authority does not believe this Statement will have any effect on future financial statements.

25. RECENTLY ADOPTED ACCOUNTING PRONOUNCEMENTS

For the fiscal year ended December 31, 2018, the Authority implemented the provisions of Government Accounting Standards Board Statement No. 75, "Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions." As a result of adopting this Statement, the Authority was required to measure and recognize liabilities, deferred outflows of resources, deferred inflows of resources, and expenditures related to its other postemployment benefits (OPEB). The cumulative effect of adopting Statement No. 75 totaled \$940,788 and was recognized as a restatement of the Authority's December 31, 2017 net position on the statements of net position (see Note 28).

26. OTHER INFORMATION

A. <u>Local Finance Board Applications</u>

The Authority is preparing several applications to the Local Finance Board to issue new conduit on behalf of several local governments.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

26. OTHER INFORMATION, (continued)

B. Risk Management

The Authority is exposed to various risks of loss related to property, general liability, automobile coverage, theft of, damage to and destruction of assets; errors and omissions; injuries to employees; termination of employees and natural disasters. The Authority has obtained commercial insurance coverage to guard against these events to minimize the exposure to the Authority should they occur.

The Authority has joined the County of Bergen self insured health and prescription benefits plan for its employees. The participating members fund the entire cost of the plan. Claims are paid directly by the plan.

The Authority is a member of the County of Bergen's Self Insurance pool for property, general liability and automobile liability.

The relationship between the Authority and the County of Bergen is governed by a contract and by-laws that have been adopted by resolution of the unit's governing body. The Authority has agreed to pay an annual installment based on a computation of the Authority's share of the County's premium as provided by the County. In return for this, the County of Bergen administers the Authority's insurance funds.

There has been no significant reduction in insurance coverage from the previous year nor have there been any settlements in excess of insurance coverage's in any of the prior three years.

C. New Jersey Unemployment Compensation Insurance

The Authority has elected to fund its New Jersey Unemployment Compensation Insurance under the "Benefit Reimbursement Method". Under this plan, the Authority is required to reimburse the New Jersey Unemployment Trust Fund for benefits paid to its former employees and charged to its account with the State. The Authority is billed quarterly for amounts due to the State. The following is a summary of Authority contributions, employee contributions, reimbursements to the State for benefits paid and the ending balance of the Authority's expendable trust fund for the current and prior year:

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

26. OTHER INFORMATION, (continued)

	Employee		
Fiscal Year	Contributions	Amount	Ending
Ending	and Interest	Reimbursed	<u>Balance</u>
2018	\$297	\$4	\$4,503
2017	286	5	4,210
2016	342	58	3,929

27. SUBSEQUENT EVENTS

The Authority has evaluated subsequent events through July 3, 2019, the date which the financial statements were available to be issued and the following items were noted for disclosure:

On February 21, 2019, the Authority issued \$53,575,000 County Guaranteed Project Note (Bergen New Bridge Medical Center Project) Series 2019A. The Series A Note bears interest at 4.00% and matures on September 1, 2020.

The Series 2019A Note is being issued for the purpose of refunding, on a current basis, the Authority's outstanding County Guaranteed Project Note, Series 2017A dated September 1, 2017 and maturing on March 1, 2019. The Series 2017A Note was originally issued to provide funding for (i) the cost, acquisition and construction of various capital improvements to Bergen New Bridge Medical Center (the "Medical Center"); and (ii) paying the cost of issuance of the Series 2017A Note.

Additionally, on February 21, 2019, the Authority issued \$29,965,000 County Guaranteed Project Note (Bergen New Bridge Medical Center Project) Series 2019B. The Series B Note has an interest rate of 3.375% and matures on September 1, 2020.

The Series 2019B Note is being issued for the purpose of refunding, on a current basis, the Authority's outstanding (i) County Guaranteed Project Note, Series 2017B dated September 1, 2017 and maturing on March 1, 2019; and (ii) County Guaranteed Project Note (New Bridge Medical Center Project), Series 2018 dated October 10, 2018 and maturing on March 1, 2019. The Series 2017B Note and Series 2018 Note were originally issued to provide funding for (i) working capital for the Authority with respect to the Medical Center, and (ii) paying the cost of issuance of the Series 2017B Note and Series 2018 Note.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2018 AND 2017 (CONTINUED)

28. PRIOR PERIOD ADJUSTMENTS

On January 1, 2018, the Authority adopted the provisions of Governmental Accounting Standards Board Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions. This Statement requires, among other things, the recognition of unfunded net OPEB obligations and related deferred outflows and inflows of resources in the financial statements of an entity.

Additionally, a correction was necessary to reconcile the Authority and Medical Center records relating to prepaid rents and amounts due between the parties during the transaction period. As a result, the following prior period adjustments have been made on the 2017 financial statements:

	<u>Retroactive</u>	Adjustment	
Balance	GASB	Correction of	
Dec. 31, 2018,	Statement	Prior Rents	Balance
as Previously	No. 75	and Other	Dec. 31, 2017,
Reported	<u>Implementation</u>	<u>Items</u>	as Restated
\$	\$133	\$	\$133
8,364,809		3,971,226	12,336,035
	778,454		778,454
	162,467		162,467
			4,042,379
8,013,605		(3,971,226)	
(1,436,621)	(940,788)		(2,377,409)
	Dec. 31, 2018, as Previously Reported \$ 8,364,809	Balance GASB Dec. 31, 2018, as Previously No. 75 Reported Implementation \$ \$133 8,364,809 778,454 162,467	Dec. 31, 2018, as Previously Reported Statement No. 75 and Other Items \$ \$133 \$ 8,364,809 3,971,226 778,454 162,467 8,013,605 (3,971,226)

Required Supplementary Information

Schedules of Required Supplementary Information Schedule of Authority's Share of Net Pension Liability - PERS Last 10 Fiscal Years* BERGEN COUNTY IMPROVEMENT AUTHORITY

		2018	7	2017		2016		2015
Authority's proportion of the net pension liability (asset)	0.00%	0.0026181400%	0.002	0.0025308908%	0.002	0.0023127342%	0.002	0.0021020509%
Authority's proportionate share of the net pension liability (asset)	₩	515,498	₩	589,151	υ	684,966	₩	471,868
Authority's covered payroll - PERS	₩	195,810	↔	186,360	()	178,460	↔	160,268
Authority's proportionate share of the net pension liability (asset) as a percentage of its covered payroll		263.26%		316.14%		383.82%		294.42%
Plan fiduciary net position as a percentage of the total pension liability		53.60%		48.10%		40.14%		47.93%

GASB 68 implementation ten years is not presented. Each year thereafter, an additional year will be included until ten * GASB requires that ten years of information be presented. However, since fiscal year 2015 was the first year of years of data is presented.

BERGEN COUNTY IMPROVEMENT AUTHORITY Schedules of Required Supplementary Information Schedule of Authority's Contributions - PERS Last 10 Fiscal Years*

		2018		2017		2016	j	2015	
Contractually required contribution	€>	26,042.00	↔	23,446.00	63	20,546.00	↔	18,072.00	
Contributions in relation to the contractually required contribution	€	\$ (26,042.00)	မာ	\$ (23,446.00)	49	\$ (20,546.00)	€	\$ (18,072.00)	
Contribution deficiency (excess)	·Ω	•	ક	I	S		↔	-	
Authority's covered payroll - PERS	↔	195,810	↔	186,360	↔	178,460	↔	160,268	
Contributions as a percentage of covered payroll		13.30%		12.58%		11.51%		11.28%	

GASB 68 implementation ten years is not presented. Each year thereafter, an additional year will be included until ten * GASB requires that ten years of information be presented. However, since fiscal year 2015 was the first year of years of data is presented.

BERGEN COUNTY IMPROVEMENT AUTHORITY Note to Required Schedules of Supplementary Information For the Year Ended December 31, 2018

PUBLIC EMPLOYEES RETIREMENT SYSTEM (PERS)

Change in benefit terms

None

Change in assumptions

The calculation of the discount rate used to measure the total pension liability is dependent upon the long-term expected rate of return, and the municipal bond index rate. There was a change in the municipal bond index rate from the prior measurement date to the current measurement date, resulting in a change in the discount rate from 5.00% to 5.66%. This change in the discount rate is considered to be a change in actuarial assumptions under GASBS No. 68.

2017

BERGEN COUNTY IMPROVEMENT AUTHORITY Schedules of Required Supplementary Information Schedule of Authority's Share of Net OPEB Liability Last 10 Fiscal Years*

Authority's proportion of the net OPEB liability (asset)		0.003813%	
Authority's proportionate share of the net OPEB liability (asset)	₩	778,454	
Authority's covered payroll	↔	195,810	
Authority's proportionate share of the net OPEB liability (asset) as a percentage of its covered payroll		397.56%	

GASB 75 implementation ten years is not presented. Each year thereafter, an additional year will be included until ten * GASB requires that ten years of information be presented. However, since fiscal year 2017 was the first year of years of data is presented.

1.03%

Plan fiduciary net position as a percentage of the total OPEB

liability

BERGEN COUNTY IMPROVEMENT AUTHORITY Schedules of Required Supplementary Information Schedule of Authority's OPEB Contributions Last 10 Fiscal Years*

		2017
Contractually required contribution	↔	38,777.00
Contributions in relation to the contractually required contribution	€ S	\$ (38,777.00)
Contribution deficiency (excess)	↔	1
Authority's covered payroll	₩	195,810
Contributions as a percentage of covered payroll		19.80%

first year of GASB 75 implementation ten years is not presented. Each year thereafter, an additional ye * GASB requires that ten years of information be presented. However, since fiscal year 2017 was the will be included until ten years of data is presented.

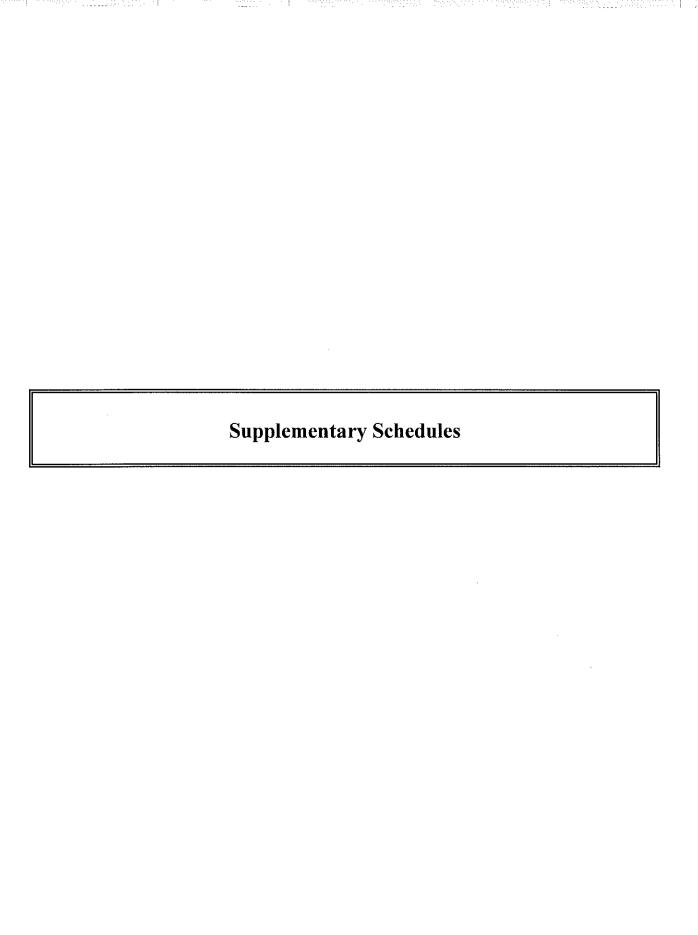
BERGEN COUNTY IMPROVEMENT AUTHORITY Note to Required Schedules of Supplementary Information For the Fiscal Year Ended December 31, 2018

Change in benefit terms

None

Change in assumptions

Assumptions used in calculating the OPEB liability are presented in Note 22.



BERGEN COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Bergen) COMBINING SCHEDULE OF NET POSITION AS OF DECEMBER 31, 2018

			Bergen			
	General	Hospital	Equestrian	Overpeck	Golf	
	Fund	Fund	Center	Landfill	Course	Total
ASSETS						
Unrestricted Current Assets						
Cash and Cash Equivalents	\$ 943,284	\$ 7,976,093	\$	\$		\$ 8,919,377
Accounts Receivable (Net)	111,610	404				112,014
Due From New Bridge Medical Center		4,691,682				4,691,682
Due From County of Bergen	2,301	4,003,079		123,580		4,128,960
Due From General Fund		2,182,591	33,519			2,216,110
Due From Medical Center Construction Account	1,453,019					1,453,019
Total Unrestricted Current Assets	2,510,214	18,853,849	33,519	123,580		21,521,162
Restricted Current Assets						
Debt Service Fund						
Cash and Cash Equivalents		1,146,750		8,058		1,154,808
Due From County of Bergen				347,011		347,011
Construction Fund						
Cash and Cash Equivalents	40	1,876				1,916
Unemployment Trust Fund:						
Cash and Cash Equivalents	4,503					4,503
Project Fund						
Cash and Cash Equivalents		24,861,472			11,449	24,872,921
Cost of Issuance Fund						
Cash and Cash Equivalents					9,725	9,725
Working Capital Fund						
Cash and Cash Equivalents		6,501,478				6,501,478
Accrued Interest Receivable		125,960				125,960
Loan Receivable		25,000,653				25,000,653
Medical Center Escrow						
Cash and Cash Equivalents		19,358,700	,		 ,	19,358,700
Total Restricted Current Assets	4,543	76,996,889	-	355,069	21,174	77,377,675
Total Current Assets	2,514,757	95,850,738	33,519	478,649	21,174	98,898,837
Non-Current Assets						
Capital Assets						
Land					8,037,723	8,037,723
Leasehold Improvements		88,861,224				88,861,224
Accumulated Amortization		(68,939,784)				(68,939,784)
Construction in Progress		7,967,079			324,493	8,291,572
Total Non-Current Assets		27,888,519	<u> </u>	-	8,362,216	36,250,735
Total Assets	2,514,757	123,739,257	33,519	478,649	8,383,390	135,149,572
DEFERRED OUTFLOWS OF RESOURCES						
Deferred Outflows - PERS	166,546					166,546
Deferred Outflows - OPEB Related	133					133
Total Deferred Outflows of Resources	166,679	-		μ.		166,679
Total Assets and Deferred Outflows of Resources	\$2,681,436_	\$ 123,739,257	\$ 33,519	\$ 478,649	\$ 8,383,390	\$135,316,251

BERGEN COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Bergen) COMBINING SCHEDULE OF NET POSITION AS OF DECEMBER 31, 2018

					Bergen					
	General		Hospital		Equestrian	Overpeck		Golf		
	Fund		Fund		Center	Landfill		Course		Total
LIABILITIES					_					
Current Liabilities (Payable from Unrestricted Assets)										
Accounts Payable	\$ 65,551	\$	282,840	\$		\$	\$		\$	348,391
Accounts Payable - PERS	26,042									26,042
Due to County of Bergen	12,164		7,000,000		33,519					7,045,683
Accrued Liabilities - Landfill Closure/Postclosure						191,037				191,037
Escrow Deposit Payable	40,223									40,223
Due to Hospital Fund	2,182,591									2,182,591
Due to Bergen Equestrian Center	33,519									33,519
Due to New Bridge Medical Center		_	2,004,241	_			_		_	2,004,241
	2,360,090	_	9,287,081	_	33,519	191,037		-		11,871,727
Current Liabilities (Payable from Restricted Assets)										
Bonds Payable						1,105,000				1,105,000
Notes Payable			74,935,000							74,935,000
Accounts Payable			179,655							179,655
Contracts Payable			1,250,054							1,250,054
Prepaid Revenue			736,230							736,230
Due to General Fund			1,453,019							1,453,019
Escrow Deposit Payable			19,358,700							19,358,700
Accrued Interest on Bonds and Notes			651,102			32,777	_	7,136	_	691,015
	-	_	98,563,760	_	b-	1,137,777	_	7,136	_	99,708,673
Total Current Liabilities	2,360,090		107,850,841		33,519	1,328,814		7,136		111,580,400
			· · · · · · · · · · · · · · · · · · ·	-					_	
Non-Current Liabilities:										
Compensated Absences Payable	3,895		35,051							38,946
Net Pension Liability - PERS	515,498									515,498
Net OPEB Liability	778,454									778,454
Notes Payable			10,000,000					3,800,000		13,800,000
Bonds Payable				_		1,178,257	_		_	1,178,257
Total Non-Current Liabilities	1,297,847		10,035,051	_		1,178,257		3,800,000		16,311,155
Total Liabilities	3,657,937		117,885,892		33,519	2,507,071		3,807,136		127,891,555
		_		_						
DEFERRED INFLOWS OF RESOURCES										
Deferred Inflows - PERS	172,322									172,322
Deferred Inflows - OPEB Related	162,467			_					_	162,467
Total Deferred Outflows of Resources	334,789		_		-	_		_		334,789
·	<u></u>	****		-			_			
NET POSITION										
Net Investment in Capital Assets			(60,665,439)			(2,283,257)		4,562,216		(58,386,480)
Restricted For:										
Debt Service			495,648			322,292				817,940
Construction Fund	40		24,863,348							24,863,388
Unemployment Trust	4,503									4,503
Working Capital Fund			31,628,091							31,628,091
Golf Course Project								14,038		14,038
Unrestricted:										
Designated - Bergen Regional Medical Center			9,531,717							9,531,717
Undesignated	(1,315,833)	_	 	-	<u> </u>	(67,457)			_	(1,383,290)
Total Net Position	\$(1,311,290)	\$_	5,853,365	\$_	· · · · · · ·	\$ (2,028,422)	\$	4,576,254	\$	7,089,907

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen)

COMBINING SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEAR ENDED DECEMBER 31, 2018

	General Fund	Hospital Fund	Overpeck Landfill	Golf Course	Combined Total
OPERATING REVENUES					
Service Charges - Bergen Regional Medical Center	\$	\$ 212,465,744	\$		\$ 212,465,744
Bergen County Contributions	800,000	4,921,748	1,565,555	4,911,319	12,198,622
Rent		4,974,446			4,974,446
Miscellaneous	461,421				461,421
Total Operating Revenues	1,261,421	222,361,938	1,565,555	4,911,319	230,100,233
OPERATING EXPENSES					
Administration					
Salaries and Wages	21,240	475,199			496,439
Fringe Benefits	22,986	174,755			197,741
Other Expense	599,010	12,729			611,739
Cost of Providing Services					
Other Expense		218,933,717			218,933,717
Depreciation/Amortization of Leasehold Improvements		2,592,331			2,592,331
Total Operating Expenses	643,236	222,188,731			222,831,967
OPERATING INCOME (LOSS)	618,185	173,207	1,565,555	4,911,319	7,268,266
NON-OPERATING INCOME (EXPENSES)					
Interest on Investments	28,218	574,448	663	2,974	606,303
Interest on Working Capital Loan		467,213			467,213
Premium on Notes		3,200		82,790	85,990
Note Issuance Costs				(121,335)	(121,335)
Interest Expense			(148,623)	(203,900)	(352,523)
Amortization of Discounts, Premiums, Deferred Losses			10,686		10,686
Total Non-Operating Income (Expenses)	28,218	1,044,861	(137,274)	(239,471)	696,334
Transfers	61,491	to 4 m	(61,491)		
CHANGE IN NET POSITION	707,894	1,218,068	1,366,790	4,671,848	7,964,600
Total Net Position, January 1 (restated)	(2,019,184)	4,635,297	(3,395,212)	(95,594)	(874,693)
Total Net Position, December 31,	\$ (1,311,290)	\$ 5,853,365	\$ (2,028,422)	\$4,576,254	\$ 7,089,907

BERGEN COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Bergen) COMBINING SCHEDULE OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2018

		General Fund	_	Hospital Fund		Overpeck Landfill	_	Golf Course	-	Total
CASH FLOWS FROM OPERATING ACTIVITIES										
Cash Received from Customers	\$		\$	226,111,439	\$		\$		\$	226,111,439
Cash Received from Bergen County		800,000		8,921,748		1,218,545		4,911,319		15,851,612
Cash Received from Landfill Fund		105,911								105,911
Cash Received from New Bridge Medical Center				282,764						282,764
Cash Received from Miscellaneous Fees		398,108								398,108
Escrow Deposits Received		40,223								40,223
Cash Paid to General Fund				(10,525,496)		(105,911)				(10,631,407)
Cash Paid to Medical Center Fund		(14,716,534)								(14,716,534)
Cash Paid to Suppliers and Others		(591,653)		(212,333,261)						(212,924,914)
Cash Paid to Employees	_	(21,240)		(475,199)	-	.	-			(496,439)
Net Cash Provided by (Used for) Operating Activities	_	(13,985,185)		11,981,995	_	1,112,634		4,911,319	٠.	4,020,763
CASH FLOWS FROM CAPITAL AND RELATED										
FINANCING ACTIVITIES										
Project Notes Issued				10,000,000						10,000,000
Premium Received				3,200				82,790		85,990
Issuance Costs Paid								(121,335)		(121,335)
Principal Payments on Bonds and Notes						(1,055,000)		(4,700,000)		(5,755,000)
Interest Paid on Bonds			-		-	(163,547)		(211,319)		(374,866)
Net Cash Provided by (Used for) Capital and										
Related Financing Activities	_		-	10,003,200	-	(1,218,547)	-	(4,949,864)	,	3,834,789
CASH FLOWS FROM INVESTING ACTIVITIES										
Working Capital Loans				(5,000,653)						(5,000,653)
Acquisition of Capital Assets				(17,448,538)				(324,493)		(17,773,031)
Interest Received		28,218	_	1,001,385	-	662	_	2,974		1,033,239
Net Cash Provided by (Used for) Investing Activities		28,218	-	(21,447,806)	-	662	_	(321,519)		(21,740,445)
Net Increase (Decrease) in Cash and Cash Equivalents		(13,956,967)		537,389		(105,251)		(360,064)		(13,884,893)
Cash and Cash Equivalents - January 1,		14,904,794	-	59,308,980	-	113,309	-	381,238		74,708,321
Cash and Cash Equivalents - December 31,	\$_	947,827	\$ =	59,846,369	\$_	8,058	\$=	21,174	\$	60,823,428
ANALYSIS OF BALANCE AT DECEMBER 31										
Unrestricted - Cash and Cash Equivalents	s	943,284	\$	7,976,093	\$		\$			8,919,377
Restricted - Cash and Cash Equivalents		4,543	*	51,870,276	4	8,058	Ψ.	21,174		51,904,051
, and the same and		-32	-	, , , , , , , , , , , , , , , , , , , ,	-		_	<u> </u>		
	\$ _	947,827	\$ _	59,846,369	\$ _	8,058	\$ _	21,174		60,823,428

BERGEN COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Bergen) COMBINING SCHEDULE OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2018

	General Fund	Hospital Fund	Overpeck Landfill	Golf Course	Total
Reconciliation of Operating Income (Loss) to Net Cash Provided (Used) by Operating Activities					
Operating Income (Loss)	\$ 618,185	\$ 173,207	\$ 1,565,555	\$ 4,911,319	\$ 7,268,266
Adjustments to Reconcile Operating Income (Loss) to Net Cash					
Provided by Operating Activities:					
Depreciation/Amortization of Leasehold Improvements		2,592,331			2,592,331
Adjustment to Pension Expense	26,341				26,341
Prior period adjustment		(3,971,226)			(3,971,226)
Transfer to General Fund	61,491		(61,491)		-
(Increase)/Decrease in Accounts Receivable	(63,313)				(63,313)
(Increase)/Decrease in Due From Bergen County		(3,000,000)	(347,010)		(3,347,010)
(Increase)/Decrease in Due From General Fund		13,263,515			13,263,515
(Increase)/Decrease in Due From Landfill Fund	44,420				44,420
(Increase)/Decrease in Due From State of New Jersey	2,798				2,798
(Increase)/Decrease in Due From Medical Center		(4,691,682)			(4,691,682)
Increase/(Decrease) in Due to General Fund		1,453,019	(44,420)		1,408,599
Increase/(Decrease) in Accounts Payable	1,710	(117,735)			(116,025)
Increase/(Decrease) in Compensated Absences Payable	(506)	(4,561)			(5,067)
Increase/(Decrease) in Contracts Payable		(6,360,568)			(6,360,568)
Increase/(Decrease) in Escrow Deposit Payable	40,223	13,645,695			13,685,918
Increase/(Decrease) in Due to Bergen County		(1,000,000)			(1,000,000)
Increase/(Decrease) in Due to Bergen Reg. Medical Center	(14,716,534)				(14,716,534)
Total Adjustments	(14,603,370)	11,808,788	(452,921)		(3,247,503)
Net Cash Provided by (Used for) Operating Activities	\$ (13,985,185)	\$ 11,981,995	\$ 1,112,634	\$ 4,911,319	\$ 4,020,763

Variance

(Page 1 of 2)

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen)

$\underline{\textbf{SCHEDULE OF REVENUES AND EXPENSES COMPARED TO BUDGET}}$

GENERAL FUND

FOR THE YEAR ENDED DECEMBER 31, 2018 BUDGETARY BASIS

Annual Administration Fees 133,000 31,031 (101,969) 18 Miscellaneous 70,000 290,235 220,235 Total Operating Revenues \$ 313,000 \$ 461,421 148,421 \$ 29 NON-OPERATING REVENUES	
Financing Fees \$ 110,000 \$ 140,155 \$ 30,155 \$ 10 Annual Administration Fees 133,000 31,031 (101,969) 18 Miscellaneous 70,000 290,235 220,235 Total Operating Revenues \$ 313,000 \$ 461,421 148,421 \$ 29 NON-OPERATING REVENUES	<u>.l</u>
Annual Administration Fees 133,000 31,031 (101,969) 18 Miscellaneous 70,000 290,235 220,235 Total Operating Revenues \$ 313,000 \$ 461,421 148,421 \$ 29 NON-OPERATING REVENUES	
Miscellaneous 70,000 290,235 220,235 Total Operating Revenues \$ 313,000 \$ 461,421 148,421 \$ 29 NON-OPERATING REVENUES	4,294
Total Operating Revenues \$ 313,000 \$ 461,421 \$ 29 NON-OPERATING REVENUES	8,984
NON-OPERATING REVENUES	325
	3,603
Bergen County Contributions 520,000 800,000 280,000 52	
	0,000
Interest Transfers - BRMC	
Interest on Investments and Deposits 28,218 28,218	624
Total Non-Operating Revenues 520,000 828,218 308,218 52	0,624
Total Revenues 833,000 1,289,639 456,639 81	4,227
OPERATING APPROPRIATIONS	
ADMINISTRATION	
Salaries and Wages 21,000 21,240 (240) 1	9,966
Fringe Benefits 7,500 22,986 (15,486) 2	1,851
Other Expenses 667,500 572,669 94,831 31	5,414
Total Administration 696,000 616,895 79,105 35	7,231
COST OF PROVIDING SERVICES	
Other Expenses 1,500 - 1,500	
Total Cost of Providing Services 1,500 - 1,500	
NON-OPERATING APPROPRIATIONS	
Principal Payments on Debt - 2	4,116
Interest Payments on Debt	284
Total Non-Operating Appropriations	4,400
Total Appropriations 697,500 616,895 80,605 38	1,631
Total Budgetary Income (Loss) 135,500 672,744 537,244 43.	2,596

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen)

SCHEDULE OF REVENUES AND EXPENSES COMPARED TO BUDGET

GENERAL FUND

FOR THE YEAR ENDED DECEMBER 31, 2018 BUDGETARY BASIS

	2018 <u>Budget</u>	2018 <u>Actual</u>	Variance Excess (Deficit)	2017 <u>Actual</u>	
Total Budgetary Income (Loss) - Brought forward		672,744		432,596	
Reconciliation of Budgetary Income (Loss)					
To Change in Net Position (GAAP)					
Increases to Budgetary Income (Loss):					
Transfer from Overpeck Landfill Fund		61,491			
Principal Payments on Bonds Payable		24,116			
Accrued Interest Payable (Net)		71			
Decreases to Budgetary Income (Loss):					
Adjustment to Pension Expense		(26,341)		(43,040)	
OPEB Expense Adjustment		-		(42,412)	
Interest Expense - Original Issue Discount	-				
Interest Expense - Deferred Loss on Refunding of Debt				(2,707)	
Change in Net Position - GAAP		707,894		368,279	

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen)

SCHEDULE OF REVENUES AND EXPENSES COMPARED TO BUDGET

HOSPITAL FUND

FOR THE YEAR ENDED DECEMBER 31, 2018

BUDGETARY BASIS

		2018 Budget		2018 Actual		Variance Excess (Deficit)		2017 Actual
OPERATING REVENUES		Duaget		7 tottali		(Bonett)		1101001
	\$	4,000,000	\$	4,000,000	\$	_	\$	1,300,000
Net Position Appropriated Service Charges - Bergen Regional Medical Center	Φ	217,380,000	Ψ	212,465,744		(4,914,256)	•	198,109,477
Bergen County Contributions to Operating Costs		217,580,000		4,921,748		4,921,748		11,431,440
				4,974,446		4,974,446		9,364,442
Rent								273,059
Solomon Health Group Oversight Miscellaneous Fees						_		213,037
Miscenaneous rees	_		-		-			
Total Operating Revenues	\$_	221,380,000	\$.	226,361,938	-	4,981,938	\$_	220,478,418
NON-OPERATING REVENUES								
Interest on Working Capital Loan				467,213		467,213		85,492
Interest on Investments and Deposits		220,000		574,448		354,448	_	61,623
Total Non-Operating Revenues	_	220,000		1,041,661		821,661	_	147,115
Total Revenues	_	221,600,000		227,403,599		5,803,599		220,625,533
OPERATING APPROPRIATIONS								
ADMINISTRATION		610.000		425 100		24 901		205 614
Salaries and Wages		510,000		475,199		34,801		385,614 209,672
Fringe Benefits		250,000		174,755		75,245 325,771		15,233
Other Expenses		338,500	•	12,729	-	323,771	-	12,233
Total Administration	-	1,098,500		662,683		435,817	-	610,519
COST OF PROVIDING SERVICES								
Other Expenses:								
Professional Fees		4,200,000		3,618,774		581,226		10,013,592
Pastoral Care				2,800		(2,800)		162,415
Interlocal Agreement with Bergen County - Lease of								
Hospital Assets		1,900,000		1,900,034		(34)		1,425,026
Contract - Management of Hospital Operations		201,855,000		211,056,578		(9,201,578)		196,747,975
Other Cost of Providing Services		20,000		24,617		(4,617)		
State of New Jersey Health Care Subsidy				1,409,166		(1,409,166)		1,361,502
Health Benefits for Retirees - Bergen County				921,748		(921,748)	-	951,440
Total Cost of Providing Services	-	207,975,000		218,933,717		(10,958,717)	-	210,661,950
NON-OPERATING APPROPRIATIONS								
Principal Payments on Debt						-		1,140,885
Interest Payments on Debt						-		13,432
Other Reserves		7,000,000				7,000,000		
Contributions to Bergen County	-	4,000,000				4,000,000	-	1,840,129
Total Non-Operating Appropriations	_	11,000,000			,	11,000,000	_	2,994,446
Total Appropriations	-	220,073,500		219,596,400	·	477,100	_	214,266,915
Total Budgetary Income (Loss)	-	1,526,500		7,807,199		6,280,699		6,358,618

SCHEDULE 5

(Page 2 of 2)

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen)

SCHEDULE OF REVENUES AND EXPENSES COMPARED TO BUDGET

HOSPITAL FUND

$\underline{\textbf{FOR THE YEAR ENDED DECEMBER 31, 2018}}$

BUDGETARY BASIS

	2018	2018	Excess	2017
	Budget	<u>Actual</u>	(Deficit)	Actual
Total Budgetary Income (Loss) - Brought forward		7,807,199		6,358,618
Reconciliation of Budgetary Income (Loss)				
To Change in Net Position (GAAP)				
Increases to Budgetary Income (Loss):				
Principal Payments on Bonds Payable				1,140,885
Note Premium		3,200		399,403
Accrued Interest Payable (Net)				3,358
Decreases to Budgetary Income (Loss):				
Net Position Appropriated		(4,000,000)		(1,300,000)
Note Issuance Costs				(319,684)
Interest Expense - Original Issue Discount				(16,300)
Interest Expense - Deferred Loss on Refunding of Debt				(128,092)
Depreciation/Amortization of Leasehold Improvements		(2,592,331)		(2,341,591)
Change in Net Position - GAAP		1,218,068		3,796,597

BERGEN COUNTY IMPROVEMENT AUTHORITY

(A Component Unit of the County of Bergen)

SCHEDULE OF REVENUES AND EXPENSES COMPARED TO BUDGET

OVERPECK LANDFILL

$\underline{FOR\ THE\ YEAR\ ENDED\ DECEMBER\ 31,2018}$

BUDGETARY BASIS

	2018	2018	Excess	2017	
	Budget	<u>Actual</u>	(Deficit)	<u>Actual</u>	
OPERATING REVENUES					
Bergen County Contributions	\$1,218,545	\$1,565,555	\$347,010	\$ 1,216,785	
Total Operating Revenues	\$1,218,545	\$1,565,555	347,010	\$ 1,216,785	
NON-OPERATING REVENUES					
Interest on Investments and Deposits		663	663	23	
Total Non-Operating Revenues		663	663	23	
Total Revenues	1,218,545	1,566,218	347,673	1,216,808	
NON-OPERATING APPROPRIATIONS					
Principal Payments on Debt	1,055,000	1,055,000	-	1,005,000	
Interest Payments on Debt	163,545	163,547	(2)	211,785	
Total Non-Operating Appropriations	1,218,545	1,218,547	(2)	1,216,785	
Total Appropriations	1,218,545	1,218,547	(2)	1,216,785	
Total Budgetary Income (Loss)		347,671	347,671	23	
Reconciliation of Budgetary Income (Loss) To Change in Net Position (GAAP)					
Increases to Budgetary Income (Loss):					
Transfer to General Fund		(61,491)			
Principal Payments on Bonds Payable		1,055,000		1,005,000	
Accrued Interest Payable (Net)		14,924		14,070	
Interest Expense - Original Issue Premium		10,686		10,686	
Change in Net Position - GAAP		1,366,790		1,029,779	

BERGEN COUNTY IMPROVEMENT AUTHORITY (A Component Unit of the County of Bergen) HOSPITAL FUND SCHEDULE OF EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018

		<u>Total</u>		Authority Hospital Fund <u>Expenses</u>		County Expenses
Administration:						
Salary and Wages	\$	475,199	\$	475,199	\$	
Other Expenses:						
Fringe Benefits		174,755		174,755		
Office Expenses		12,729		12,729		
	-		•		_	
Total Administrative Expenses	_	662,683		662,683		-
Cost of Providing Services:						
Other Expenses:						
Professional Fees		3,618,774		3,618,774		
Health Benefits for Retirees		921,748				921,748
Pastoral Care		2,800		2,800		
Other		24,617		24,617		
Interlocal Agreement with Bergen County-						
Lease of Hospital Assets		1,900,034		1,900,034		
Contract-Management of Hospital Operations		211,056,578		211,056,578		
State of New Jersey Health Care Subsidy	_	1,409,166		1,409,166	_	
Total Cost of Providing Services	-	218,933,717		218,011,969		921,748
Total Operating Expenses	-	219,596,400		218,674,652	_	921,748
Non-Operating Expenses:						
Depreciation/Amortization Expense		2,592,331		2,592,331		
Total Non-Operating Expenses		2,592,331		2,592,331	-	-
	\$	222,188,731	\$	221,266,983	\$	921,748

Ferraioli, Wielkotz, Cerullo & Cuva, P.A.

Charles J. Ferraioli, Jr., MBA, CPA, RMA Steven D. Wielkotz, CPA, RMA James J. Cerulio, CPA, RMA Paul J. Cuva, CPA, RMA Thomas M. Ferry, CPA, RMA

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Honorable Chairperson and Commissioners Bergen County Improvement Authority 327 E. Ridgewood Avenue, 3rd Floor Paramus, NJ 07652

We have audited, in accordance with auditing standards generally accepted in the United States of America; audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey; and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Bergen County Improvement Authority, as of and for the year ended December 31, 2018, and the related notes to the financial statements, and have issued our report thereon dated July 3, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit on the financial statements, we considered the Bergen County Improvement Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Bergen County Improvement Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Bergen County Improvement Authority's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as described in the accompanying schedule of findings and responses, we identified certain deficiencies in internal control that we consider to be material weaknesses and significant deficiencies.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiencies described in the accompanying schedule of findings and responses to be material weaknesses (Finding 2018-02).

Honorable Chairman and Members of the Bergen County Improvement Authority Page 2.

A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We did not identify any deficiencies in internal control that we consider to be significant deficiencies.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Bergen County Improvement Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are required to be reported under Government Auditing Standards and which are described in the accompanying schedule of findings and response as item 2018-016.

Management's Response to Findings

Bergen County Improvement Authority's response to the findings identified in our audit are described in the accompanying schedule of findings and responses. Management's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

FERRAIOLI, WIELKOTZ, CERULLO & CUVA, P.A.

Fenli, D. Centler Come P. b.

Certified Public Accountants Pompton Lakes, New Jersey

July 3, 2019



SCHEDULE OF FINDINGS AND RESPONSES YEAR ENDED DECEMBER 31, 2018

FINDING:

2018-01 <u>CONDITION:</u>

The Authority's OPEB information has not been updated to reflect current amounts as required by GASB Statement No. 75.

CRITERIA:

Governmental Accounting Standards Board (GASB) Statement No. 75 requires that the net OPEB liability be measured as of a date no earlier than the end of the employer's prior fiscal year and no later than the end of the employer's current fiscal year.

EFFECT:

The Authority's net OPEB liability and other information has not been updated for current amounts.

CAUSE:

Updated OPEB information was not available at the time of audit.

RECOMMENDATION:

That the Authority's 2018 net OPEB liability and other OPEB amounts be updated to reflect current amounts.

MANAGEMENT RESPONSE:

The Authority will implement procedures to report updated OPEB information in the financial statements.

SCHEDULE OF FINDINGS AND RESPONSES (cont'd) YEAR ENDED DECEMBER 31, 2018

2018-02 CONDITION:

Amounts due between the Authority and Medical Center are not being reconciled to the Authority's books.

CRITERIA:

Proper internal control requires reconciliation of general ledger account balances to supporting documentation on a timely basis.

EFFECT:

Errors or misstatements of receivables or payables.

CAUSE:

Authority personnel did not reconcile amounts reported on the general ledger to amounts reported by the Medical Center.

RECOMMENDATION:

That reconciliations be performed of amounts due to and from the Medical Center reported on the Authority's general ledger to amounts reported by the Medical Center.

VIEWS OF RESPONSIBLE OFFICIALS/CORRECTIVE ACTION:

Procedures will be implemented to have reconciliations performed on these amounts.

General Comments

GENERAL COMMENTS

Contracts and Agreements Required to be Advertised Per N.J.S. 40A:11-3

N.J.S.A. 40A:11-2 contains definitions for terms used throughout N.J.S.A. 40A:11-1 et seq. and was amended under P.L. 1999, c.440. It includes as subsection (23) the term 'competitive contracting', which is defined as "the method described in sections 1 through 5 of P.L. 1999, c.440 (C.40:11-4.1 through C.40A:11-4.5) of contracting for specialized goods and services in which formal proposals are solicited from vendors' formal proposals are evaluated by the purchasing agent or counsel; and the governing body awards a contract to a vendor or vendors from among the formal proposals received."

N.J.S.A. 40A:11-3 was amended with P.L. 1999, c.440 to raise the bid threshold and require award by governing body resolution. "When the cost or price of any contract awarded by the purchasing agent in the aggregate does not exceed in a contract year the total sum of \$17,500, the contract may be awarded by a purchasing agent when so authorized by ordinance or resolution as appropriate to the contracting unit, of the governing body of the contracting unit without public advertising for bids and bidding therefore, except that the governing body may adopt an ordinance or resolution to set a lower threshold for the receipt of public bids or the solicitation of competitive quotations." If the purchasing agent is qualified pursuant to subsection b. of section 9 of P.L. 1971, c.198 (C.40A:11-9), the governing body of the contracting unit may establish that the bid threshold may be up to \$40,000. Such authorization may be granted for each contract or by a general delegation of the power to negotiate and award such contracts pursuant to this section.

N.J.S.A. 40A:11-4 states that every contract awarded by the contracting agent for the provision or performance of any goods or services, the cost of which in the aggregate exceeds the bid threshold, shall be awarded only by resolution of the governing body of the contracting unit to the lowest responsible bidder after public advertising for bids and bidding therefor, except as is provided otherwise in this act of specifically by any other law. The governing body of a contracting unit may, be resolution approved by a majority of the governing body and subject to subsections b. and c. of this section, disqualify a bidder who would otherwise be determined to be the lowest responsible bidder, if the governing body finds that it has had prior negative experience with the bidder.

Effective July 1, 2015, the bid threshold, in accordance with N.J.S.A. 40A:11-3 and 40A:11-4 (as amended) is \$17,500 and with a qualified purchasing agent the threshold may be up to \$40,000.

N.J.S.A. 40A:11-15 was amended with P.L. 1999, c.440 to extend the base contract period. "Any contract made pursuant to this section may be awarded for a period of 24 consecutive months, except that contracts for professional services pursuant to paragraph (1) of subsection (a) of N.J.S.A. 40A:11-5 may be awarded for a period not exceeding 12 consecutive months."

GENERAL COMMENTS (CONTINUED)

The governing body of the Authority has the responsibility of determining whether the expenditures in any category will exceed the statutory threshold within the contract year. Where question arises as to whether any contract or agreement might result in violation of the statute, the Authority Counsel's opinion should be sought before a commitment is made.

Resolutions were adopted authorizing the awarding of contracts and agreements for "Professional Services" N.J.S. 40A:11-5.

Inasmuch as the system of records did not provide for an accumulation of payments for categories for the performance of any work or the furnishing or hiring of any material or supplies, the results of such an accumulation could not reasonably be ascertained. Disbursements were reviewed, however, to determine whether any clear cut violation existed. No violations were disclosed.

The results of our examination indicated that no individual payments, contracts, or agreements were made "for the performance of any work or the furnishing or hiring of any materials or supplies," in excess of the statutory thresholds where there had been no advertising for bids in accordance with the provision of N.J.S.A. 40A:11-4.

STATUS OF PRIOR YEAR AUDIT FINDINGS/RECOMMENDATIONS

A review was performed on prior year's recommendations and corrective action was taken on all items, except for those marked with an "*".

Problems and weaknesses noted in our review were not of such magnitude that they would affect our ability to express an opinion on the financial statements taken as a whole.

Should any questions arise as to our comments and recommendations, or should you desire assistance in implementing our recommendations, do not hesitate to call us.

We wish to thank the Bergen County Improvement Authority for their cooperation during the performance of our audit.

Respectfully submitted,

FERRAIOLI, WIELKOTZ, CERULLO & CUVA, P.A.

Certified Public Accountants Pompton Lakes, New Jersey

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