Local Market Update for July 2024

Provided by New Jersey REALTORS®



Bergen County

Bergen County

Single Family		July			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 7-2023	Thru 7-2024	Percent Change	
New Listings	615	696	+ 13.2%	4,321	4,438	+ 2.7%	
Closed Sales	570	548	- 3.9%	2,985	2,766	- 7.3%	
Days on Market Until Sale	27	27	0.0%	39	32	- 17.9%	
Median Sales Price*	\$707,500	\$804,000	+ 13.6%	\$675,000	\$760,000	+ 12.6%	
Percent of List Price Received*	103.9%	105.3%	+ 1.3%	102.3%	104.3%	+ 2.0%	
Inventory of Homes for Sale	1,180	1,094	- 7.3%				
Months Supply of Inventory	2.5	2.6	+ 4.0%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 7-2023	Thru 7-2024	Percent Change	
New Listings	250	295	+ 18.0%	1,901	1,900	- 0.1%	
Closed Sales	219	238	+ 8.7%	1,293	1,295	+ 0.2%	
Days on Market Until Sale	37	36	- 2.7%	50	44	- 12.0%	
Median Sales Price*	\$455,500	\$530,000	+ 16.4%	\$440,000	\$480,000	+ 9.1%	
Percent of List Price Received*	101.0%	101.7%	+ 0.7%	99.9%	100.9%	+ 1.0%	
Inventory of Homes for Sale	621	489	- 21.3%				
Months Supply of Inventory	3.2	2.7	- 15.6%				

Adult Community		July			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 7-2023	Thru 7-2024	Percent Change	
New Listings	13	6	- 53.8%	50	51	+ 2.0%	
Closed Sales	7	6	- 14.3%	45	53	+ 17.8%	
Days on Market Until Sale	80	58	- 27.5%	70	48	- 31.4%	
Median Sales Price*	\$419,000	\$402,500	- 3.9%	\$450,000	\$429,000	- 4.7%	
Percent of List Price Received*	96.6%	104.1%	+ 7.8%	98.9%	101.6%	+ 2.7%	
Inventory of Homes for Sale	17	6	- 64.7%				
Months Supply of Inventory	2.7	0.8	- 70.4%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

