Local Market Update for January 2024

Provided by New Jersey REALTORS®



Bergen County

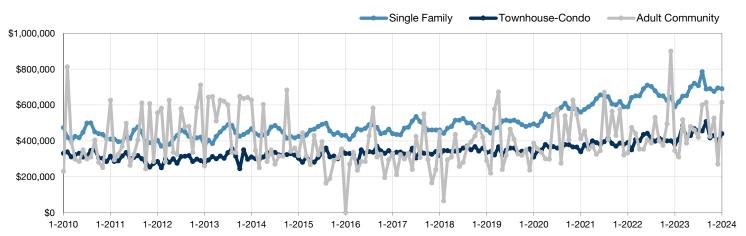
Bergen County

Single Family		January			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change	
New Listings	452	420	- 7.1%	452	420	- 7.1%	
Closed Sales	322	309	- 4.0%	322	309	- 4.0%	
Days on Market Until Sale	44	36	- 18.2%	44	36	- 18.2%	
Median Sales Price*	\$590,050	\$690,000	+ 16.9%	\$590,050	\$690,000	+ 16.9%	
Percent of List Price Received*	99.5%	102.8%	+ 3.3%	99.5%	102.8%	+ 3.3%	
Inventory of Homes for Sale	1,092	763	- 30.1%				
Months Supply of Inventory	2.0	1.8	- 10.0%				

Townhouse-Condo		January			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change	
New Listings	222	223	+ 0.5%	222	223	+ 0.5%	
Closed Sales	137	151	+ 10.2%	137	151	+ 10.2%	
Days on Market Until Sale	52	43	- 17.3%	52	43	- 17.3%	
Median Sales Price*	\$380,000	\$440,000	+ 15.8%	\$380,000	\$440,000	+ 15.8%	
Percent of List Price Received*	98.3%	100.5%	+ 2.2%	98.3%	100.5%	+ 2.2%	
Inventory of Homes for Sale	636	385	- 39.5%				
Months Supply of Inventory	3.0	2.1	- 30.0%				

Adult Community		January			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change		
New Listings	5	12	+ 140.0%	5	12	+ 140.0%		
Closed Sales	5	5	0.0%	5	5	0.0%		
Days on Market Until Sale	82	133	+ 62.2%	82	133	+ 62.2%		
Median Sales Price*	\$345,000	\$615,000	+ 78.3%	\$345,000	\$615,000	+ 78.3%		
Percent of List Price Received*	97.1%	100.1%	+ 3.1%	97.1%	100.1%	+ 3.1%		
Inventory of Homes for Sale	21	15	- 28.6%					
Months Supply of Inventory	2.8	2.1	- 25.0%					

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Local Market Update for February 2024

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Bergen County

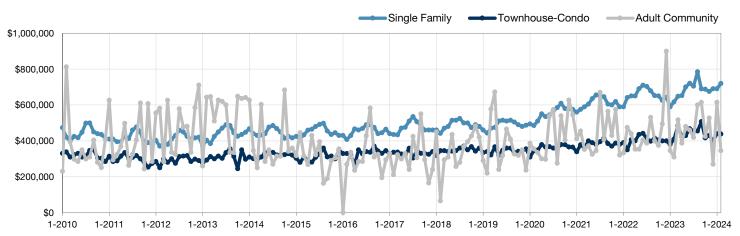
Bergen County

Single Family		February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change	
New Listings	473	446	- 5.7%	925	873	- 5.6%	
Closed Sales	265	251	- 5.3%	587	559	- 4.8%	
Days on Market Until Sale	59	40	- 32.2%	51	38	- 25.5%	
Median Sales Price*	\$617,500	\$720,000	+ 16.6%	\$605,000	\$700,000	+ 15.7%	
Percent of List Price Received*	98.4%	101.4%	+ 3.0%	99.0%	102.2%	+ 3.2%	
Inventory of Homes for Sale	1,060	779	- 26.5%				
Months Supply of Inventory	2.0	1.8	- 10.0%				

Townhouse-Condo		February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change	
New Listings	233	224	- 3.9%	455	453	- 0.4%	
Closed Sales	145	134	- 7.6%	282	285	+ 1.1%	
Days on Market Until Sale	58	49	- 15.5%	55	45	- 18.2%	
Median Sales Price*	\$410,000	\$438,000	+ 6.8%	\$397,500	\$440,000	+ 10.7%	
Percent of List Price Received*	98.6%	99.7%	+ 1.1%	98.4%	100.1%	+ 1.7%	
Inventory of Homes for Sale	633	396	- 37.4%				
Months Supply of Inventory	3.0	2.1	- 30.0%				

Adult Community		February			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change		
New Listings	4	10	+ 150.0%	9	21	+ 133.3%		
Closed Sales	3	3	0.0%	8	8	0.0%		
Days on Market Until Sale	24	11	- 54.2%	60	88	+ 46.7%		
Median Sales Price*	\$310,000	\$345,000	+ 11.3%	\$340,000	\$454,500	+ 33.7%		
Percent of List Price Received*	106.9%	99.4%	- 7.0%	100.8%	99.8%	- 1.0%		
Inventory of Homes for Sale	22	15	- 31.8%					
Months Supply of Inventory	3.0	2.0	- 33.3%					

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Local Market Update for March 2024

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Bergen County

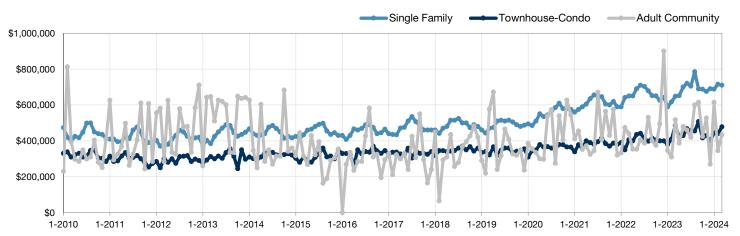
Bergen County

Single Family		March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change	
New Listings	716	531	- 25.8%	1,641	1,421	- 13.4%	
Closed Sales	398	321	- 19.3%	985	882	- 10.5%	
Days on Market Until Sale	52	41	- 21.2%	51	39	- 23.5%	
Median Sales Price*	\$648,450	\$710,000	+ 9.5%	\$615,000	\$700,551	+ 13.9%	
Percent of List Price Received*	101.0%	102.7%	+ 1.7%	99.8%	102.4%	+ 2.6%	
Inventory of Homes for Sale	1,113	790	- 29.0%				
Months Supply of Inventory	2.2	1.9	- 13.6%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change	
New Listings	297	255	- 14.1%	752	715	- 4.9%	
Closed Sales	162	157	- 3.1%	444	442	- 0.5%	
Days on Market Until Sale	52	49	- 5.8%	54	46	- 14.8%	
Median Sales Price*	\$485,000	\$478,000	- 1.4%	\$420,000	\$459,500	+ 9.4%	
Percent of List Price Received*	100.1%	99.7%	- 0.4%	99.0%	100.0%	+ 1.0%	
Inventory of Homes for Sale	629	399	- 36.6%				
Months Supply of Inventory	3.1	2.2	- 29.0%				

Adult Community		March			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change		
New Listings	10	6	- 40.0%	19	27	+ 42.1%		
Closed Sales	4	12	+ 200.0%	12	20	+ 66.7%		
Days on Market Until Sale	78	42	- 46.2%	66	60	- 9.1%		
Median Sales Price*	\$517,500	\$433,500	- 16.2%	\$377,797	\$440,500	+ 16.6%		
Percent of List Price Received*	98.4%	102.0%	+ 3.7%	100.0%	101.1%	+ 1.1%		
Inventory of Homes for Sale	25	9	- 64.0%					
Months Supply of Inventory	3.7	1.1	- 70.3%					

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Local Market Update for April 2024

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Bergen County

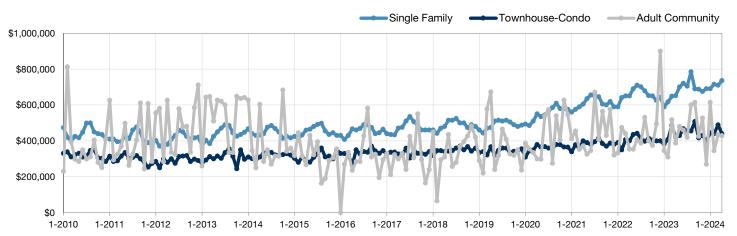
Bergen County

Single Family		April			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change	
New Listings	612	694	+ 13.4%	2,253	2,136	- 5.2%	
Closed Sales	342	345	+ 0.9%	1,327	1,226	- 7.6%	
Days on Market Until Sale	37	29	- 21.6%	47	36	- 23.4%	
Median Sales Price*	\$652,500	\$736,000	+ 12.8%	\$625,000	\$711,000	+ 13.8%	
Percent of List Price Received*	102.7%	104.0%	+ 1.3%	100.6%	102.8%	+ 2.2%	
Inventory of Homes for Sale	1,129	901	- 20.2%				
Months Supply of Inventory	2.3	2.1	- 8.7%				

Townhouse-Condo		April			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change	
New Listings	298	292	- 2.0%	1,050	1,011	- 3.7%	
Closed Sales	174	186	+ 6.9%	618	629	+ 1.8%	
Days on Market Until Sale	55	46	- 16.4%	54	47	- 13.0%	
Median Sales Price*	\$420,000	\$440,000	+ 4.8%	\$420,000	\$450,000	+ 7.1%	
Percent of List Price Received*	99.3%	101.9%	+ 2.6%	99.1%	100.5%	+ 1.4%	
Inventory of Homes for Sale	653	409	- 37.4%				
Months Supply of Inventory	3.3	2.2	- 33.3%				

Adult Community		April			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change		
New Listings	9	10	+ 11.1%	28	38	+ 35.7%		
Closed Sales	2	11	+ 450.0%	14	31	+ 121.4%		
Days on Market Until Sale	40	40	0.0%	62	53	- 14.5%		
Median Sales Price*	\$387,500	\$429,000	+ 10.7%	\$387,500	\$439,000	+ 13.3%		
Percent of List Price Received*	99.0%	99.9%	+ 0.9%	99.8%	100.7%	+ 0.9%		
Inventory of Homes for Sale	28	12	- 57.1%					
Months Supply of Inventory	4.6	1.5	- 67.4%					

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Local Market Update for May 2024

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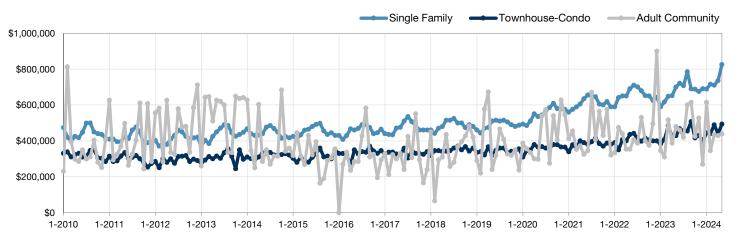
Bergen County

Single Family		May			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 5-2023	Thru 5-2024	Percent Change	
New Listings	723	786	+ 8.7%	2,977	2,952	- 0.8%	
Closed Sales	488	456	- 6.6%	1,815	1,685	- 7.2%	
Days on Market Until Sale	34	30	- 11.8%	44	34	- 22.7%	
Median Sales Price*	\$700,000	\$825,000	+ 17.9%	\$650,000	\$735,000	+ 13.1%	
Percent of List Price Received*	103.0%	105.5%	+ 2.4%	101.2%	103.5%	+ 2.3%	
Inventory of Homes for Sale	1,148	1,010	- 12.0%				
Months Supply of Inventory	2.4	2.4	0.0%				

Townhouse-Condo		May			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 5-2023	Thru 5-2024	Percent Change	
New Listings	301	309	+ 2.7%	1,350	1,327	- 1.7%	
Closed Sales	215	225	+ 4.7%	833	857	+ 2.9%	
Days on Market Until Sale	52	44	- 15.4%	54	46	- 14.8%	
Median Sales Price*	\$429,000	\$493,000	+ 14.9%	\$425,000	\$467,000	+ 9.9%	
Percent of List Price Received*	100.0%	100.4%	+ 0.4%	99.4%	100.5%	+ 1.1%	
Inventory of Homes for Sale	634	449	- 29.2%				
Months Supply of Inventory	3.2	2.4	- 25.0%				

Adult Community		May			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 5-2023	Thru 5-2024	Percent Change		
New Listings	4	7	+ 75.0%	32	44	+ 37.5%		
Closed Sales	11	7	- 36.4%	25	38	+ 52.0%		
Days on Market Until Sale	45	43	- 4.4%	55	51	- 7.3%		
Median Sales Price*	\$480,000	\$439,000	- 8.5%	\$450,000	\$439,000	- 2.4%		
Percent of List Price Received*	98.8%	103.2%	+ 4.5%	99.4%	101.2%	+ 1.8%		
Inventory of Homes for Sale	22	5	- 77.3%					
Months Supply of Inventory	3.7	0.6	- 83.8%					

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Local Market Update for June 2024

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Bergen County

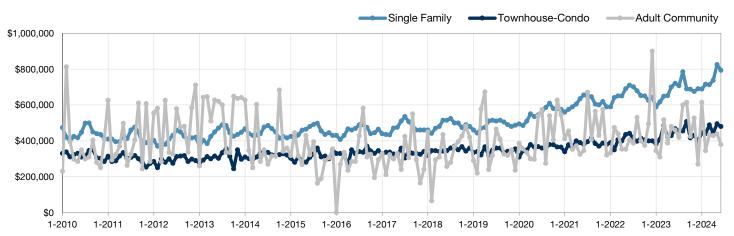
Bergen County

Single Family		June			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change		
New Listings	729	730	+ 0.1%	3,705	3,714	+ 0.2%		
Closed Sales	600	528	- 12.0%	2,415	2,215	- 8.3%		
Days on Market Until Sale	33	27	- 18.2%	41	33	- 19.5%		
Median Sales Price*	\$720,500	\$792,500	+ 10.0%	\$670,000	\$750,000	+ 11.9%		
Percent of List Price Received*	104.2%	105.7%	+ 1.4%	101.9%	104.1%	+ 2.2%		
Inventory of Homes for Sale	1,133	1,060	- 6.4%					
Months Supply of Inventory	2.4	2.6	+ 8.3%					

Townhouse-Condo		June			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change	
New Listings	300	271	- 9.7%	1,651	1,603	- 2.9%	
Closed Sales	241	200	- 17.0%	1,074	1,058	- 1.5%	
Days on Market Until Sale	47	42	- 10.6%	52	45	- 13.5%	
Median Sales Price*	\$467,500	\$480,000	+ 2.7%	\$430,900	\$471,500	+ 9.4%	
Percent of List Price Received*	100.7%	101.6%	+ 0.9%	99.7%	100.7%	+ 1.0%	
Inventory of Homes for Sale	642	465	- 27.6%				
Months Supply of Inventory	3.3	2.5	- 24.2%				

Adult Community		June			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change		
New Listings	5	1	- 80.0%	37	45	+ 21.6%		
Closed Sales	13	9	- 30.8%	38	47	+ 23.7%		
Days on Market Until Sale	94	30	- 68.1%	68	47	- 30.9%		
Median Sales Price*	\$460,000	\$380,000	- 17.4%	\$455,000	\$429,000	- 5.7%		
Percent of List Price Received*	99.2%	101.6%	+ 2.4%	99.3%	101.2%	+ 1.9%		
Inventory of Homes for Sale	19	5	- 73.7%					
Months Supply of Inventory	3.3	0.6	- 81.8%					

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Local Market Update for July 2024

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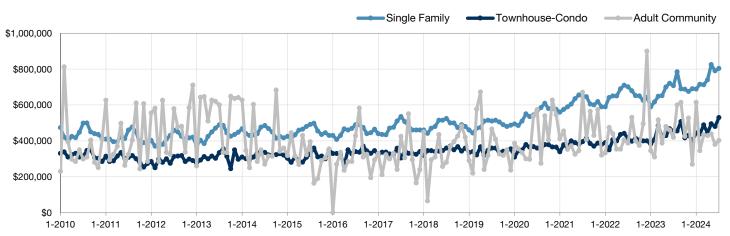
Bergen County

Single Family		July			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 7-2023	Thru 7-2024	Percent Change	
New Listings	615	696	+ 13.2%	4,321	4,438	+ 2.7%	
Closed Sales	570	548	- 3.9%	2,985	2,766	- 7.3%	
Days on Market Until Sale	27	27	0.0%	39	32	- 17.9%	
Median Sales Price*	\$707,500	\$804,000	+ 13.6%	\$675,000	\$760,000	+ 12.6%	
Percent of List Price Received*	103.9%	105.3%	+ 1.3%	102.3%	104.3%	+ 2.0%	
Inventory of Homes for Sale	1,180	1,094	- 7.3%				
Months Supply of Inventory	2.5	2.6	+ 4.0%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 7-2023	Thru 7-2024	Percent Change	
New Listings	250	295	+ 18.0%	1,901	1,900	- 0.1%	
Closed Sales	219	238	+ 8.7%	1,293	1,295	+ 0.2%	
Days on Market Until Sale	37	36	- 2.7%	50	44	- 12.0%	
Median Sales Price*	\$455,500	\$530,000	+ 16.4%	\$440,000	\$480,000	+ 9.1%	
Percent of List Price Received*	101.0%	101.7%	+ 0.7%	99.9%	100.9%	+ 1.0%	
Inventory of Homes for Sale	621	489	- 21.3%				
Months Supply of Inventory	3.2	2.7	- 15.6%				

Adult Community		July			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 7-2023	Thru 7-2024	Percent Change	
New Listings	13	6	- 53.8%	50	51	+ 2.0%	
Closed Sales	7	6	- 14.3%	45	53	+ 17.8%	
Days on Market Until Sale	80	58	- 27.5%	70	48	- 31.4%	
Median Sales Price*	\$419,000	\$402,500	- 3.9%	\$450,000	\$429,000	- 4.7%	
Percent of List Price Received*	96.6%	104.1%	+ 7.8%	98.9%	101.6%	+ 2.7%	
Inventory of Homes for Sale	17	6	- 64.7%				
Months Supply of Inventory	2.7	0.8	- 70.4%				

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Local Market Update for August 2024

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Bergen County

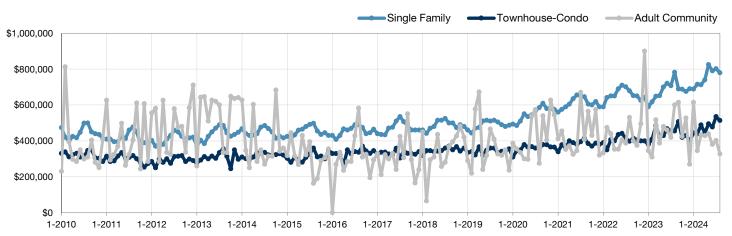
Bergen County

Single Family		August			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change	
New Listings	546	531	- 2.7%	4,866	4,989	+ 2.5%	
Closed Sales	577	569	- 1.4%	3,562	3,339	- 6.3%	
Days on Market Until Sale	28	25	- 10.7%	37	30	- 18.9%	
Median Sales Price*	\$782,000	\$780,000	- 0.3%	\$688,700	\$765,000	+ 11.1%	
Percent of List Price Received*	103.5%	105.2%	+ 1.6%	102.5%	104.5%	+ 2.0%	
Inventory of Homes for Sale	1,161	976	- 15.9%				
Months Supply of Inventory	2.6	2.3	- 11.5%				

Townhouse-Condo		August			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change	
New Listings	209	250	+ 19.6%	2,110	2,153	+ 2.0%	
Closed Sales	215	217	+ 0.9%	1,508	1,514	+ 0.4%	
Days on Market Until Sale	41	31	- 24.4%	48	42	- 12.5%	
Median Sales Price*	\$455,000	\$513,500	+ 12.9%	\$442,500	\$485,000	+ 9.6%	
Percent of List Price Received*	100.6%	101.2%	+ 0.6%	100.0%	100.9%	+ 0.9%	
Inventory of Homes for Sale	586	457	- 22.0%				
Months Supply of Inventory	3.1	2.5	- 19.4%				

Adult Community		August			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change		
New Listings	9	8	- 11.1%	59	60	+ 1.7%		
Closed Sales	8	6	- 25.0%	53	59	+ 11.3%		
Days on Market Until Sale	49	83	+ 69.4%	67	52	- 22.4%		
Median Sales Price*	\$600,000	\$327,500	- 45.4%	\$460,000	\$425,000	- 7.6%		
Percent of List Price Received*	99.0%	98.3%	- 0.7%	98.9%	101.2%	+ 2.3%		
Inventory of Homes for Sale	11	6	- 45.5%					
Months Supply of Inventory	1.7	0.8	- 52.9%					

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Local Market Update for September 2024

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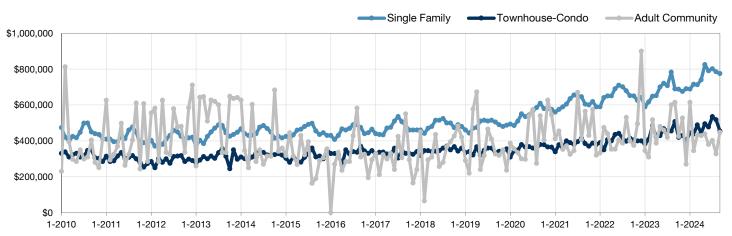
Bergen County

Single Family		September			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change	
New Listings	534	689	+ 29.0%	5,403	5,688	+ 5.3%	
Closed Sales	472	471	- 0.2%	4,035	3,813	- 5.5%	
Days on Market Until Sale	30	27	- 10.0%	36	30	- 16.7%	
Median Sales Price*	\$689,500	\$775,000	+ 12.4%	\$689,000	\$765,000	+ 11.0%	
Percent of List Price Received*	102.7%	103.6%	+ 0.9%	102.5%	104.3%	+ 1.8%	
Inventory of Homes for Sale	1,140	1,100	- 3.5%				
Months Supply of Inventory	2.6	2.6	0.0%				

Townhouse-Condo		September			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change	
New Listings	224	258	+ 15.2%	2,332	2,410	+ 3.3%	
Closed Sales	194	202	+ 4.1%	1,702	1,717	+ 0.9%	
Days on Market Until Sale	48	42	- 12.5%	48	42	- 12.5%	
Median Sales Price*	\$507,500	\$455,000	- 10.3%	\$450,000	\$481,500	+ 7.0%	
Percent of List Price Received*	100.3%	100.7%	+ 0.4%	100.0%	100.9%	+ 0.9%	
Inventory of Homes for Sale	586	473	- 19.3%				
Months Supply of Inventory	3.2	2.5	- 21.9%				

Adult Community		September			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change	
New Listings	9	4	- 55.6%	68	64	- 5.9%	
Closed Sales	8	4	- 50.0%	61	63	+ 3.3%	
Days on Market Until Sale	45	35	- 22.2%	64	51	- 20.3%	
Median Sales Price*	\$615,000	\$447,500	- 27.2%	\$475,000	\$429,000	- 9.7%	
Percent of List Price Received*	100.4%	97.7%	- 2.7%	99.1%	101.0%	+ 1.9%	
Inventory of Homes for Sale	15	5	- 66.7%				
Months Supply of Inventory	2.4	0.7	- 70.8%				

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Local Market Update for October 2024

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Bergen County

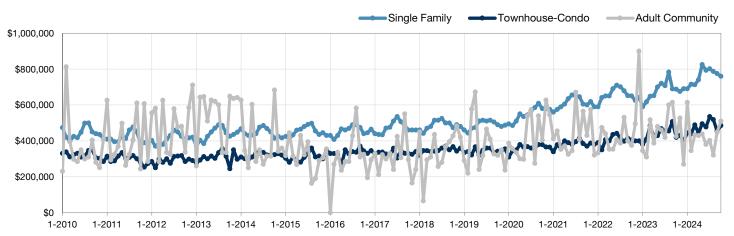
Bergen County

Single Family		October			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change		
New Listings	540	602	+ 11.5%	5,941	6,308	+ 6.2%		
Closed Sales	412	423	+ 2.7%	4,447	4,239	- 4.7%		
Days on Market Until Sale	32	29	- 9.4%	36	30	- 16.7%		
Median Sales Price*	\$687,500	\$760,000	+ 10.5%	\$689,000	\$765,000	+ 11.0%		
Percent of List Price Received*	102.9%	103.3%	+ 0.4%	102.6%	104.2%	+ 1.6%		
Inventory of Homes for Sale	1,112	1,040	- 6.5%					
Months Supply of Inventory	2.5	2.4	- 4.0%					

Townhouse-Condo		October			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change	
New Listings	223	258	+ 15.7%	2,556	2,671	+ 4.5%	
Closed Sales	175	205	+ 17.1%	1,877	1,924	+ 2.5%	
Days on Market Until Sale	45	39	- 13.3%	48	42	- 12.5%	
Median Sales Price*	\$419,000	\$485,000	+ 15.8%	\$445,000	\$485,000	+ 9.0%	
Percent of List Price Received*	100.4%	100.2%	- 0.2%	100.1%	100.8%	+ 0.7%	
Inventory of Homes for Sale	595	450	- 24.4%				
Months Supply of Inventory	3.2	2.3	- 28.1%				

Adult Community		October			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change		
New Listings	10	8	- 20.0%	78	71	- 9.0%		
Closed Sales	15	7	- 53.3%	76	69	- 9.2%		
Days on Market Until Sale	56	20	- 64.3%	62	46	- 25.8%		
Median Sales Price*	\$425,000	\$510,000	+ 20.0%	\$450,000	\$429,000	- 4.7%		
Percent of List Price Received*	101.3%	105.3%	+ 3.9%	99.5%	101.6%	+ 2.1%		
Inventory of Homes for Sale	19	7	- 63.2%					
Months Supply of Inventory	2.9	1.0	- 65.5%					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Local Market Update for November 2024

Provided by New Jersey REALTORS®



Bergen County

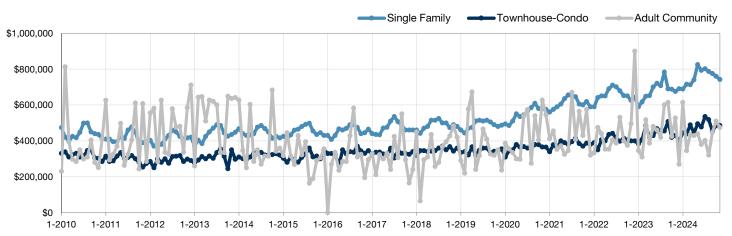
Bergen County

Single Family		November			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change	
New Listings	433	409	- 5.5%	6,378	6,731	+ 5.5%	
Closed Sales	363	414	+ 14.0%	4,810	4,658	- 3.2%	
Days on Market Until Sale	32	36	+ 12.5%	35	30	- 14.3%	
Median Sales Price*	\$675,000	\$742,500	+ 10.0%	\$686,000	\$765,000	+ 11.5%	
Percent of List Price Received*	101.7%	102.5%	+ 0.8%	102.5%	104.1%	+ 1.6%	
Inventory of Homes for Sale	1,058	905	- 14.5%				
Months Supply of Inventory	2.4	2.1	- 12.5%				

Townhouse-Condo		November			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change	
New Listings	186	235	+ 26.3%	2,740	2,909	+ 6.2%	
Closed Sales	155	180	+ 16.1%	2,032	2,106	+ 3.6%	
Days on Market Until Sale	48	45	- 6.3%	48	42	- 12.5%	
Median Sales Price*	\$430,000	\$485,000	+ 12.8%	\$441,000	\$485,000	+ 10.0%	
Percent of List Price Received*	100.3%	100.3%	0.0%	100.1%	100.8%	+ 0.7%	
Inventory of Homes for Sale	567	460	- 18.9%				
Months Supply of Inventory	3.1	2.4	- 22.6%				

Adult Community		November			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change		
New Listings	4	5	+ 25.0%	82	76	- 7.3%		
Closed Sales	6	3	- 50.0%	82	72	- 12.2%		
Days on Market Until Sale	51	42	- 17.6%	62	46	- 25.8%		
Median Sales Price*	\$527,500	\$475,000	- 10.0%	\$450,000	\$429,500	- 4.6%		
Percent of List Price Received*	100.8%	101.4%	+ 0.6%	99.6%	101.6%	+ 2.0%		
Inventory of Homes for Sale	14	8	- 42.9%					
Months Supply of Inventory	2.0	1.2	- 40.0%					

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Local Market Update for December 2024

Provided by New Jersey REALTORS®



Bergen County

Bergen County

Single Family		December			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change	
New Listings	221	220	- 0.5%	6,609	6,969	+ 5.4%	
Closed Sales	407	490	+ 20.4%	5,242	5,158	- 1.6%	
Days on Market Until Sale	31	34	+ 9.7%	36	32	- 11.1%	
Median Sales Price*	\$690,000	\$755,000	+ 9.4%	\$685,500	\$765,000	+ 11.6%	
Percent of List Price Received*	102.5%	103.2%	+ 0.7%	102.5%	104.0%	+ 1.5%	
Inventory of Homes for Sale	925	659	- 28.8%				
Months Supply of Inventory	2.1	1.5	- 28.6%				

Townhouse-Condo		December			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change	
New Listings	115	130	+ 13.0%	2,839	3,052	+ 7.5%	
Closed Sales	153	197	+ 28.8%	2,207	2,309	+ 4.6%	
Days on Market Until Sale	45	60	+ 33.3%	48	43	- 10.4%	
Median Sales Price*	\$400,000	\$465,000	+ 16.3%	\$435,999	\$480,000	+ 10.1%	
Percent of List Price Received*	99.8%	100.9%	+ 1.1%	100.0%	100.8%	+ 0.8%	
Inventory of Homes for Sale	492	387	- 21.3%				
Months Supply of Inventory	2.7	2.0	- 25.9%				

Adult Community	December			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change	
New Listings	3	1	- 66.7%	89	79	- 11.2%	
Closed Sales	5	9	+ 80.0%	88	83	- 5.7%	
Days on Market Until Sale	54	34	- 37.0%	60	45	- 25.0%	
Median Sales Price*	\$270,000	\$442,084	+ 63.7%	\$444,500	\$435,000	- 2.1%	
Percent of List Price Received*	97.5%	105.8%	+ 8.5%	99.7%	101.6%	+ 1.9%	
Inventory of Homes for Sale	13	5	- 61.5%				
Months Supply of Inventory	1.8	0.8	- 55.6%				

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